# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

(Mark One)

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended May 2, 2015

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

to

For the transition period from

Commission file number 0-23071

# THE CHILDREN'S PLACE, INC.

(Exact name of registrant as specified in its charter)

Delaware

(State or Other Jurisdiction of Incorporation or Organization)

31-1241495

(I.R.S. Employer Identification Number)

500 Plaza Drive

Secaucus, New Jersey

07094

(Address of Principal Executive Offices)

(Zip Code)

### (201) 558-2400

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one).

Large accelerated filer x

Accelerated filer o

Non-accelerated filer o

Smaller reporting company o

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

The number of shares outstanding of the registrant's common stock with a par value of \$0.10 per share, as of May 18, 2015 was 20,617,354 shares.

# THE CHILDREN'S PLACE, INC. AND SUBSIDIARIES

#### **QUARTERLY REPORT ON FORM 10-Q**

#### FOR THE PERIOD ENDED MAY 2, 2015

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# PART I. FINANCIAL INFORMATION

# Item 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS.

# THE CHILDREN'S PLACE, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands, except par value)

	May 2, 2015		January 31, 2015		May 3, 2014	
	(unaudited)	'			(unaudited)	
ASSETS						
Current assets:						
Cash and cash equivalents	\$ 141,282	\$	173,291	\$	131,432	
Short-term investments	59,280		52,000		64,000	
Accounts receivable	25,041		31,928		25,099	
Inventories	281,059		297,631		304,291	
Prepaid expenses and other current assets	38,684		39,349		40,007	
Deferred income taxes	13,611		15,080		12,933	
Total current assets	558,957		609,279		577,762	
Long-term assets:						
Property and equipment, net	309,548		310,301		315,314	
Deferred income taxes	38,178		35,580		40,710	
Other assets	3,420		3,458		3,753	
Total assets	\$ 910,103	\$	958,618	\$	937,539	
LIABILITIES AND STOCKHOLDERS' EQUITY						
LIABILITIES:						
Current liabilities:						
Revolving loan	\$ 11,186	\$	_	\$	_	
Accounts payable	130,899		155,323		120,654	
Income taxes payable	489		420		786	
Accrued expenses and other current liabilities	104,190		118,724		110,351	
Total current liabilities	246,764		274,467		231,791	
Long-term liabilities:						
Deferred rent liabilities	78,506		80,214		86,497	
Other tax liabilities	6,222		6,446		5,324	
Other long-term liabilities	7,818		8,373		8,514	
Total liabilities	339,310		369,500		332,126	
COMMITMENTS AND CONTINGENCIES						
STOCKHOLDERS' EQUITY:						
Preferred stock, \$1.00 par value, 1,000 shares authorized, 0 shares issued and outstanding	_		_		_	
Common stock, \$0.10 par value, 100,000 shares authorized; 20,736, 21,075 and 22,002 issued; 20,700, 21,040 and 21,961 outstanding	2,074		2,108		2,200	
Additional paid-in capital	228,586		230,429		224,727	
Treasury stock, at cost (36, 35, 41 shares)	(1,748)		(1,682)		(1,992)	
Deferred compensation	1,748		1,682		1,992	
Accumulated other comprehensive (loss) income	(12,394)		(17,493)		290	
Retained earnings	352,527		374,074		378,196	
Total stockholders' equity	570,793	-	589,118	_	605,413	
Total liabilities and stockholders' equity	\$ 910,103	\$	958,618	\$	937,539	
	 	_				

# THE CHILDREN'S PLACE, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

(In thousands, except per share amounts)

	Thir	Thirteen Weeks Ended		
	May 2, 2015		May 3, 2014	
Net sales	\$ 404	,865 \$	410,149	
Cost of sales (exclusive of depreciation and amortization)	252	,756	261,888	
Gross profit	152	,109	148,261	
Selling, general and administrative expenses	114	,514	113,720	
Other costs (income)		(3)	231	
Depreciation and amortization	14	,394	14,227	
Operating income	23	,204	20,083	
Interest income (expense), net		(176)	19	
Income before income taxes	23	,028	20,102	
Provision for income taxes	7	,421	6,506	
Net income	\$ 15	,607 \$	13,596	
Earnings per common share				
Basic	\$	0.74 \$	0.61	
Diluted	\$	0.73 \$	0.61	
Cash dividends declared and paid per common share	\$	0.15 \$	0.1325	
Weighted average common shares outstanding				
Basic		,012	22,150	
Diluted	21	,366	22,419	

# THE CHILDREN'S PLACE, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited) (In thousands)

	 Thirteen Weeks Ended			
	 May 2, 2015	May 3, 2014		
Net income	\$ 15,607	\$	13,596	
Other Comprehensive Income:				
Foreign currency translation adjustment	5,099		1,819	
Comprehensive income	\$ 20,706	\$	15,415	

# THE CHILDREN'S PLACE, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) (In thousands)

	Thirteen Weeks Ended		
	ay 2, 2015	May 3, 2014	
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net income	\$ 15,607 \$	13,596	
Reconciliation of net income to net cash provided by operating activities:			
Depreciation and amortization	14,394	14,227	
Stock-based compensation	3,868	3,062	
Excess tax benefits from stock-based compensation	(794)	(289)	
Deferred taxes	(868)	(2,758)	
Deferred rent expense and lease incentives	(2,655)	(2,554)	
Other	190	455	
Changes in operating assets and liabilities:			
Inventories	17,818	18,626	
Accounts receivable and other assets	2,830	(1)	
Income taxes payable, net of prepayments	5,910	249	
Accounts payable and other current liabilities	(42,405)	(40,514)	
Deferred rent and other liabilities	(499)	62	
Total adjustments	 (2,211)	(9,435)	
Net cash provided by operating activities	13,396	4,161	
CASH FLOWS FROM INVESTING ACTIVITIES:			
Property and equipment purchases, lease acquisition and software costs	(10,063)	(15,902)	
Purchase of short-term investments	(36,280)	(19,000)	
Redemption of short-term investments	29,000	17,500	
Change in company-owned life insurance policies	(3)	6	
Net cash used in investing activities	(17,346)	(17,396)	
CASH FLOWS FROM FINANCING ACTIVITIES:	 		
Purchase and retirement of common stock, including transaction costs	(41,213)	(27,581)	
Cash dividends paid	(3,130)	(2,938)	
Borrowings under revolving credit facility	178,006	22,796	
Repayments under revolving credit facility	(166,820)	(22,796)	
Exercise of stock options	438	53	
Excess tax benefits from stock-based compensation	794	289	
Deferred financing costs	_	(306)	
Net cash used in financing activities	(31,925)	(30,483)	
Effect of exchange rate changes on cash	3,866	1,153	
Net decrease in cash and cash equivalents	 (32,009)	(42,565)	
Cash and cash equivalents, beginning of period	173,291	173,997	
Cash and cash equivalents, end of period	\$ 141,282 \$	131,432	

# THE CHILDREN'S PLACE, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) (In thousands)

	Thirteen Weeks Ended				
	May 2, 2015	May 3, 2014			
OTHER CASH FLOW INFORMATION:					
Net cash paid during the period for income taxes	\$ 2,422	\$	9,293		
Cash paid during the period for interest	343		147		
Decrease in accrued purchases of property and equipment	(3,384)		(2,604)		

# THE CHILDREN'S PLACE, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### 1. BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States ("U.S. GAAP") for interim financial information and the rules and regulations of the Securities and Exchange Commission (the "SEC"). Accordingly, certain information and footnote disclosures normally included in the annual consolidated financial statements prepared in accordance with U.S. GAAP have been condensed or omitted.

In the opinion of management, the accompanying unaudited condensed consolidated financial statements contain all adjustments necessary to present fairly the consolidated financial position of The Children's Place, Inc. (the "Company") as of May 2, 2015 and May 3, 2014 and the results of its consolidated operations and cash flows for the thirteen weeks ended May 2, 2015 and May 3, 2014. The consolidated financial position as of January 31, 2015 was derived from audited financial statements. Due to the seasonal nature of the Company's business, the results of operations for the thirteen weeks ended May 2, 2015 and May 3, 2014 are not necessarily indicative of operating results for a full fiscal year. These condensed consolidated financial statements should be read in conjunction with the consolidated financial statements included in the Company's Annual Report on Form 10-K for the fiscal year ended January 31, 2015.

Certain reclassifications have been made to prior period financial statements to conform to the current period presentation.

Terms that are commonly used in the Company's notes to condensed consolidated financial statements are defined as follows:

- First Quarter 2015 The thirteen weeks ended May 2, 2015.
- First Quarter 2014 The thirteen weeks ended May 3, 2014.
- FASB Financial Accounting Standards Board.
- SEC U.S. Securities and Exchange Commission.
- U.S. GAAP Generally Accepted Accounting Principles in the United States.
- FASB ASC FASB Accounting Standards Codification, which serves as the source for authoritative U.S. GAAP, except that rules and interpretive releases by the SEC are also sources of authoritative U.S. GAAP for SEC registrants.

#### **Short-term Investments**

Short-term investments consist of investments which the Company expects to convert into cash within one year, including time deposits, which have original maturities greater than 90 days. The Company classifies its investments in securities at the time of purchase as held-to-maturity and reevaluates such classifications on a quarterly basis. Held-to-maturity investments consist of securities that the Company has the intent and ability to retain until maturity. These securities are recorded at cost and adjusted for the amortization of premiums and discounts, which approximates fair value. Cash inflows and outflows related to the sale and purchase of investments are classified as investing activities in the Company's consolidated statements of cash flows. All of the Company's short-term investments are U.S. dollar denominated time deposits with banking institutions in Hong Kong that have six month maturity dates.

### **Stock-based Compensation**

The Company generally grants time vesting stock awards ("Deferred Awards") and performance-based stock awards ("Performance Awards") to employees at management levels. The Company also grants Deferred Awards to its non-employee directors. Deferred Awards are granted in the form of restricted stock units that require each recipient to complete a service period. Deferred Awards generally vest ratably over three years, except for those granted to non-employee directors, which generally vest over one year. Performance Awards are granted in the form of restricted stock units which have performance criteria that must be achieved for the awards to vest in addition to a service period requirement. For Performance Awards issued during fiscal 2013, each award has a defined number of shares that an employee can earn (the "Target Shares") and, based on the adjusted operating income level achieved for the three-fiscal year period, the employee can earn from 0% to 200% of their Target Shares. The fair value of these Performance Awards and all Deferred Awards granted is based on the closing price of our common stock on the grant date. The 2013 Performance Awards cliff vest, if earned, after completion of the three year performance period. For Performance Awards issued during fiscal 2014 and 2015 (the "2014 and 2015 Performance Awards"), the employee can earn from 0% to 300% of their Target Shares based on the achievement of adjusted earnings per share for the cumulative three-fiscal year performance period and our total shareholder return ("TSR") relative to that of

companies in our peer group. The 2014 and 2015 Performance Awards cliff vest, if earned, after completion of the three year performance period. The 2014 and 2015 Performance Awards grant date fair value was estimated using a Monte Carlo simulation covering the period from the valuation date through the end of the performance period using our simulated stock price as well as the TSR of companies in our peer group. Stock-based compensation expense is recognized ratably over the related service period reduced for estimated forfeitures of those awards not expected to vest due to employee turnover. Stock-based compensation expense, as it relates to Performance Awards, is also adjusted based on the Company's estimate of adjusted operating income and adjusted earnings per share as they occur.

# **Deferred Compensation Plan**

The Company has a deferred compensation plan (the "Deferred Compensation Plan"), which is a nonqualified, unfunded plan, for eligible senior level employees. Under the plan, participants may elect to defer up to 80% of his or her base salary and/or up to 100% of his or her bonus to be earned for the year following the year in which the deferral election is made. The Deferred Compensation Plan also permits members of the Board of Directors to elect to defer payment of all or a portion of their retainer and other fees to be earned for the year following the year in which a deferral election is made. In addition, eligible employees and directors of the Company may also elect to defer payment of any shares of Company stock that is earned with respect to stock-based awards. Directors may elect to have all or a certain portion of their fees earned for their service on the Board invested in shares of the Company's common stock. Such elections are irrevocable. The Company is not required to contribute to the Deferred Compensation Plan, but at its sole discretion, can make additional contributions on behalf of the participants. Deferred amounts are not subject to forfeiture and are deemed invested among investment funds offered under the Deferred Compensation Plan, as directed by each participant. Payments of deferred amounts (as adjusted for earnings and losses) are payable following separation from service or at a date or dates elected by the participant at the time the deferral is elected. Payments of deferred amounts are generally made in either a lump sum or in annual installments over a period not exceeding 15.0 years. All deferred amounts are payable in the form in which they were made except for board fees invested in shares of the Company's common stock, which will be settled in shares of Company common stock. Earlier distributions are not permitted except in the case of an unforeseen hardship.

The Company has established a rabbi trust that serves as an investment to shadow the Deferred Compensation Plan liability. The assets of the rabbi trust are general assets of the Company and as such, would be subject to the claims of creditors in the event of bankruptcy or insolvency. The investments of the rabbi trust consist of company-owned life insurance policies ("COLIs") and Company common stock. The Deferred Compensation Plan liability, excluding Company common stock, is included in other long-term liabilities and changes in the balance, except those relating to payments, are recognized as compensation expense. The cash surrender values of the COLIs are included in other assets and related earnings and losses are recognized as investment income or loss, which is included in selling, general and administrative expenses. Company stock deferrals are included in the equity section of the Company's consolidated balance sheet as treasury stock and as a deferred compensation liability. Deferred stock is recorded at fair market value at the time of deferral and any subsequent changes in fair market value are not recognized.

The Deferred Compensation Plan liability, excluding Company stock, at fair value, was approximately \$0.5 million, \$0.5 million, and \$0.4 million at May 2, 2015, January 31, 2015 and May 3, 2014, respectively. The cash surrender value of the COLIs, at fair value, was approximately \$0.3 million, \$0.3 million at May 2, 2015, January 31, 2015 and May 3, 2014, respectively. Company stock was \$1.7 million, \$1.7 million, and \$2.0 million at May 2, 2015, January 31, 2015 and May 3, 2014, respectively.

# **Exit or Disposal Cost Obligations**

In accordance with the "Exit or Disposal Cost Obligations" topic of the FASB ASC, the Company records its exit and disposal costs at fair value to terminate an operating lease or contract when termination occurs before the end of its term and without future economic benefit to the Company. In cases of employee termination benefits, the Company recognizes an obligation only when all of the following criteria are met:

- management, having the authority to approve the action, commits to a plan of termination;
- the plan identifies the number of employees to be terminated, their job classifications or functions and their locations, and the expected completion date;
- the plan establishes the terms of the benefit arrangement, including the benefits that employees will receive upon termination (including but not limited to cash payments), in sufficient detail to enable employees to determine the type and amount of benefits they will receive if they are involuntarily terminated; and
- actions required to complete the plan indicate that it is unlikely that significant changes to the plan will be made or that the plan will be withdrawn.

During the first quarter of fiscal 2012, management approved a plan to exit its distribution center in Ontario, California (the "West Coast DC") and move the operations to its distribution center in Fort Payne, Alabama (the "Southeast DC"). The

Company ceased operations at the West Coast DC in May 2012. The lease of the West Coast DC expires in March 2016 and the Company has subleased this facility through March 2016.

During the third quarter of fiscal 2012, management approved a plan to close the Company's distribution center in Dayton, New Jersey ("Northeast DC") and move the operations to its Southeast DC. The Company ceased operations in the Northeast DC during the fourth quarter of fiscal 2012. The lease of the Northeast DC expires in January 2021 and the Company has subleased this facility through January 2021.

The following table provides details of the remaining accruals for the West Coast DC and Northeast DC as of May 2, 2015, of which approximately \$0.7 million was included in accrued expenses and other current liabilities and approximately \$0.6 million was included in other long-term liabilities (dollars in thousands):

	Other Associated Costs		Lease	Termination Costs	Total
Balance at January 31, 2015	\$		\$	1,508	\$ 1,508
Restructuring costs		(21)		18	(3)
Payments and reductions		21		(200)	(179)
Balance at May 2, 2015	\$	_	\$	1,326	\$ 1,326

#### **Fair Value Measurement and Financial Instruments**

The "Fair Value Measurements and Disclosure" topic of the FASB ASC provides a single definition of fair value, together with a framework for measuring it, and requires additional disclosure about the use of fair value to measure assets and liabilities.

This topic defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date and establishes a three-level hierarchy, which encourages an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The three levels of the hierarchy are defined as follows:

- Level 1 inputs to the valuation techniques that are quoted prices in active markets for identical assets or liabilities
- Level 2 inputs to the valuation techniques that are other than quoted prices but are observable for the assets or liabilities, either directly or indirectly
- Level 3 inputs to the valuation techniques that are unobservable for the assets or liabilities

The Company's cash and cash equivalents, short-term investments, accounts receivable, accounts payable and credit facility are all short-term in nature. As such, their carrying amounts approximate fair value and fall within Level 1 of the fair value hierarchy. The underlying assets of the Company's Deferred Compensation Plan, excluding Company stock, fall within Level 2 of the fair value hierarchy. The Company stock that is included in the Deferred Compensation Plan is not subject to fair value measurement.

The Company's assets measured at fair value on a nonrecurring basis include long-lived assets. The Company reviews the carrying amounts of such assets when events indicate that their carrying amounts may not be recoverable. Any resulting asset impairment would require that the asset be recorded at its fair value. The resulting fair value measurements of the assets are considered to fall within Level 3 of the fair value hierarchy.

#### **Recently Adopted Accounting Standards**

In May 2014, the FASB issued guidance relating to revenue recognition from contracts with customers. This guidance requires entities to recognize revenue in a way that depicts the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled to in exchange for those goods or services. This standard is effective for fiscal years, and interim periods within those years, beginning after December 15, 2016, and is to be applied retrospectively, with early application not permitted. The Company is currently reviewing the potential impact of this standard.

#### 2. STOCKHOLDERS' EQUITY

The Company's Board of Directors has authorized the following share repurchase programs: (1) \$100 million on November 26, 2012 (the "2012 Share Repurchase Program"); (2) \$100 million on March 3, 2014 (the "2014 Share Repurchase Program") and (3) \$100 million on January 7, 2015 (the "2015 Share Repurchase Program"). The 2012 Share Repurchase Program and the 2014 Share Repurchase Program have been completed. At May 2, 2015, there was approximately \$99.6 million remaining on the 2015 Share Repurchase Program. Under the 2015 Share Repurchase Program, the Company may repurchase shares in the open market at current market prices at the time of purchase or in privately negotiated transactions. The timing and actual number of shares repurchased under the program will depend on a variety of factors including price, corporate and regulatory requirements, and other market and business conditions. The Company may suspend or discontinue the program at any time, and may thereafter reinstitute purchases, all without prior announcement.

Pursuant to restrictions imposed by the Company's insider trading policy during black-out periods, the Company withholds and retires shares of vesting stock awards and makes payments to taxing authorities as required by law to satisfy the withholding tax requirements of certain recipients. The Company's payment of the withholding taxes in exchange for the retired shares constitutes a purchase of its common stock. The Company also acquires shares of its common stock in conjunction with liabilities owed under the Company's Deferred Compensation Plan, which are held in treasury.

The following table summarizes the Company's share repurchases (in thousands):

		Thirteen Weeks Ended						
	May	May 2, 2015		May 3,		14		
	Shares		Value	Shares		Value		
Shares repurchases related to:								
2012 Share Repurchase Program	_	\$	_	281.6	\$	14,671		
2014 Share Repurchase Program	640.4		39,791	239.4		11,810		
2015 Share Repurchase Program <sup>(1)</sup>	7.3		449	_		_		
Withholding taxes	15.0		973	22.9		1,100		
Shares acquired and held in treasury	1.1	\$	66	8.1	\$	417		

<sup>(1)</sup> Subsequent to May 2, 2015 and through May 18, 2015, the Company repurchased 0.1 million shares for approximately \$8.3 million.

In accordance with the "*Equity*" topic of the FASB ASC, the par value of the shares retired is charged against common stock and the remaining purchase price is allocated between additional paid-in capital and retained earnings. The portion charged against additional paid-in capital is done using a pro rata allocation based on total shares outstanding. Related to all shares retired during the First Quarter 2015 and the First Quarter 2014, approximately \$34.0 million and \$22.0 million, respectively, were charged to retained earnings.

In the First Quarter 2014 the Company's Board of Directors first authorized a quarterly cash dividend. The First Quarter 2015 dividend of \$0.15 per share was declared on February 13, 2015 and was payable to shareholders of record on the close of business on April 9, 2015 and was paid on April 30, 2015. Related to the fiscal 2015 dividends, \$3.2 million was charged to retained earnings, of which \$3.1 million related to cash dividends paid and \$0.1 million related to dividend share equivalents on unvested Deferred Awards and Performance Awards. The Company's Board of Directors declared a quarterly cash dividend of \$0.15 per share to be paid on July 9, 2015 to shareholders of record on the close of business on June 18, 2015. Future declarations of quarterly dividends and the establishment of future record and payment dates are subject to approval by the Company's Board of Directors based on a number of factors, including business and market conditions, the Company's future financial performance and other investment priorities.

#### 3. STOCK-BASED COMPENSATION

The following table summarizes the Company's stock-based compensation expense (in thousands):

	Thirteen Weeks Ended			
	ay 2, 015	May 3, 2014		
Deferred Awards	\$ 3,217	\$	2,983	
Performance Awards	651		79	
Total stock-based compensation expense (1)	\$ 3,868	\$	3,062	

During the First Quarter 2015 and the First Quarter 2014, approximately \$0.5 million and \$0.5 million, respectively, were included in cost of sales. All other stock-based compensation is included in selling, general & administrative expenses.

The Company recognized a tax benefit related to stock-based compensation expense of approximately \$1.5 million and \$1.2 million for the First Quarter 2015 and the First Quarter 2014, respectively.

#### **Awards Granted During The First Quarter 2015**

The Company granted Deferred Awards and Performance Awards to various executives and members of our Board of Directors during the First Quarter 2015. Awards were also granted in connection with new hires and contractual obligations. Generally, the Deferred Awards have a three year vesting period with one third of the award vesting annually. Deferred Awards granted to the Board of Directors vest after one year. Performance Awards granted have a cumulative three-year performance period, and, if earned, vest upon completion of the three-year performance period. Depending on the final adjusted earnings per share achieved for the cumulative three-year performance period and the Company's total shareholder return ("TSR") relative to that of the Company's peer group, the percentage of Target Shares earned can be 0% and range up to 300%.

# Changes in the Company's Unvested Stock Awards during The First Quarter 2015

Deferred Awards

	Number of Shares	 Weighted Average Grant Date Fair Value
	(in thousands)	
Unvested Deferred Awards, beginning of period	592	\$ 49.02
Granted	20	60.65
Vested	(164)	48.78
Forfeited	(5)	47.72
Unvested Deferred Awards, end of period	443	\$ 49.65

Total unrecognized stock-based compensation expense related to unvested Deferred Awards approximated \$13.5 million as of May 2, 2015, which will be recognized over a weighted average period of approximately 2.0 years.

Performance Awards

	Number of Shares <sup>(1)</sup>	 Weighted Average Grant Date Fair Value
	(in thousands)	
Unvested Performance Awards, beginning of period	345	\$ 50.18
Granted	106	66.38
Vested shares, including shares vested in excess of target	(147)	48.02
Forfeited	(2)	49.16
Unvested Performance Awards, end of period	302	\$ 56.96

<sup>(1)</sup> For those awards in which the performance period is complete, the number of unvested shares is based on actual shares that will vest upon completion of the service period. For those awards in which the performance period is not yet complete, the number of unvested shares is based on the participants earning their Target Shares at 100%.

For those awards in which the performance period is not yet complete, the cumulative expense recognized reflects changes in estimated adjusted operating income and adjusted earnings per share as they occur. Total unrecognized stock-based compensation expense related to unvested Performance Awards approximated \$12.6 million as of May 2, 2015, which will be recognized over a weighted average period of approximately 2.4 years.

Stock Options

At May 2, 2015, there were no unvested stock options.

#### **Outstanding Stock Options**

Changes in the Company's outstanding stock options for the First Quarter 2015 were as follows:

	Number of Options		Weighted Average Exercise Price	Weighted Average Remaining Contractual Life	Aggregate Intrinsic Value
	(in thousands)			(in years)	(in thousands)
Options outstanding, beginning of period	30	\$	29.05	3.3	\$ 927
Exercised	(15)		29.05	N/A	455
Options outstanding and exercisable, end of period	15	\$	29.05	3.0	\$ 496

# 4. NET INCOME PER COMMON SHARE

The following table reconciles net income and share amounts utilized to calculate basic and diluted net income per common share (in thousands):

	Thirteen	Thirteen Weeks Ended			
	May 2, 2015		May 3, 2014		
Net income	\$ 15,607	\$	13,596		
Basic weighted average common shares	21,012	:	22,150		
Dilutive effect of stock awards	354	+	269		
Diluted weighted average common shares	21,366	,	22,419		
Antidilutive stock awards			1		

Antidilutive stock awards (stock options, Deferred Awards and Performance Awards) represent those awards that are excluded from the earnings per share calculation as a result of their antidilutive effect in the application of the treasury stock method in accordance with the "Earnings per Share" topic of the FASB ASC.

#### 5. PROPERTY AND EQUIPMENT

Property and equipment consist of the following (in thousands):

	Asset Life			J	anuary 31, 2015	May 3, 2014
Property and equipment:						
Land and land improvements	_	\$	3,403	\$	3,403	\$ 3,403
Building and improvements	20-25 yrs		35,548		35,548	35,548
Material handling equipment	10-15 yrs		48,479		48,479	48,479
Leasehold improvements	3-15 yrs		338,311		339,474	353,164
Store fixtures and equipment	3-10 yrs		232,304		231,797	236,177
Capitalized software	3-10 yrs		122,661		120,054	64,787
Construction in progress (1)	_		32,049		24,644	44,070
			812,755		803,399	785,628
Accumulated depreciation and amortization			(503,207)		(493,098)	(470,314)
Property and equipment, net		\$	309,548	\$	310,301	\$ 315,314

<sup>(1)</sup> The majority of the Construction in progress at each reporting period relates to the Company's new enterprise resource planning system and system transformation initiatives.

At May 2, 2015, the Company performed impairment testing on 1,051 stores with a total net book value of approximately \$130.0 million. At May 3, 2014, the Company performed impairment testing on 1,040 stores with a total net book value of approximately \$146.8 million. During each of the First Quarter 2015 and First Quarter 2014, the Company did not incur any asset impairment charges.

As of May 2, 2015, January 31, 2015 and May 3, 2014, the Company had approximately \$3.2 million, \$6.6 million and \$7.6 million, respectively, in property and equipment for which payment had not yet been made. These amounts are included in accounts payable and accrued expenses and other current liabilities.

#### 6. CREDIT FACILITY

The Company and certain of its domestic subsidiaries maintain a credit agreement with Wells Fargo Bank, National Association ("Wells Fargo"), Bank of America, N.A., HSBC Business Credit (USA) Inc., and JPMorgan Chase Bank, N.A. as lenders (collectively, the "Lenders") and Wells Fargo, as Administrative Agent, Collateral Agent and Swing Line Lender (the "Credit Agreement"). The Credit Agreement was amended and restated on March 4, 2014 to incorporate all prior amendments, and the provisions below reflect the amended and restated Credit Agreement.

The Credit Agreement, which expires in August 2018, consists of a \$200 million asset based revolving credit facility, with a \$50 million sublimit for standby and documentary letters of credit and an uncommitted accordion feature that could provide up to \$25 million of additional availability. Revolving credit loans outstanding under the Credit Agreement bear interest, at the Company's option, at:

- (i) the prime rate plus a margin of 0.50% to 0.75% based on the amount of the Company's average excess availability under the facility; or
- (ii) the London InterBank Offered Rate, or "LIBOR", for an interest period of one, two, three or six months, as selected by the Company, plus a margin of 1.50% to 1.75% based on the amount of the Company's average excess availability under the facility.

The Company is charged an unused line fee of 0.25% on the unused portion of the commitments. Letter of credit fees range from 0.75% to 0.875% for commercial letters of credit and range from 1.00% to 1.25% for standby letters of credit. Letter of credit fees are determined based on the amount of the Company's average excess availability under the facility. The amount available for loans and letters of credit under the Credit Agreement is determined by a borrowing base consisting of certain credit card receivables, certain inventory and the fair market value of certain real estate, subject to certain reserves.

The outstanding obligations under the Credit Agreement may be accelerated upon the occurrence of certain events, including, among others, non-payment, breach of covenants, the institution of insolvency proceedings, defaults under other material indebtedness and a change of control, subject, in the case of certain defaults, to the expiration of applicable grace periods. The Company is not subject to any early termination fees.

The Credit Agreement contains covenants, which include conditions on stock buybacks and the payment of cash dividends or similar payments. Credit extended under the Credit Agreement is secured by a first priority security interest in substantially all of the Company's U.S. assets excluding intellectual property, software, equipment and fixtures.

As of May 2, 2015, the Company has capitalized an aggregate of approximately \$4.0 million in deferred financing costs related to the Credit Agreement. The unamortized balance of deferred financing costs at May 2, 2015 was approximately \$1.1 million. Unamortized deferred financing costs are amortized over the remaining term of the Credit Agreement.

The table below presents the components (in millions) of the Company's credit facility:

		May 2, 2015	January 31, 2015		May 3, 2014
Credit facility maximum	\$	200.0	\$ 200.0	\$	200.0
Borrowing base		193.3	183.2		200.0
Outstanding borrowings		11.2	_		_
Letters of credit outstanding—merchandise		_	_		0.9
Letters of credit outstanding—standby		7.1	9.1		9.1
Utilization of credit facility at end of period		18.3	9.1		10.0
Availability (1)	\$	175.0	\$ 174.1	\$	190.0
Interest rate at end of period		2.8%	3.8%		3.8%
	First	Quarter 2015	Fiscal 2014	Firs	t Quarter 2014
Average end of day loan balance during the period	\$	24.7	\$ 9.4	\$	1.1
Highest end of day loan balance during the period		50.4	40.9		12.7
Average interest rate		3.1%	3.2%		3.8%

<sup>1)</sup> The sublimit availability for the letters of credit was \$42.9 million, \$40.9 million, and \$40.0 million at May 2, 2015, January 31, 2015, and May 3, 2014, respectively.

#### 7. LEGAL AND REGULATORY MATTERS

During the First Quarter 2015, neither the Company nor any of its subsidiaries became a party to, nor did any of their property become the subject of, any material legal proceedings, and there were no material developments to any legal proceedings previously reported in the Company's Annual Report on Form 10-K for the fiscal year ended January 31, 2015.

The Company is also involved in various legal proceedings arising in the normal course of business. In the opinion of management, any ultimate liability arising out of these proceedings will not have a material adverse effect on the Company's financial position, results of operations or cash flows.

#### 8. INCOME TAXES

The Company computes income taxes using the liability method. This method requires recognition of deferred tax assets and liabilities, measured by enacted rates, attributable to temporary differences between the financial statement and income tax basis of assets and liabilities. The Company's deferred tax assets and liabilities are comprised largely of differences relating to depreciation, rent expense, inventory and various accruals and reserves.

The Company's effective tax rate for the First Quarter 2015 was 32.2% compared to 32.4% during the First Quarter 2014. The Company recognized less than \$0.1 million in each of the First Quarter 2015 and First Quarter 2014, respectively, of additional interest expense related to its unrecognized tax benefits. The Company recognizes accrued interest and penalties related to unrecognized tax benefits in income tax expense.

The Company is subject to tax in the United States and foreign jurisdictions, including Canada and Hong Kong. The Company, joined by its domestic subsidiaries, files a consolidated income tax return for Federal income tax purposes. The Company, with certain exceptions, is no longer subject to income tax examinations by U.S. Federal, state and local or foreign tax authorities for tax years 2010 and prior.

Management believes that an adequate provision has been made for any adjustments that may result from tax examinations; however, the outcome of tax audits cannot be predicted with certainty. If any issues addressed in the Company's tax audits are resolved in a manner not consistent with management's expectations, the Company could be required to adjust its provision for income tax in the period such resolution occurs.

#### 9. INTEREST INCOME (EXPENSE), NET

The following table presents the components of the Company's interest expense, net (in thousands):

	Thirteen Weeks Ended		
	ay 2, 2015		May 3, 2014
Interest income	\$ 255	\$	290
Less:			
Interest expense – revolver	196		_
Interest expense – unused line fee	106		109
Interest expense – credit facilities	21		38
Amortization of deferred financing fees	88		88
Other interest and fees	20		36
Total interest expense	431		271
Interest income (expense), net	\$ (176)	\$	19

#### 10. SEGMENT INFORMATION

In accordance with the "Segment Reporting" topic of the FASB ASC, the Company reports segment data based on geography: The Children's Place U.S. and The Children's Place International. Each segment includes an e-commerce business located at www.childrensplace.com. Included in The Children's Place U.S. segment are the Company's U.S. and Puerto Rico based stores and revenue from the Company's U.S. based wholesale partners. Included in The Children's Place International segment are the Company's Canadian based stores, revenue from the Company's Canadian wholesale partner and revenue from international franchisees. The Company measures its segment profitability based on operating income, defined as income before interest and taxes. Net sales and direct costs are recorded by each segment. Certain inventory procurement functions such as production and design as well as corporate overhead, including executive management, finance, real estate, human resources, legal, and information technology services are managed by The Children's Place U.S. segment. Expenses related to these functions, including depreciation and amortization, are allocated to The Children's Place International segment based primarily on net sales. The assets related to these functions are not allocated. The Company periodically reviews these allocations and adjusts them based upon changes in business circumstances. Net sales to external customers are derived from merchandise sales and the Company has no major customers that account for more than 10% of its net sales. As of May 2, 2015, The Children's Place U.S. operated 959 stores and The Children's Place International operated 134 stores.

The following tables provide segment level financial information (dollars in thousands):

	Thirteen Weeks Ended		
	 May 2, 2015		May 3, 2014
Net sales:	2013		2014
The Children's Place U.S.	\$ 363,145	\$	366,132
The Children's Place International (1)	41,720		44,017
Total net sales	\$ 404,865	\$	410,149
Gross profit:			
The Children's Place U.S.	\$ 136,520	\$	134,195
The Children's Place International	15,589		14,066
Total gross profit	\$ 152,109	\$	148,261
Gross Margin:			
The Children's Place U.S.	37.6%		36.7 %
The Children's Place International	37.4%		32.0 %
Total gross margin	37.6%		36.1 %
Operating income:			
The Children's Place U.S. (2)	\$ 22,277	\$	22,073
The Children's Place International	927		(1,990)
Total operating income	\$ 23,204	\$	20,083
Operating income as a percent of net sales:			
The Children's Place U.S.	6.1%		6.0 %
The Children's Place International	2.2%		(4.5)%
Total operating income	5.7%		4.9 %
Depreciation and amortization:			
The Children's Place U.S.	\$ 12,870	\$	12,372
The Children's Place International	 1,524		1,855
Total depreciation and amortization	\$ 14,394	\$	14,227
Capital expenditures:			
The Children's Place U.S.	\$ 9,935	\$	13,839
The Children's Place International	 128		2,063
Total capital expenditures	\$ 10,063	\$	15,902

<sup>(1)</sup> Net sales from The Children's Place International are primarily derived from revenues from Canadian operations.

<sup>(2)</sup> Includes additional SG&A costs incurred related to proxy contest costs and costs arising out of the restructuring of certain store and corporate operations, of approximately \$3.2 million and \$2.3 million for the First Quarter 2015 and the First Quarter 2014, respectively.

	May 2, 2015		January 31, 2015		May 3, 2014
Total assets:					
The Children's Place U.S.	\$ 761,504	\$	805,462	\$	780,816
The Children's Place International	148,599		153,156		156,723
Total assets	\$ 910,103	\$	958,618	\$	937,539

# 11. SUBSEQUENT EVENTS

Subsequent to May 2, 2015 and through May 18, 2015, the Company repurchased 0.1 million shares for approximately \$8.3 million, which brought total shares purchased under the 2015 Share Repurchase Program to approximately \$8.8 million.

The Company's Board of Directors declared a quarterly cash dividend of \$0.15 per share to be paid on July 9, 2015 to shareholders of record on the close of business on June 18, 2015.

#### Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This Quarterly Report on Form 10-Q contains forward-looking statements made pursuant to the safe harbor provisions of the Private Securities
Litigation Reform Act of 1995, including but not limited to statements relating to the Company's strategic initiatives. Forward-looking statements typically
are identified by use of terms such as "may," "will," "should," "plan," "project," "expect," "anticipate," "estimate" and similar words, although some
forward-looking statements are expressed differently. These forward-looking statements are based upon the Company's current expectations and assumptions
and are subject to various risks and uncertainties that could cause actual results and performance to differ materially. Some of these risks and uncertainties
are described in the Company's filings with the Securities and Exchange Commission, including in the "Risk Factors" section of its Annual Report on Form
10-K for the fiscal year ended January 31, 2015. Included among the risks and uncertainties that could cause actual results and performance to differ
materially are the risk that the Company will be unsuccessful in gauging fashion trends and changing consumer preferences, the risks resulting from the
highly competitive nature of the Company's business and its dependence on consumer spending patterns, which may be affected by weakness in the economy
that continues to affect the Company's target customer or by other factors such as increases in the cost of food, the risk that the Company's strategic
initiatives to increase sales and margin are delayed or do not result in anticipated improvements, the risk that the cost of raw materials or energy prices will
increase beyond current expectations or that the Company is unable to offset cost increases through value engineering or price increases, and the uncertainty
of weather patterns. Readers are cautioned not to place undue reliance on these forward-looking statements that may be made to reflect events or
circumstances after the date hereof or to reflect the occurrenc

The following discussion should be read in conjunction with the Company's unaudited financial statements and notes thereto included elsewhere in this Quarterly Report on Form 10-Q and the annual audited financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended January 31, 2015.

Terms that are commonly used in our management's discussion and analysis of financial condition and results of operations are defined as follows:

- First Quarter 2015 The thirteen weeks ended May 2, 2015.
- First Quarter 2014 The thirteen weeks ended May 3, 2014.
- Comparable Retail Sales Net sales, in constant currency, from stores that have been open for at least 14 consecutive months and from our ecommerce store, excluding postage and handling fees. Store closures in the current fiscal year will be excluded from Comparable Retail Sales
  beginning in the fiscal quarter in which management commits to closure. Stores that temporarily close for non- substantial remodeling will be
  excluded from Comparable Retail Sales for only the period that they were closed. A store is considered substantially remodeled if it has been
  relocated or materially changed in size and will be excluded from Comparable Retail Sales for at least 14 months beginning in the period in
  which the remodel occurred.
- Gross Margin Gross profit expressed as a percentage of net sales.
- *SG&A Selling, general and administrative expenses.*
- FASB Financial Accounting Standards Board.
- SEC U.S. Securities and Exchange Commission.
- *U.S. GAAP Generally Accepted Accounting Principles in the United States.*
- FASB ASC FASB Accounting Standards Codification, which serves as the source for authoritative U.S. GAAP, except that rules and interpretive releases by the SEC are also sources of authoritative U.S. GAAP for SEC registrants.

#### Our Business

We are the largest pure-play children's specialty apparel retailer in North America. We design, contract to manufacture, sell and license to sell fashionable, high-quality, value-priced merchandise, the substantial majority of which is under our proprietary "The Children's Place", "Place" and "Baby Place" brand names. As of May 2, 2015, we operated 1,092 stores across North America, our e-commerce business at *www.childrensplace.com*, and had 79 international stores open and operated by our franchise partners.

#### Segment Reporting

In accordance with the "Segment Reporting" topic of the FASB ASC, we report segment data based on geography: The Children's Place U.S. and The Children's Place International. Each segment includes an e-commerce business located at www.childrensplace.com. Included in The Children's Place U.S. segment are our U.S. and Puerto Rico based stores and revenue from our U.S. based wholesale partners. Included in The Children's Place International segment are our Canadian

based stores, revenue from the Company's Canadian wholesale partner, as well as revenue from international franchisees. We measure our segment profitability based on operating income, defined as income before interest and taxes. Net sales and direct costs are recorded by each segment. Certain inventory procurement functions such as production and design as well as corporate overhead, including executive management, finance, real estate, human resources, legal, and information technology services are managed by The Children's Place U.S. segment. Expenses related to these functions, including depreciation and amortization, are allocated to The Children's Place International segment based primarily on net sales. The assets related to these functions are not allocated. We periodically review these allocations and adjust them based upon changes in business circumstances. Net sales from external customers are derived from merchandise sales and we have no major customers that account for more than 10% of our net sales. As of May 2, 2015, The Children's Place U.S. operated 959 stores and The Children's Place International operated 133 stores. As of May 3, 2014, The Children's Place U.S. operated 972 stores and The Children's Place International operated 134 stores.

#### **Operating Highlights**

During the First Quarter 2015, we saw positive Comparative Retail Sales for the fourth consecutive quarter. Our Comparable Retail Sales increased 0.7% during the First Quarter 2015 compared to a 3.6% decrease during the First Quarter 2014. Net sales during the First Quarter 2015 decreased by \$5.2 million, or 1.3%, to \$404.9 million from \$410.1 million during the First Quarter 2014.

Gross Margin increased 150 basis points to 37.6% during the First Quarter 2015 from 36.1% during the First Quarter 2014. The increase in consolidated Gross Margin resulted primarily from strong product acceptance and well-managed inventories and was driven by an increase in average unit retail, or AUR, partially offset by a slight increase in average unit cost, or AUC, compared to the First Quarter 2014.

We continued our international store expansion program with our franchise partners opening seven additional stores during the First Quarter 2015 bringing our total international franchise store count to 79. We expect our franchise partners to open approximately 30 stores in fiscal 2015.

We continue to evaluate our store fleet as part of our fleet optimization initiative to improve store productivity and plan to close approximately 200 underperforming stores through fiscal 2017, which includes the 35 stores we closed in fiscal 2014 and the 41 stores we closed during fiscal 2013. During fiscal 2015, we plan to open five stores and close approximately 30 stores, which include two stores opened and seven stores closed during the First Quarter 2015. Our recently completed customer segmentation analysis helps us to better understand customer shopping habits at the store level in order to understand what our ideal store portfolio should look like. These closures should ultimately result in operating margin accretion due to sales transfer and the elimination of the underperforming locations. In those markets where we have closed stores, we are seeing the neighboring stores along with the e-commerce business become more productive from both a Comparative Retail Sales and profitability perspective. These results further our commitment to executing this optimization program while dramatically slowing down new store openings.

We continue to make significant progress on our business transformation initiatives in an effort to improve sales and margin. The initial insights from the implementation of our assortment planning tool have enabled us to significantly improve our inventory management capabilities by adding enhanced data driven analytics to our internal processes. This has resulted in improved inventory metrics and significantly improved Gross Margin during the First Quarter 2015. Our state of the art inventory allocation and replenishment tool will go live for the back-to-school fiscal 2015 season. Additionally, our digital initiatives continue to gain traction and are focused on driving improvements in customer acquisition, retention and engagement.

We continue to be committed to returning capital to shareholders, and during the First Quarter 2015 we repurchased \$40.2 million in stock and paid cash dividends of \$3.1 million. In March of 2014, we instituted the Company's first ever quarterly cash dividend and increased the dividend by 13% to \$0.15 per share in the First Quarter 2015. Our second quarter 2015 dividend will be paid on July 9, 2015 to shareholders of record on the close of business on June 18, 2015.

We reported net income of \$15.6 million, or \$0.73 per diluted share during the First Quarter 2015, compared to \$13.6 million, or \$0.61 per diluted share, during the First Quarter 2014. The increase in earnings per share is due to the increase in net income for the quarter and a lower weighted average common shares outstanding of approximately 1.1 million, which is primarily the result of our share repurchase program.

We have subsidiaries whose operating results are based in foreign currencies and are thus subject to the fluctuations of the corresponding translation rates into U.S. dollars. The table below summarizes those average translation rates that most impact our operating results:

	Thirteen V	Veeks Ended
		May 3, 2014
Average Translation Rates (1)		
Canadian Dollar	0.8019	0.9047
Hong Kong Dollar	0.1290	0.1289
China Yuan Renminbi	0.1606	0.1612

<sup>(1)</sup> The average translation rates are the average of the monthly translation rates used during each period to translate the respective income statements. The rates represent the U.S. dollar equivalent of a unit of each foreign currency.

For the First Quarter 2015, the effects of these translation rate changes on net sales, gross profit and income before income taxes were decreases of approximately \$4.7 million, \$1.6 million and \$0.1 million, respectively. Net sales are affected only by the Canadian dollar translation rates. In addition, translation rate changes affect the gross profit of our Canadian subsidiary because its inventory purchases are priced in U.S. dollars. The aggregate effect of these purchases on our Canadian subsidiary's gross profit was a decrease of approximately \$0.2 million during the First Quarter 2015.

#### **CRITICAL ACCOUNTING POLICIES**

The preparation of consolidated financial statements in conformity with U.S. GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements, as well as the reported revenues and expenses during the reported period. In many cases, there are alternative policies or estimation techniques that could be used. We continuously review the application of our accounting policies and evaluate the appropriateness of the estimates used in preparing our financial statements; however, estimates routinely require adjustment based on changing circumstances and the receipt of new or better information. Consequently, actual results could differ from our estimates.

The accounting policies and estimates discussed below include those that we believe are the most critical to aid in fully understanding and evaluating our financial results. Senior management has discussed the development and selection of our critical accounting policies and estimates with the Audit Committee of our Board of Directors, which has reviewed our related disclosures herein.

**Inventory Valuation-** We value inventory at the lower of cost or market, with cost determined using an average cost method. We capitalize supply chain costs in inventory and these costs are reflected in cost of sales as the inventories are sold. We review our inventory levels in order to identify slow-moving merchandise and use markdowns to clear merchandise. We record an adjustment when future estimated selling price is less than cost. Our adjustment calculation requires management to make assumptions to estimate the selling price and amount of slow-moving merchandise subject to markdowns, which is dependent upon factors such as historical trends with similar merchandise, inventory aging, forecasted consumer demand, and the promotional environment. In the calculation any inability to provide the proper quantity of appropriate merchandise in a timely manner, or to correctly estimate the sell-through rate, could have a material impact on our consolidated financial statements. Our historical estimates have not differed materially from actual results and a 10% difference in our inventory reserve as of May 2, 2015 would have impacted net income by approximately \$0.2 million. Our reserve balance at May 2, 2015 was approximately \$3.0 million compared to \$4.3 million at May 3, 2014, as a result of a decline in inventory.

Additionally, we adjust our inventory based upon an annual physical inventory, which is taken during the fourth quarter of the fiscal year. Based on the results of our historical physical inventories, an estimated shrink rate is used for each successive quarter until the next annual physical inventory, or sooner if facts or circumstances should indicate differently. A 0.5% difference in our shrinkage rate as a percentage of cost of goods sold could impact each quarter's net income by approximately \$0.6 million.

**Stock-Based Compensation-** We account for stock-based compensation according to the provisions of the "Compensation-Stock Compensation" topic of the FASB ASC.

Time Vesting and Performance-Based Awards

We generally grant time vesting and performance-based stock awards to employees at management levels and above. We also grant time vesting stock awards to our non-employee directors. Time vesting awards are granted in the form of restricted

stock units that require each recipient to complete a service period ("Deferred Awards"). Deferred Awards granted to employees generally vest ratably over three years. Deferred Awards granted to non-employee directors generally vest after one year. Performance-based stock awards are granted in the form of restricted stock units which have a performance criteria that must be achieved for the awards to be earned in addition to a service period requirement ("Performance Awards"). For Performance Awards issued during fiscal 2013, each award has a defined number of shares that an employee can earn (the "Target Shares") and based on the adjusted operating income level achieved for the three-fiscal year period, the employee can earn from 0% to 200% of their Target Shares. The fair value of all awards granted is based on the closing price of our common stock on the grant date. The 2013 Performance Awards cliff vest, if earned, after completion of the three year performance period. For Performance Awards issued during fiscal 2014 and fiscal 2015 ("2014 and 2015 Performance Awards"), the Target Shares earned can range from 0% to 300% and depend on the achievement of adjusted earnings per share for the cumulative three-fiscal year performance period and our total shareholder return ("TSR") relative to that of companies in our peer group. 2014 and 2015 Performance Awards generally cliff vest, if earned, after the completion of the three year performance period. The 2014 and 2015 Performance Awards grant date fair value was estimated using a Monte Carlo simulation covering the period from the valuation date through the end of the performance period using our simulated stock price as well as the TSR of companies in our peer group. Compensation expense is recognized ratably over the related service period reduced for estimated forfeitures of those awards not expected to vest due to employee turnover. While actual forfeitures could vary significantly from those estimated, a 10% change in our estimated forfeiture rate would imp

The expense for Performance Awards is based on the number of shares we estimate will vest as a result of our earnings-to-date plus our estimate of future earnings for the performance periods. To the extent that actual operating results for fiscal years 2015, 2016 and 2017 differ from our estimates, future performance share compensation expense could be significantly different. For Performance Awards issued during fiscal 2013 for which the performance period has not yet concluded a 25% increase or decrease in our annual projected adjusted operating income would have caused an approximate \$0.5 million increase or a \$0.7 million decrease, respectively, to stock-based compensation expense for the First Quarter 2015. For 2014 and 2015 Performance Awards for which the performance period has not yet concluded a 10% increase or decrease in our cumulative projected adjusted earnings per share would have caused an approximate \$0.8 million increase or a \$0.4 million decrease, respectively, to stock-based compensation expense for the First Quarter 2015.

#### Stock Options

We have not issued stock options since fiscal 2008; however, certain issued stock options remain outstanding. The fair value of all outstanding stock options was estimated using the Black-Scholes option pricing model based on a Monte Carlo simulation, which requires extensive use of accounting judgment and financial estimates, including estimates of how long employees will hold their vested stock options before exercise, the estimated volatility of our common stock over the expected term, and the number of options that will be forfeited prior to the completion of vesting requirements. All exercise prices were based on the average of the high and low of the selling price of our common stock on the grant date. There is no unamortized stock compensation at May 2, 2015.

**Insurance and Self-Insurance Liabilities-** Based on our assessment of risk and cost efficiency, we self-insure as well as purchase insurance policies to provide for workers' compensation, general liability, and property losses, cyber-security coverage, as well as directors' and officers' liability, vehicle liability and employee medical benefits. We estimate risks and record a liability based upon historical claim experience, insurance deductibles, severity factors and other actuarial assumptions. These estimates include inherent uncertainties due to the variability of the factors involved, including type of injury or claim, required services by the providers, healing time, age of claimant, case management costs, location of the claimant, and governmental regulations. While we believe that our risk assessments are appropriate, these uncertainties or a deviation in future claims trends from recent historical patterns could result in our recording additional or reduced expenses, which may be material to our results of operations. Our historical estimates have not differed materially from actual results and a 10% difference in our insurance reserves as of May 2, 2015 would have impacted net income by approximately \$0.7 million.

**Impairment of Long-Lived Assets-** We periodically review our long-lived assets when events indicate that their carrying value may not be recoverable. Such events include a historical or projected trend of cash flow losses or a future expectation that we will sell or dispose of an asset significantly before the end of its previously estimated useful life. In reviewing for impairment, we group our long-lived assets at the lowest possible level for which identifiable cash flows are largely independent of the cash flows of other assets and liabilities. In that regard, we group our assets into two categories: corporate-related and store-related. Corporate-related assets consist of those associated with our corporate offices, distribution centers and our information technology systems. Store-related assets consist of leasehold improvements, furniture and fixtures, certain computer equipment and lease related assets associated with individual stores.

For store-related assets, we review all stores that have been open for at least two years, or sooner if circumstances should dictate, on at least an annual basis. We believe waiting two years allows a store to reach a maturity level where a more

comprehensive analysis of financial performance can be performed. For each store that shows indications of operating losses, we project future cash flows over the remaining life of the lease and compare the total undiscounted cash flows to the net book value of the related long-lived assets. If the undiscounted cash flows are less than the related net book value of the long-lived assets, they are written down to their fair market value. We primarily determine fair market value to be the discounted future cash flows associated with those assets. In evaluating future cash flows, we consider external and internal factors. External factors comprise the local environment in which the store resides, including mall traffic, competition, and their effect on sales trends. Internal factors include our ability to gauge the fashion taste of our customers, control variable costs such as cost of sales and payroll, and in certain cases, our ability to renegotiate lease costs. If external factors should change unfavorably, if actual sales should differ from our projections, or if our ability to control costs is insufficient to sustain the necessary cash flows, future impairment charges could be material. At May 2, 2015, the average net book value per store was approximately \$0.2 million.

**Income Taxes**- We utilize the liability method of accounting for income taxes as set forth in the "*Income Taxes*" topic of the FASB ASC. Under the liability method, deferred taxes are determined based on the temporary differences between the financial statement and tax basis of assets and liabilities, as well as for net operating losses and tax credit carryforwards. Deferred tax assets and liabilities are measured using currently enacted tax rates that apply to taxable income in effect for the years in which the basis differences and tax assets are expected to be realized. A valuation allowance is recorded when it is more likely than not that some of the deferred tax assets will not be realized. In determining the need for valuation allowances we consider projected future taxable income and the availability of tax planning strategies. If, in the future we determine that we would not be able to realize our recorded deferred tax assets, an increase in the valuation allowance would decrease earnings in the period in which such determination is made.

We assess our income tax positions and record tax benefits for all years subject to examination based upon our evaluation of the facts, circumstances and information available at the reporting date. For those tax positions where it is more likely than not that a tax benefit will be sustained, we have recorded the largest amount of tax benefit with a greater than 50% likelihood of being realized upon ultimate settlement with a taxing authority that has full knowledge of all relevant information. For those income tax positions where it is not more likely than not that a tax benefit will be sustained, no tax benefit has been recognized in the financial statements.

**Fair Value Measurement and Financial Instruments**- The "Fair Value Measurements and Disclosure" topic of the FASB ASC provides a single definition of fair value, together with a framework for measuring it, and requires additional disclosure about the use of fair value to measure assets and liabilities.

This topic defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date and establishes a three-level hierarchy, which encourages an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The three levels of the hierarchy are defined as follows:

- Level 1 inputs to the valuation techniques that are quoted prices in active markets for identical assets or liabilities
- Level 2 inputs to the valuation techniques that are other than quoted prices but are observable for the assets or liabilities, either directly or indirectly
- Level 3 inputs to the valuation techniques that are unobservable for the assets or liabilities

Our cash and cash equivalents, short-term investments, accounts receivable, accounts payable and credit facility are all short-term in nature. As such, their carrying amounts approximate fair value and fall within Level 1 of the fair value hierarchy. The underlying assets of our Deferred Compensation Plan fall within Level 2 of the fair value hierarchy. The Company stock included in the Deferred Compensation Plan is not subject to fair value measurement.

Our assets measured at fair value on a nonrecurring basis include long-lived assets. We review the carrying amounts of such assets when events indicate that their carrying amounts may not be recoverable. Any resulting asset impairment would require that the asset be recorded at its fair value. The resulting fair value measurements of the assets are considered to fall within Level 3 of the fair value hierarchy.

#### **Recently Adopted Accounting Standards**

In May 2014, the FASB issued guidance relating to revenue recognition from contracts with customers. This guidance requires entities to recognize revenue in a way that depicts the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled to in exchange for those goods or services. This standard is effective for fiscal years, and interim periods within those years, beginning after December 15, 2016, and is to be applied retrospectively, with early application not permitted. We are currently reviewing the potential impact of this standard.

#### RESULTS OF OPERATIONS

The following table sets forth, for the periods indicated, selected statement of operations data expressed as a percentage of net sales. We primarily evaluate the results of our operations as a percentage of net sales rather than in terms of absolute dollar increases or decreases by analyzing the year over year change in our business expressed as a percentage of net sales (i.e. "basis points"). For example, Gross Profit increased approximately 150 basis points to 37.6% of net sales during the First Quarter 2015 from 36.1% during the First Quarter 2014. Accordingly, to the extent that our sales have increased at a faster rate than our costs (i.e. "leveraging"), the more efficiently we have utilized the investments we have made in our business. Conversely, if our sales decrease or if our costs grow at a faster pace than our sales (i.e. "de-leveraging"), we have less efficiently utilized the investments we have made in our business.

	Thirteen Weeks	s Ended
	May 2, 2015	May 3, 2014
Net sales	100.0 %	100.0%
Cost of sales (exclusive of depreciation and amortization)	62.4	63.9
Gross profit	37.6	36.1
Selling, general and administrative expenses	28.3	27.7
Other costs (income)	_	0.1
Depreciation and amortization	3.6	3.5
Operating income	5.7	4.9
Income before income taxes	5.7	4.9
Provision for income taxes	1.8	1.6
Net income	3.9 %	3.3%
Number of Company-operated stores, end of period	1,092	1,106

Table may not add due to rounding.

The following tables set forth by segment, for the periods indicated, net sales, gross profit and Gross Margin (dollars in thousands).

		Thirteen Weeks Ended		
		May 2, 2015		May 3, 2014
Net sales:				
The Children's Place U.S.	\$	363,145	\$	366,132
The Children's Place International		41,720		44,017
Total net sales	\$	404,865	\$	410,149
Gross profit:	<del>-</del>			
The Children's Place U.S.	\$	136,520	\$	134,195
The Children's Place International		15,589		14,066
Total gross profit	\$	152,109	\$	148,261
Gross Margin:	_			
The Children's Place U.S.		37.6%		36.7%
The Children's Place International		37.4%		32.0%
Total gross margin		37.6%		36.1%

### The First Quarter 2015 Compared to the First Quarter 2014

*Net sales* decreased by \$5.2 million, or 1.3%, to \$404.9 million during the First Quarter 2015 from \$410.1 million during the First Quarter 2014. Our net sales decrease resulted from unfavorable changes in the Canadian exchange rate of \$4.7 million and a \$3.8 million decrease in sales from new stores due to fewer store openings, as well as other sales that did not qualify as

comparable sales, partially offset by a Comparable Retail Sales increase of \$3.3 million. Comparable Retail Sales increased 0.7% in the First Quarter 2015, due to an increase in AUR and average transaction value. Total e-commerce sales, which include postage and handling, increased to 18.2% of sales in the First Quarter 2015 from 15.6% in the First Quarter 2014.

The Children's Place U.S. net sales decreased \$3.0 million, or 0.8%, to \$363.1 million in the First Quarter 2015 compared to \$366.1 million in the First Quarter 2014. This decrease resulted from a decrease in sales from new stores, as well as other sales that did not qualify as Comparable Retail Sales, partially offset by a Comparable Retail Sales increase of 0.5%. Our 0.5% increase in U.S. Comparable Retail Sales was the result of an increase in AUR and average transaction value.

The Children's Place International net sales decreased \$2.3 million, or 5.2%, to \$41.7 million in the First Quarter 2015 compared to \$44.0 million in the First Quarter 2014. The decrease resulted from unfavorable changes in the Canadian exchange rate partially offset by a Canadian Comparable Retail Sales increase of 2.3%. Our 2.3% increase in Canadian Comparable Retail Sales was the result of an increase in AUR and average transaction value.

During the First Quarter 2015, we opened two stores in the United States, and closed seven stores, six in the United States and one in Canada. During the First Quarter 2014 we opened four stores, three in the United States and one in Canada.

*Gross profit* increased by \$3.8 million to \$152.1 million during the First Quarter 2015 from \$148.3 million during the First Quarter 2014. Consolidated Gross Margin increased 150 basis points to 37.6% during the First Quarter 2015 from 36.1% during the First Quarter 2014. The increase in consolidated Gross Margin resulted primarily from strong product acceptance and well-managed inventories and was driven by an increase in AUR, partially offset by a slight increase in AUC compared to the First Quarter 2014.

Gross Margin at The Children's Place U.S. increased 90 basis points from 36.7% in the First Quarter 2014 to 37.6% in the First Quarter 2015. The increase in The Children's Place U.S. Gross Margin resulted primarily from strong product acceptance and well-managed inventories and was driven by an increase in AUR, partially offset by a slight increase in AUC compared to the First Quarter 2014.

Gross Margin at The Children's Place International increased 540 basis points from 32.0% in the First Quarter 2014 to 37.4% in the First Quarter 2015. The increase in The Children's Place International Gross Margin resulted primarily from a leverage of fixed costs due to positive Canadian Comparable Retail Sales, strong product acceptance and well-managed inventories and was driven by an increase in AUR, partially offset by an increase in AUC compared to the First Quarter 2014.

Selling, general and administrative expenses increased \$0.8 million to \$114.5 million during the First Quarter 2015 from \$113.7 million during the First Quarter 2014. As a percentage of net sales SG&A increased 60 basis points to 28.3% during the First Quarter 2015 from 27.7% during the First Quarter 2014. The comparability of our SG&A was affected by costs incurred related to proxy contest costs and costs arising out of the restructuring of certain store and corporate operations which resulted in costs of approximately \$3.2 million and \$2.3 million for the First Quarter 2015 and the First Quarter 2014, respectively. Excluding this impact our SG&A decreased approximately \$0.1 million for the First Quarter 2015 from the First Quarter 2014, but de-leveraged 30 basis points. The de-leverage was due to increased costs associated with our ongoing transformation initiatives partially offset by a reduction in store expenses, primarily due to expense reduction initiatives in payroll, supplies and maintenance costs.

*Provision for income taxes* was \$7.4 million during the First Quarter 2015 compared to \$6.5 million during the First Quarter 2014. Our effective tax rate was 32.2% and 32.4% in the First Quarter 2015 and the First Quarter 2014, respectively.

*Net income* was \$15.6 million during the First Quarter 2015 compared to \$13.6 million during the First Quarter 2014, due to the factors discussed above. Earnings per diluted share was \$0.73 in the First Quarter 2015 compared to \$0.61 in the First Quarter 2014. This increase in earnings per share is due to the increase in net income for the quarter and a lower weighted average common shares outstanding of approximately 1.1 million, which is primarily the result of our share repurchase program.

#### LIQUIDITY AND CAPITAL RESOURCES

# Liquidity

Our working capital needs follow a seasonal pattern, peaking during the third quarter based on seasonal inventory purchases. Our primary uses of cash are working capital requirements, which are principally inventory purchases, and the financing of capital projects, including investments in new systems, the repurchases of our common stock, and the financing of new store openings and remodels. In March 2014, our Board of Directors instituted the payment of a quarterly cash dividend.

Our working capital decreased \$33.8 million to \$312.2 million at May 2, 2015 compared to \$346.0 million at May 3, 2014. This decrease is primarily due to an increase in capital returned to our shareholders through higher share repurchases and

dividends. During the First Quarter 2015, under our share repurchase programs, we repurchased approximately 0.6 million shares for approximately \$40.2 million. We also paid cash dividends of \$3.1 million during the First Quarter 2015. Subsequent to May 2, 2015 and through May 18, 2015, we repurchased 0.1 million shares for approximately \$8.3 million and announced that our Board of Directors declared a quarterly cash dividend of \$0.15 per share to be paid on July 9, 2015 to shareholders of record on the close of business on June 18, 2015.

Our credit facility provides for borrowings up to the lesser of \$200.0 million or our borrowing base, as defined by the credit facility agreement (see "Credit Facility" below). At May 2, 2015, we had \$11.2 million of outstanding borrowings with our borrowing base at \$193.3 million, and \$175.0 million available for borrowing. In addition, at May 2, 2015, we had \$7.1 million of outstanding letters of credit with an additional \$42.9 million available for issuing letters of credit.

As of May 2, 2015, we had \$141.3 million of cash and cash equivalents, of which approximately \$130.7 million of cash and cash equivalents were held in foreign subsidiaries, of which approximately \$84.9 million was in our Canadian subsidiaries, approximately \$33.9 million was in our Hong Kong subsidiaries and approximately \$11.9 million was in other foreign subsidiaries. As of May 2, 2015 we also had a short-term investment of \$59.3 million in Hong Kong. Because all of our cash, cash equivalents and short-term investments in our foreign subsidiaries are permanently and fully reinvested, any repatriation of cash from these subsidiaries would require the accrual and payment of U.S. federal and certain state taxes. Due to the complexities associated with the hypothetical calculation, including the availability of foreign tax credits, we have concluded it is not practicable to determine the unrecognized deferred tax liability related to the undistributed earnings. We currently do not intend to repatriate cash from any of these foreign subsidiaries.

We expect to be able to meet our working capital and capital expenditure requirements for the foreseeable future by using our cash on hand, cash flows from operations and availability under our credit facility.

#### **Credit Facility**

We and certain of our domestic subsidiaries maintain a credit agreement with Wells Fargo Bank, National Association ("Wells Fargo"), Bank of America, N.A., HSBC Business Credit (USA) Inc., and JPMorgan Chase Bank, N.A. as lenders (collectively, the "Lenders") and Wells Fargo, as Administrative Agent, Collateral Agent and Swing Line Lender (the "Credit Agreement"). The Credit Agreement was amended and restated on March 4, 2014 to incorporate all prior amendments, and the provisions below reflect the amended and restated Credit Agreement.

The Credit Agreement, which expires in August 2018, consists of a \$200 million asset based revolving credit facility, with a \$50 million sublimit for standby and documentary letters of credit and an uncommitted accordion feature that could provide up to \$25 million of additional availability. Revolving credit loans outstanding under the Credit Agreement bear interest, at the Company's option, at:

- (i) the prime rate plus a margin of 0.50% to 0.75% based on the amount of our average excess availability under the facility; or
- (ii) the London InterBank Offered Rate, or "LIBOR", for an interest period of one, two, three or six months, as selected by us, plus a margin of 1.50% to 1.75% based on the amount of our average excess availability under the facility.

We are charged an unused line fee of 0.25% on the unused portion of the commitments. Letter of credit fees range from 0.75% to 0.875% for commercial letters of credit and range from 1.00% to 1.25% for standby letters of credit. Letter of credit fees are determined based on the amount of our average excess availability under the facility. The amount available for loans and letters of credit under the Credit Agreement is determined by a borrowing base consisting of certain credit card receivables, certain inventory and the fair market value of certain real estate, subject to certain reserves.

The outstanding obligations under the Credit Agreement may be accelerated upon the occurrence of certain events, including, among others, non-payment, breach of covenants, the institution of insolvency proceedings, defaults under other material indebtedness and a change of control, subject, in the case of certain defaults, to the expiration of applicable grace periods. We are not subject to any early termination fees.

The Credit Agreement contains covenants, which include conditions on stock buybacks and the payment of cash dividends or similar payments. Credit extended under the Credit Agreement is secured by a first priority security interest in substantially all of our U.S. assets excluding intellectual property, software, equipment and fixtures.

As of May 2, 2015, we have capitalized an aggregate of approximately \$4.0 million in deferred financing costs related to the Credit Agreement. The unamortized balance of deferred financing costs at May 2, 2015 was approximately \$1.1 million. Unamortized deferred financing costs are amortized on a straight-line basis over the remaining term of the Credit Agreement.

#### Cash Flows/Capital Expenditures

During the First Quarter 2015, cash flows provided by operating activities were \$13.4 million compared to \$4.2 million during the First Quarter 2014. The net increase of \$9.2 million in cash from operating activities resulted primarily from operating performance.

During the First Quarter 2015 cash flows used in investing activities were \$17.3 million compared to \$17.4 million during the First Quarter 2014. This change was primarily due to a \$7.3 million net purchase of short-term investments during the First Quarter 2015 compared to a \$1.5 million net purchase during the First Quarter 2014 mostly offset by a \$5.8 million decrease in purchases of property and equipment.

During the First Quarter 2015, cash flows used in financing activities were \$31.9 million compared to \$30.5 million during the First Quarter 2014. The increase primarily resulted from a \$13.6 million increase in purchases of our common stock, pursuant to our share repurchase programs during the First Quarter 2015 compared to the First Quarter 2014, partially offset by borrowings under our revolving credit facility of \$11.2 million

We anticipate that total capital expenditures will be in the range of \$70-75 million in fiscal 2015. Our ability to continue to meet our capital requirements in fiscal 2015 depends on our cash on hand, our ability to generate cash flows from operations and our available borrowings under our credit facility. Cash flow generated from operations depends on our ability to achieve our financial plans. During the First Quarter 2015, we were able to fund our capital expenditures with cash on hand and cash generated from operating activities supplemented by funds from our credit facility. We believe that our existing cash on hand, cash generated from operations and funds available to us through our credit facility will be sufficient to fund our capital and other cash requirements for the foreseeable future.

#### Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

In the normal course of business, our financial position and results of operations are routinely subject to market risk associated with interest rate movements on borrowings and investments and currency rate movements on non-U.S. dollar denominated assets, liabilities, income and expenses. We utilize cash from operations and short-term borrowings to fund our working capital and investment needs.

#### **Cash and Cash Equivalents**

Cash and cash equivalents are normally invested in short-term financial instruments that will be used in operations within 90 days of the balance sheet date. Because of the short-term nature of these instruments, changes in interest rates would not materially affect the fair value of these financial instruments.

#### **Short-term Investments**

Short-term investments consist of time deposits which we expect to convert into cash within one year which have original maturities greater than 90 days. Because of the short-term nature of these instruments, changes in interest rates would not materially affect the fair value of these financial instruments.

#### Interest Rates

Our credit facility bears interest at a floating rate equal to the prime rate or LIBOR, plus a calculated spread based on our average excess availability. As of May 2, 2015, we had \$11.2 million in borrowings under the credit facility. A 10% change in the prime rate or LIBOR interest rates would not have had a material impact on our interest expense.

# Foreign Assets and Liabilities

Assets and liabilities outside the United States are primarily located in Canada and Hong Kong. Our investments in our Canadian and Hong Kong subsidiaries are considered long-term. We do not hedge these net investments nor are we party to any derivative financial instruments. As of May 2, 2015, net assets in Canada and Hong Kong were approximately \$115.0 million and \$112.6 million, respectively. A 10% increase or decrease in the Canadian and Hong Kong exchange rates would increase or decrease the corresponding net investment by approximately \$11.5 million and \$11.3 million, respectively. All changes in the net investment of our foreign subsidiaries are recorded in other comprehensive income as unrealized gains or losses.

As of May 2, 2015, we had approximately \$130.7 million of our cash and cash equivalents held in foreign countries, of which approximately \$84.9 million was in Canada, approximately \$33.9 million was in Hong Kong and approximately \$11.9 million was in other foreign countries. As of May 2, 2015, we had short-term investments of \$59.3 million held in Hong Kong.

#### **Foreign Operations**

We have exchange rate exposure primarily with respect to certain revenues and expenses denominated in Canadian dollars. As a result, fluctuations in exchange rates impact the amount of our reported sales and expenses. Assuming a 10% change in foreign exchange rates, First Quarter 2015 net sales could have decreased or increased by approximately \$3.7 million and total costs and expenses could have decreased or increased by approximately \$4.9 million. Additionally, we have foreign currency denominated receivables and payables that when settled, result in transaction gains or losses. At May 2, 2015, we had foreign currency denominated receivables and payables, including inter-company balances, of \$7.9 million and \$8.3 million, respectively. To date, we have not used derivatives to manage foreign currency exchange risk.

We import a vast majority of our merchandise from foreign countries, primarily China and Bangladesh. Consequently, any significant or sudden change in these foreign countries' political, foreign trade, financial, banking or currency policies and practices, or the occurrence of significant labor unrest, could have a material adverse impact on our financial position, results of operations and cash flows.

#### Item 4. CONTROLS AND PROCEDURES.

#### **Evaluation of Disclosure Controls and Procedures**

Disclosure controls and procedures are designed only to provide "reasonable assurance" that the controls and procedures will meet their objectives. A control system, no matter how well designed and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within our company have been detected.

Management, including our Chief Executive Officer and President and our Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures as defined in Rule 13a-15(e) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), as of May 2, 2015. Based on that evaluation, our Chief Executive Officer and President and our Chief Financial Officer concluded that our disclosure controls and procedures were effective at the reasonable assurance level, as of May 2, 2015, to ensure that all information required to be disclosed in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in SEC rules and forms and is accumulated and communicated to our management, including our principal executive, principal accounting and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

#### **Changes in Internal Control over Financial Reporting**

There have been no changes in our internal control over financial reporting that occurred during our most recently completed fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### **PART II - OTHER INFORMATION**

#### Item 1. LEGAL PROCEEDINGS.

Certain legal proceedings in which we are involved are discussed in Note 10 to the consolidated financial statements and Part I, Item 3 of our Annual Report on Form 10-K for the year ended January 31, 2015. See Note 7 to the accompanying condensed consolidated financial statements for a discussion of any recent developments concerning our legal proceedings.

# Item 1A. RISK FACTORS.

There were no material changes to the risk factors disclosed in Item 1A of Part I in our Form 10-K for the year ended January 31, 2015.

#### Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.

On March 3, 2014, the Board of Directors authorized a \$100 million share repurchase program (the "2014 Share Repurchase Program") and on January 7, 2015, the Board of Directors authorized an additional \$100 million share repurchase program (the "2015 Share Repurchase Program"). Under these share repurchase programs, the Company may repurchase shares in the open market at current market prices at the time of purchase or in privately negotiated transactions. The timing and actual number of shares repurchased under the program will depend on a variety of factors including price, corporate and regulatory requirements, and other market and business conditions. We may suspend or discontinue the program at any time, and may thereafter reinstitute purchases, all without prior announcement.

The following table provides a month-by-month summary of our share repurchase activity during the First Quarter 2015:

Period	Total Number of Shares Purchased	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Approximate Dollar Value (in thousands) of Shares that May Yet Be Purchased Under the Plans or Programs
2/1/15-2/28/15 <sup>(1)</sup>	74,428	\$ 58.30	72,400	\$ 135,624
3/1/15-4/4/15 <sup>(2)</sup>	256,849	62.71	256,600	119,532
4/5/15-5/2/15 <sup>(3)</sup>	332,496	62.55	318,700	99,551
Total	663,773	\$ 62.14	647,700	\$ 99,551

<sup>(1)</sup> Includes 1,095 shares acquired as treasury stock as directed by participants in the Company's deferred compensation plan and 933 shares withheld to cover taxes in conjunction with the vesting of stock awards.

<sup>(2)</sup> Includes 249 shares withheld to cover taxes in conjunction with the vesting of stock awards.

<sup>&</sup>lt;sup>(3)</sup> Includes 13,796 shares withheld to cover taxes in conjunction with the vesting of stock awards.

# Item 6. Exhibits.

The following exhibits are filed with this Quarterly Report on Form 10-Q:

10.1(*)(+)	Form of Performance-Based Restricted Stock Unit Award Agreement under the 2011 Equity Incentive Plan (Senior Vice President & above).
10.2(*)(+)	Form of Performance-Based Restricted Stock Unit Award Agreement under the 2011 Equity Incentive Plan (below Senior Vice President).
10.3(*)(+)	Form of Time-Based Restricted Stock Unit Award Agreement under the 2011 Equity Incentive Plan (Senior Vice President & above).
10.4(*)(+)	Form of Time-Based Restricted Stock Unit Award Agreement under the 2011 Equity Incentive Plan (below Senior Vice President).
31.1	Certificate of Principal Executive Officer pursuant to Section 302 of the Sarbanes Oxley Act of 2002.
31.2	Certificate of Principal Financial Officer pursuant to Section 302 of the Sarbanes Oxley Act of 2002.
32	Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS*	XBRL Instance Document.
101.SCH*	XBRL Taxonomy Extension Schema.
101.CAL*	XBRL Taxonomy Extension Calculation Linkbase.
101.DEF*	XBRL Taxonomy Extension Definition Linkbase.
101.LAB*	XBRL Taxonomy Extension Label Linkbase.
101.PRE*	XBRL Taxonomy Extension Presentation Linkbase.

<sup>(\*)</sup> Compensation Arrangement.

<sup>(+)</sup> Filed herewith.

<sup>\*</sup> Pursuant to Rule 406T of Regulation S-T, these interactive data files are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933 or Section 18 of the Securities Exchange Act of 1934 and otherwise are not subject to liability.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

THE CHILDREN'S PLACE, INC.

Date: May 20, 2015 By: /S/ JANE T. ELFERS

JANE T. ELFERS

Chief Executive Officer and President

(Principal Executive Officer)

Date: May 20, 2015 By: /S/ ANURUP PRUTHI

ANURUP PRUTHI

Chief Financial Officer

(Principal Accounting and Financial Officer)

#### PERFORMANCE-BASED RESTRICTED STOCK UNIT AWARD AGREEMENT

# THE CHILDREN'S PLACE, INC.

This Performance-Based Restricted Stock Unit Award Agreement (the "Agreement"), effective as of May 6, 2015
(the "Award Date"), is entered into by and between The Children's Place, Inc., a Delaware corporation (the "Company"), and
[] (the " <u>Awardee</u> ").

WHEREAS, the Company desires to provide the Awardee an incentive to participate in the success and growth of the Company through the opportunity to earn a proprietary interest in the Company;

WHEREAS, to give effect to the foregoing intentions, the Company desires to grant the Awardee the right to receive shares of the Company's common stock, par value \$0.10 per share (the "Common Stock"), pursuant to Section 9 [and Section 11] of the 2011 Equity Incentive Plan of the Company (the "Plan"), subject to the terms and conditions set forth herein; and

WHEREAS, capitalized terms not otherwise defined herein or in <u>Exhibit A</u> hereto shall have the meanings ascribed thereto in the Plan.

NOW, THEREFORE, in consideration of the mutual covenants hereinafter set forth and for other good and valuable consideration, the parties hereto agree as follows:

- 1. <u>Award</u>. Subject to the terms and conditions set forth in this Agreement, and as otherwise provided in the Plan, the Company shall issue and deliver to the Awardee the number of shares of Common Stock, if any, earned in accordance with <u>Exhibit A</u> (the "<u>Performance Shares</u>") in April 2018, but in no event later than April 15, 2018 (the "<u>Vesting Date</u>"), provided that a determination has been made by the Board or the Committee (i) that the Adjusted EPS performance target set forth in <u>Exhibit A</u> has been achieved, and at what level that target has been achieved (by reference to <u>Exhibit A</u>), and (ii) of the ranking of the Company's Total Stockholder Return for Fiscal Years 2015-2017 (as defined in <u>Exhibit A</u>) compared to that of its Peer Group as set forth in <u>Exhibit A</u> (collectively, a "<u>Determination</u>"), and provided further that the Awardee is in the employ of the Company or its subsidiaries on the Vesting Date.
- 2. <u>Incorporation by Reference, Etc</u>. The provisions of the Plan are hereby incorporated herein by reference. Except as otherwise expressly set forth herein, this Agreement shall be construed in accordance with the provisions of the Plan and any interpretations,

amendments, rules and regulations promulgated by the Committee from time to time pursuant to the Plan. Any capitalized terms not otherwise defined in this Agreement shall have the definitions set forth in the Plan. The Committee shall have final authority to interpret and construe the Plan and this Agreement and to make any and all determinations under them, and its decision shall be binding and conclusive upon the Awardee and his or her legal representative in respect of any questions arising under the Plan or this Agreement. By signing this Agreement, Awardee acknowledges that he or she has had an opportunity to review the Plan and agrees to be bound by all the terms and provisions of the Plan (and this Agreement).

- 3. Termination of Employment Due to Death, Disability or Retirement. In the event that Awardee's employment with the Company and/or its subsidiaries terminates due to Awardee's death, Disability or Retirement (i) prior to a Determination, then the Adjusted EPS performance target in Exhibit A shall be deemed to have been achieved at target and the Company's relative Total Stockholder Return shall be deemed to have been achieved at the 100% level in Exhibit A, and, therefore, the Target Number of Performance Shares (as set forth in Exhibit A) shall immediately vest and be delivered to the Awardee (or Awardee's estate, as applicable) within 10 days following the date of such termination of employment, provided that if such termination of employment occurs on or prior to the date on which 50% of the Performance Period (as set forth in Exhibit A) has elapsed, only 50% of the Target Number of Performance Shares shall immediately vest and be so delivered or (ii) after a Determination, then any Performance Shares that are determined to have been earned by Awardee in accordance with Exhibit A shall, to the extent not previously delivered to Awardee, vest and be delivered to Awardee (or Awardee's estate, as applicable) within 10 days following the date of such termination of employment.
- 4. <u>Termination of Service</u>. Except as otherwise provided in Sections 3 above or 5 below, upon termination of the Awardee's employment with the Company and its subsidiaries, this Award shall terminate and all of Awardee's rights to receive Performance Shares and dividend equivalents otherwise credited pursuant to Section 6 below shall be forfeited immediately.
  - 5. Termination and Change in Control.
- (a) Prior to Determination of Performance. Notwithstanding any provision herein to the contrary, if a Change in Control occurs prior to a Determination, then immediately prior to such Change in Control, the Target Number of Performance Shares (as set forth in Exhibit A) shall automatically convert into service-based Performance Shares, and such service-based Performance Shares shall vest and be immediately delivered to the Awardee on the Vesting Date (without regard to achievement of any of the Performance Requirements set forth on Exhibit A), provided that the Awardee is in the employ of the Company or its subsidiaries on the Vesting Date. Notwithstanding any provision herein to the contrary, in the event that an Involuntary Termination Event occurs either (i) within six (6) months prior to or (ii) within one (1) year following the occurrence of a Change in Control, the outstanding unvested service-based Performance Shares shall immediately become fully vested and be immediately delivered to the

Awardee (in the case of an Involuntary Termination occurring prior to the occurrence of a Change in Control, such delivery shall be made immediately prior to the occurrence of the Change in Control, and in the case of an Involuntary Termination occurring after a Change in Control, such delivery shall be made immediately following the occurrence of the Involuntary Termination).

- (b) <u>After Determination of Performance</u>. In the event that after a Determination, an Involuntary Termination Event and a Change in Control occur, then the number of Performance Shares determined to have been earned shall immediately vest and shall be immediately delivered to the Awardee.
- (c) <u>Involuntary Termination Event</u>. The term "Involuntary Termination Event" shall mean (i) the involuntary termination of the Awardee's employment with the Company or any of its subsidiaries (other than for Cause, death or Disability) or (ii) the Awardee's resignation of employment with the Company or any of its subsidiaries for Good Reason.
- (d) Good Reason. The term "Good Reason" shall mean the occurrence of any of the following without the Awardee's prior written consent: (i) a material reduction in the Awardee's then current base salary or target bonus percentage, (ii) a material diminution of the Awardee's duties or responsibilities, (iii) the assignment to the Awardee of duties or responsibilities which are materially inconsistent with the Awardee's previous duties or responsibilities, or (iv) relocation of the Awardee's principal work location to a location more than thirty (30) miles from the Awardee's previous principal work location; provided, however, that no such occurrence shall constitute Good Reason unless the Awardee provides the Company with written notice of the matter within thirty (30) days after the Awardee first has knowledge of the matter and, in the case of clauses (i), (ii) or (iii) hereof, the Company fails to cure such matter within ten (10) days after its receipt of such notice.
- 6. <u>Dividend Equivalents</u>. The Company shall credit the Awardee in respect of each Performance Share (and each Dividend Equivalent Share (or fraction thereof)) subject to this Award with dividend equivalents in the form of a number of shares of Common Stock (including any fractional shares) (the "<u>Dividend Equivalent Shares</u>") equal to (i) the amount of each dividend (including extraordinary dividends if so determined by the Committee) declared to other stockholders of the Company in respect of one share of Common Stock divided by (ii) the Fair Market Value of a share of Common Stock on the payment date for the applicable dividend. On the date that Performance Shares are delivered to the Awardee hereunder (whether pursuant to Sections 1, 3 or 5), the Dividend Equivalent Shares in respect of the aggregate number of delivered Performance Shares shall also be delivered to the Awardee, with the aggregate number of such Dividend Equivalent Shares being rounded down to the nearest whole share (but, in any event, no fewer than one share). No dividend equivalents shall be accrued for the benefit of the Awardee with respect to record dates occurring prior to the Award Date, or with respect to record

dates occurring on or after the date, if any, on which the Awardee's rights to receive Performance Shares are forfeited.

- 7. <u>Transfer Restrictions</u>. Prior to delivery of any Common Stock with respect to the Performance Shares or the Dividend Equivalent Shares, the Awardee shall not be deemed to have any ownership or stockholder rights (including without limitation dividend and voting rights) with respect to such shares, nor may the Awardee sell, assign, pledge or otherwise transfer (voluntarily or involuntarily) this Award, or any of the Performance Shares or any of the Dividend Equivalent Shares prior to delivery thereof.
- 8. Changes in Capitalization. In the event of (a) any dividend (other than regular cash dividends) or other distribution (whether in the form of cash, shares of Common Stock, other securities or other property), recapitalization, stock split, reverse stock split, reorganization, merger, consolidation, split-up, split-off, spin-off, combination, repurchase or exchange of shares of Common Stock or other securities of the Company, issuance of warrants or other rights to acquire shares of Common Stock or other securities of the Company, or other similar corporate transaction or event that affects the shares of Common Stock, or (b) unusual or nonrecurring events affecting the Company, any Affiliate, or the financial statements of the Company or any Affiliate, or changes in applicable rules, rulings, regulations or other requirements of any governmental body or securities exchange or inter-dealer quotation service, accounting principles or law, such that in any case an adjustment to this Award is determined by the Committee in its sole discretion to be necessary or appropriate, then this Award shall be adjusted in such manner as the Committee may deem equitable in accordance with Section 12 of the Plan.
- 9. <u>Government Regulations</u>. Notwithstanding anything contained herein to the contrary, the Company's obligation to issue or deliver the Performance Shares (or Dividend Equivalent Shares) or any certificates evidencing such shares shall be subject to the terms of all applicable laws, rules and regulations and to such approvals by any governmental agencies or national securities exchanges as may be required.
- 10. <u>Withholding Taxes</u>. Awardee shall be required to pay to the Company or its subsidiary, and the Company or its subsidiary shall have the right (but not the obligation) and is hereby authorized to withhold from amounts payable and/or property deliverable to the Awardee, the amount of any required withholding taxes in respect of the Performance Shares and the Dividend Equivalent Shares, or any other payment or transfer under the Award, and to take such other action as may be necessary in the opinion of the Company to satisfy all obligations for the payment of such withholding taxes.
- 11. <u>Awardee Representations</u>. The Awardee has reviewed with his or her own tax advisors the federal, state, local and foreign tax consequences of the transactions contemplated by this Agreement. The Awardee is relying solely on such advisors and not on any statements or representations of the Company or any of its agents, if any, made to the Awardee. The Awardee understands that the Awardee (and, subject to Section 10 above, not the Company)

shall be responsible for the Awardee's own tax liability arising as a result of the transactions contemplated by this Agreement.

- 12. <u>Clawback/Forfeiture</u>. The Committee may in its sole discretion cancel this Award if the Awardee, without the consent of the Company, while employed by or providing services to the Company or any Affiliate or after termination of such employment or service, violates a non-competition, non-solicitation, non-disparagement, non-disclosure covenant or agreement or otherwise has engaged in or engages in activity that is in conflict with or adverse to the interest of the Company or any Affiliate, including fraud or conduct contributing to any financial restatements or irregularities, as determined by the Committee in its sole discretion. If the Awardee otherwise has engaged in or engages in any activity referred to in the preceding sentence, as determined by the Committee in its sole discretion, the Awardee will forfeit any compensation, gain or other value realized thereafter on the vesting or settlement of this Award, the sale or other transfer of this Award, or the sale of shares of Common Stock acquired in respect of this Award, and must promptly repay such amounts to the Company. If the Awardee receives any amount in excess of what the Awardee should have received under the terms of this Award for any reason (including without limitation by reason of a financial restatement, mistake in calculations or other administrative error), all as determined by the Committee in its sole discretion, then the Awardee shall be required to promptly repay any such excess amount to the Company. To the extent required by applicable law (including without limitation Section 302 of the Sarbanes-Oxley Act of 2002 and Section 954 of the Dodd Frank Wall Street Reform and Consumer Protection Act) and/or the rules and regulations of NASDAQ or other securities exchange or inter-dealer quotation system on which the Common Stock is listed or quoted, or if so required pursuant to a written policy adopted by the Company, this Award shall be subject (including on a retroactive basis) to clawback, forfeiture or similar requirements (and such requirements shall be deemed incorporated by reference into this Award and this Agreement). In the event that this Section 12 and/or such written policy is deemed to be unenforceable, then the award of Performance Shares shall be deemed to be unenforceable due to the lack of adequate consideration.
- 13. <u>Employment</u>. Neither this Agreement nor any action taken hereunder shall be construed as giving the Awardee any right of continuing employment by the Company or its subsidiaries.
- 14. <u>Notices</u>. Notices or communications to be made hereunder shall be in writing and shall be delivered in person, by registered mail, by confirmed facsimile or by a reputable overnight courier service to the Company at its principal office or to the Awardee at his or her address contained in the records of the Company.
- 15. <u>Governing Law</u>. This Agreement shall be construed under the laws of the State of Delaware, without regard to conflict of laws principles.
- 16. <u>Entire Agreement</u>. This Agreement constitutes the entire agreement between the parties hereto with respect to the subject matter hereof, and supersedes all prior agreements and understandings relating to the subject matter of this Agreement. Notwithstanding the foregoing, this Agreement and the Award made hereby shall be subject to

the terms of the Plan. In the event of a conflict between this Agreement and the Plan, the terms and conditions of the Plan shall control.

- 17. <u>Binding Effect</u>. This Agreement shall be binding upon and inure to the benefit of the Company and the Awardee and their respective permitted successors, assigns, heirs, beneficiaries and representatives. This Agreement is personal to the Awardee and may not be assigned by the Awardee without the prior written consent of the Company. Any attempted assignment in violation of this Section shall be null and void.
- 18. <u>Amendment</u>. This Agreement may be amended or modified only as provided in Section 14 of the Plan or by a written instrument executed by both the Company and the Awardee.
- 19. <u>Survivorship</u>. This Agreement shall continue in effect until there are no further rights or obligations of the parties outstanding hereunder and shall not be terminated by either party without the express written consent of both parties.

\* \* \*

**IN WITNESS WHEREOF**, the parties hereto have executed this Agreement or caused their duly authorized officer to execute this Agreement as of the date first written above.

# THE CHILDREN'S PLACE, INC.

By:	Name: Title:		
AW.	ARDEE		
Ву:	Name:		
	Date:		

# Exhibit A

(a)	Awardee's Name:
(b)	Award Date: May 6, 2015
(c)	Performance Period: the three (3) fiscal years of the Company commencing on February 1, 2015 and ending on February 3, 2018 ("Fiscal Years 2015-2017")
(d)	Target Number of Performance Shares available to be earned:
(e)	Maximum Number of Performance Shares available to be earned: [Insert 300% of the Target Number of Shares]
	[Continued on next page.]

#### (f) Performance Requirements:

(1) Subject to the terms and conditions set forth in the Performance-Based Restricted Stock Unit Award Agreement, and subject to subsection (f)(2) below, the Awardee shall earn such number of Performance Shares, ranging from zero to the Maximum Number of Performance Shares available to be earned set forth above, as follows:

Sum of Adjusted EPS	Percentage of the Target Number of
Per Share for Fiscal Years 2015-2017	Performance Shares Available to be Earned
	Available to be Earlied
\$11.95 or Greater	200%
\$11.83	190%
\$11.70	180%
\$11.57	170%
\$11.44	160%
\$11.31	150%
\$11.18	140%
\$11.06	130%
\$10.93	120%
\$10.80	110%
\$10.67	100%
\$10.54	90%
\$10.41	80%
\$10.29	70%
\$10.16	60%
\$10.03	50%
\$9.90	40%
\$9.78	30%
\$9.65	20%
\$9.52	10%
\$9.39 or less	0

<sup>(2)</sup> The number of Performance Shares otherwise earned as determined pursuant to the table set forth in subsection (f)(1) above shall be adjusted (up, down or not at all) by reference to the following:

Company Total Stockholder Return Ranking for Fiscal Years 2015-2017 Compared to the Total Stockholder Return of the Companies in the Company's Peer Group for the Same Period	Awardee will Receive the Following Percentage of Performance Shares Otherwise Earned Based on the Adjusted EPS Achieved
13 <sup>th</sup> – 15 <sup>th</sup>	50%
10 <sup>th</sup> – 12 <sup>th</sup>	75%
7 <sup>th</sup> – 9 <sup>th</sup>	100%
4 <sup>th</sup> – 6 <sup>th</sup>	125%
$1^{\text{st}} - 3^{\text{rd}}$	150%

#### (g) Definitions:

"Adjusted EPS" shall mean the Company's cumulative earnings per share for Fiscal Years 2015-2017, adjusted to exclude one time or unusual items, including any effect of a change in accounting principles. The 100% target of \$10.67 per share set forth in the table in subsection (f)(1) above is based on the Company's operating plan, which the Awardee participated in developing. The amounts of Adjusted EPS set forth in such table exclude those items that the Company excludes when it reports its "non-GAAP" adjusted EPS and they also exclude any effect of a change in accounting principles.

"<u>Peer Group</u>" shall mean Aéropostale, Inc., American Eagle Outfitters, Inc., ANN INC., Ascena Retail Group, Inc., The Buckle, Inc., Carter's, Inc., Chico's FAS, Inc., DSW, Inc., Express, Inc., The Finish Line, Inc., Kate Spade & Company, G-III Apparel Group, Ltd., Men's Wearhouse, Inc. and Stage Stores, Inc. for so long as they remain a member of the Company's peer group as determined by the Committee.

"<u>Total Stockholder Return</u>" shall be based on the trailing 20-trading day average closing stock prices of the Company and the companies in the Peer Group measured as of the first and last business days of the Performance Period and including any dividends actually paid as if such dividends were invested in the common stock of the Company or the applicable company in the Peer Group, as the case may be, and shall be proportionately adjusted for stock splits, reorganizations or similar transactions occurring during the Performance Period.

 (Awardee Initials)
,
 (Company Representative)

#### PERFORMANCE-BASED RESTRICTED STOCK UNIT AWARD AGREEMENT

#### THE CHILDREN'S PLACE, INC.

This Performance-Based Restricted Stock Unit Award Agreement (the "Agreement"), effective as of May 6, 2015
(the "Award Date"), is entered into by and between The Children's Place, Inc., a Delaware corporation (the "Company"), and
[] (the " <u>Awardee</u> ").

WHEREAS, the Company desires to provide the Awardee an incentive to participate in the success and growth of the Company through the opportunity to earn a proprietary interest in the Company;

WHEREAS, to give effect to the foregoing intentions, the Company desires to grant the Awardee the right to receive shares of the Company's common stock, par value \$0.10 per share (the "Common Stock"), pursuant to Section 9 [and Section 11] of the 2011 Equity Incentive Plan of the Company (the "Plan"), subject to the terms and conditions set forth herein; and

WHEREAS, capitalized terms not otherwise defined herein or in <u>Exhibit A</u> hereto shall have the meanings ascribed thereto in the Plan.

NOW, THEREFORE, in consideration of the mutual covenants hereinafter set forth and for other good and valuable consideration, the parties hereto agree as follows:

- 1. <u>Award</u>. Subject to the terms and conditions set forth in this Agreement, and as otherwise provided in the Plan, the Company shall issue and deliver to the Awardee the number of shares of Common Stock, if any, earned in accordance with <u>Exhibit A</u> (the "<u>Performance Shares</u>") in April 2018, but in no event later than April 15, 2018 (the "<u>Vesting Date</u>"), provided that a determination has been made by the Board or the Committee (i) that the Adjusted EPS performance target set forth in <u>Exhibit A</u> has been achieved, and at what level that target has been achieved (by reference to <u>Exhibit A</u>), and (ii) of the ranking of the Company's Total Stockholder Return for Fiscal Years 2015-2017 (as defined in <u>Exhibit A</u>) compared to that of its Peer Group as set forth in <u>Exhibit A</u> (collectively, a "<u>Determination</u>"), and provided further that the Awardee is in the employ of the Company or its subsidiaries on the Vesting Date.
- 2. <u>Incorporation by Reference, Etc</u>. The provisions of the Plan are hereby incorporated herein by reference. Except as otherwise expressly set forth herein, this Agreement shall be construed in accordance with the provisions of the Plan and any interpretations,

amendments, rules and regulations promulgated by the Committee from time to time pursuant to the Plan. Any capitalized terms not otherwise defined in this Agreement shall have the definitions set forth in the Plan. The Committee shall have final authority to interpret and construe the Plan and this Agreement and to make any and all determinations under them, and its decision shall be binding and conclusive upon the Awardee and his or her legal representative in respect of any questions arising under the Plan or this Agreement. By signing this Agreement, Awardee acknowledges that he or she has had an opportunity to review the Plan and agrees to be bound by all the terms and provisions of the Plan (and this Agreement).

- 3. Termination of Employment Due to Death, Disability or Retirement. In the event that Awardee's employment with the Company and/or its subsidiaries terminates due to Awardee's death, Disability or Retirement (i) prior to a Determination, then the Adjusted EPS performance target in Exhibit A shall be deemed to have been achieved at target and the Company's relative Total Stockholder Return shall be deemed to have been achieved at the 100% level in Exhibit A, and, therefore, the Target Number of Performance Shares (as set forth in Exhibit A) shall immediately vest and be delivered to the Awardee (or Awardee's estate, as applicable) within 10 days following the date of such termination of employment, provided that if such termination of employment occurs on or prior to the date on which 50% of the Performance Period (as set forth in Exhibit A) has elapsed, only 50% of the Target Number of Performance Shares shall immediately vest and be so delivered or (ii) after a Determination, then any Performance Shares that are determined to have been earned by Awardee in accordance with Exhibit A shall, to the extent not previously delivered to Awardee, vest and be delivered to Awardee (or Awardee's estate, as applicable) within 10 days following the date of such termination of employment.
- 4. <u>Termination of Service</u>. Except as otherwise provided in Sections 3 above or 5 below, upon termination of the Awardee's employment with the Company and its subsidiaries, this Award shall terminate and all of Awardee's rights to receive Performance Shares and dividend equivalents otherwise credited pursuant to Section 6 below shall be forfeited immediately.
  - 5. Termination and Change in Control.
- (a) Prior to Determination of Performance. Notwithstanding any provision herein to the contrary, if a Change in Control occurs prior to a Determination, then immediately prior to such Change in Control, the Target Number of Performance Shares (as set forth in Exhibit A) shall automatically convert into service-based Performance Shares, and such service-based Performance Shares shall vest and be immediately delivered to the Awardee on the Vesting Date (without regard to achievement of any of the Performance Requirements set forth on Exhibit A), provided that the Awardee is in the employ of the Company or its subsidiaries on the Vesting Date. Notwithstanding any provision herein to the contrary, in the event that an Involuntary Termination Event occurs within one (1) year following the occurrence of a Change in Control, the outstanding unvested service-based Performance Shares shall immediately become fully vested and be immediately delivered to the Awardee.

- (b) <u>After Determination of Performance</u>. In the event that after a Determination, an Involuntary Termination Event and a Change in Control occur, then the number of Performance Shares determined to have been earned shall immediately vest and shall be immediately delivered to the Awardee.
- (c) <u>Involuntary Termination Event</u>. The term "Involuntary Termination Event" shall mean (i) the involuntary termination of the Awardee's employment with the Company or any of its subsidiaries (other than for Cause, death or Disability) or (ii) the Awardee's resignation of employment with the Company or any of its subsidiaries for Good Reason.
- (d) <u>Good Reason</u>. The term "Good Reason" shall mean the occurrence of any of the following without the Awardee's prior written consent: (i) a material reduction in the Awardee's then current base salary or target bonus percentage, (ii) a material diminution of the Awardee's duties or responsibilities, (iii) the assignment to the Awardee of duties or responsibilities which are materially inconsistent with the Awardee's previous duties or responsibilities, or (iv) relocation of the Awardee's principal work location to a location more than thirty (30) miles from the Awardee's previous principal work location; provided, however, that no such occurrence shall constitute Good Reason unless the Awardee provides the Company with written notice of the matter within thirty (30) days after the Awardee first has knowledge of the matter and, in the case of clauses (i), (ii) or (iii) hereof, the Company fails to cure such matter within ten (10) days after its receipt of such notice.
- 6. <u>Dividend Equivalents</u>. The Company shall credit the Awardee in respect of each Performance Share (and each Dividend Equivalent Share (or fraction thereof)) subject to this Award with dividend equivalents in the form of a number of shares of Common Stock (including any fractional shares) (the "<u>Dividend Equivalent Shares</u>") equal to (i) the amount of each dividend (including extraordinary dividends if so determined by the Committee) declared to other stockholders of the Company in respect of one share of Common Stock divided by (ii) the Fair Market Value of a share of Common Stock on the payment date for the applicable dividend. On the date that Performance Shares are delivered to the Awardee hereunder (whether pursuant to Sections 1, 3 or 5), the Dividend Equivalent Shares in respect of the aggregate number of delivered Performance Shares shall also be delivered to the Awardee, with the aggregate number of such Dividend Equivalent Shares being rounded down to the nearest whole share (but, in any event, no fewer than one share). No dividend equivalents shall be accrued for the benefit of the Awardee with respect to record dates occurring prior to the Award Date, or with respect to record dates occurring on or after the date, if any, on which the Awardee's rights to receive Performance Shares are forfeited.
- 7. <u>Transfer Restrictions</u>. Prior to delivery of any Common Stock with respect to the Performance Shares or the Dividend Equivalent Shares, the Awardee shall not be deemed to have any ownership or stockholder rights (including without limitation dividend and

voting rights) with respect to such shares, nor may the Awardee sell, assign, pledge or otherwise transfer (voluntarily or involuntarily) this Award, or any of the Performance Shares or any of the Dividend Equivalent Shares prior to delivery thereof.

- 8. Changes in Capitalization. In the event of (a) any dividend (other than regular cash dividends) or other distribution (whether in the form of cash, shares of Common Stock, other securities or other property), recapitalization, stock split, reverse stock split, reorganization, merger, consolidation, split-up, split-off, spin-off, combination, repurchase or exchange of shares of Common Stock or other securities of the Company, issuance of warrants or other rights to acquire shares of Common Stock or other securities of the Company, or other similar corporate transaction or event that affects the shares of Common Stock, or (b) unusual or nonrecurring events affecting the Company, any Affiliate, or the financial statements of the Company or any Affiliate, or changes in applicable rules, rulings, regulations or other requirements of any governmental body or securities exchange or inter-dealer quotation service, accounting principles or law, such that in any case an adjustment to this Award is determined by the Committee in its sole discretion to be necessary or appropriate, then this Award shall be adjusted in such manner as the Committee may deem equitable in accordance with Section 12 of the Plan.
- 9. <u>Government Regulations</u>. Notwithstanding anything contained herein to the contrary, the Company's obligation to issue or deliver the Performance Shares (or Dividend Equivalent Shares) or any certificates evidencing such shares shall be subject to the terms of all applicable laws, rules and regulations and to such approvals by any governmental agencies or national securities exchanges as may be required.
- 10. <u>Withholding Taxes</u>. Awardee shall be required to pay to the Company or its subsidiary, and the Company or its subsidiary shall have the right (but not the obligation) and is hereby authorized to withhold from amounts payable and/or property deliverable to the Awardee, the amount of any required withholding taxes in respect of the Performance Shares and the Dividend Equivalent Shares, or any other payment or transfer under the Award, and to take such other action as may be necessary in the opinion of the Company to satisfy all obligations for the payment of such withholding taxes.
- 11. <u>Awardee Representations</u>. The Awardee has reviewed with his or her own tax advisors the federal, state, local and foreign tax consequences of the transactions contemplated by this Agreement. The Awardee is relying solely on such advisors and not on any statements or representations of the Company or any of its agents, if any, made to the Awardee. The Awardee understands that the Awardee (and, subject to Section 10 above, not the Company) shall be responsible for the Awardee's own tax liability arising as a result of the transactions contemplated by this Agreement.
- 12. <u>Clawback/Forfeiture</u>. The Committee may in its sole discretion cancel this Award if the Awardee, without the consent of the Company, while employed by or providing services to the Company or any Affiliate or after termination of such employment or service, violates a non-competition, non-solicitation, non-disparagement, non-disclosure covenant or agreement or otherwise has engaged in or engages in activity that is in conflict with or adverse to

the interest of the Company or any Affiliate, including fraud or conduct contributing to any financial restatements or irregularities, as determined by the Committee in its sole discretion. If the Awardee otherwise has engaged in or engages in any activity referred to in the preceding sentence, as determined by the Committee in its sole discretion, the Awardee will forfeit any compensation, gain or other value realized thereafter on the vesting or settlement of this Award, the sale or other transfer of this Award, or the sale of shares of Common Stock acquired in respect of this Award, and must promptly repay such amounts to the Company. If the Awardee receives any amount in excess of what the Awardee should have received under the terms of this Award for any reason (including without limitation by reason of a financial restatement, mistake in calculations or other administrative error), all as determined by the Committee in its sole discretion, then the Awardee shall be required to promptly repay any such excess amount to the Company. To the extent required by applicable law (including without limitation Section 302 of the Sarbanes-Oxley Act of 2002 and Section 954 of the Dodd Frank Wall Street Reform and Consumer Protection Act) and/or the rules and regulations of NASDAQ or other securities exchange or inter-dealer quotation system on which the Common Stock is listed or quoted, or if so required pursuant to a written policy adopted by the Company, this Award shall be subject (including on a retroactive basis) to clawback, forfeiture or similar requirements (and such requirements shall be deemed incorporated by reference into this Award and this Agreement). In the event that this Section 12 and/or such written policy is deemed to be unenforceable, then the award of Performance Shares shall be deemed to be unenforceable due to the lack of adequate consideration.

- 13. <u>Employment</u>. Neither this Agreement nor any action taken hereunder shall be construed as giving the Awardee any right of continuing employment by the Company or its subsidiaries.
- 14. <u>Notices</u>. Notices or communications to be made hereunder shall be in writing and shall be delivered in person, by registered mail, by confirmed facsimile or by a reputable overnight courier service to the Company at its principal office or to the Awardee at his or her address contained in the records of the Company.
- 15. <u>Governing Law</u>. This Agreement shall be construed under the laws of the State of Delaware, without regard to conflict of laws principles.
- 16. <u>Entire Agreement</u>. This Agreement constitutes the entire agreement between the parties hereto with respect to the subject matter hereof, and supersedes all prior agreements and understandings relating to the subject matter of this Agreement. Notwithstanding the foregoing, this Agreement and the Award made hereby shall be subject to the terms of the Plan. In the event of a conflict between this Agreement and the Plan, the terms and conditions of the Plan shall control.
- 17. <u>Binding Effect</u>. This Agreement shall be binding upon and inure to the benefit of the Company and the Awardee and their respective permitted successors, assigns, heirs, beneficiaries and representatives. This Agreement is personal to the Awardee and may not be assigned by the Awardee without the prior written consent of the Company. Any attempted assignment in violation of this Section shall be null and void.

- 18. <u>Amendment</u>. This Agreement may be amended or modified only as provided in Section 14 of the Plan or by a written instrument executed by both the Company and the Awardee.
- 19. <u>Survivorship</u>. This Agreement shall continue in effect until there are no further rights or obligations of the parties outstanding hereunder and shall not be terminated by either party without the express written consent of both parties.

\* \* \*

**IN WITNESS WHEREOF**, the parties hereto have executed this Agreement or caused their duly authorized officer to execute this Agreement as of the date first written above.

# THE CHILDREN'S PLACE, INC.

By:	Name: Title:		
AW	ARDEE		
Ву:	Name:		
	Date:		

# Exhibit A

(a)	Awardee's Name:
(b)	Award Date: May 6, 2015
(c)	Performance Period: the three (3) fiscal years of the Company commencing on February 1, 2015 and ending on February 3, 2018 ("Fiscal Years 2015-2017")
(d)	Target Number of Performance Shares available to be earned:
(e)	Maximum Number of Performance Shares available to be earned: [Insert 300% of the Target Number of Shares]
	[Continued on next page.]

#### (f) Performance Requirements:

(1) Subject to the terms and conditions set forth in the Performance-Based Restricted Stock Unit Award Agreement, and subject to subsection (f)(2) below, the Awardee shall earn such number of Performance Shares, ranging from zero to the Maximum Number of Performance Shares available to be earned set forth above, as follows:

Sum of Adjusted EPS Per Share for Fiscal Years 2015-2017	Percentage of the Target Number of Performance Shares Available to be Earned
\$11.95 or Greater	200%
\$11.83	190%
\$11.70	180%
\$11.57	170%
\$11.44	160%
\$11.31	150%
\$11.18	140%
\$11.06	130%
\$10.93	120%
\$10.80	110%
\$10.67	100%
\$10.54	90%
\$10.41	80%
\$10.29	70%
\$10.16	60%
\$10.03	50%
\$9.90	40%
\$9.78	30%
\$9.65	20%
\$9.52	10%
\$9.39 or less	0

<sup>(2)</sup> The number of Performance Shares otherwise earned as determined pursuant to the table set forth in subsection (f)(1) above shall be adjusted (up, down or not at all) by reference to the following:

Company Total Stockholder Return Ranking for Fiscal Years 2015-2017 Compared to the Total Stockholder Return of the Companies in the Company's Peer Group for the Same Period	Awardee will Receive the Following Percentage of Performance Shares Otherwise Earned Based on the Adjusted EPS Achieved
13 <sup>th</sup> – 15 <sup>th</sup>	50%
10 <sup>th</sup> – 12 <sup>th</sup>	75%
7 <sup>th</sup> – 9 <sup>th</sup>	100%
4 <sup>th</sup> – 6 <sup>th</sup>	125%
$1^{\text{st}} - 3^{\text{rd}}$	150%

#### (g) Definitions:

"Adjusted EPS" shall mean the Company's cumulative earnings per share for Fiscal Years 2015-2017, adjusted to exclude one time or unusual items, including any effect of a change in accounting principles. The 100% target of \$10.67 per share set forth in the table in subsection (f)(1) above is based on the Company's operating plan, which the Awardee participated in developing. The amounts of Adjusted EPS set forth in such table exclude those items that the Company excludes when it reports its "non-GAAP" adjusted EPS and they also exclude any effect of a change in accounting principles.

"<u>Peer Group</u>" shall mean Aéropostale, Inc., American Eagle Outfitters, Inc., ANN INC., Ascena Retail Group, Inc., The Buckle, Inc., Carter's, Inc., Chico's FAS, Inc., DSW, Inc., Express, Inc., The Finish Line, Inc., Kate Spade & Company, G-III Apparel Group, Ltd., Men's Wearhouse, Inc. and Stage Stores, Inc. for so long as they remain a member of the Company's peer group as determined by the Committee.

"<u>Total Stockholder Return</u>" shall be based on the trailing 20-trading day average closing stock prices of the Company and the companies in the Peer Group measured as of the first and last business days of the Performance Period and including any dividends actually paid as if such dividends were invested in the common stock of the Company or the applicable company in the Peer Group, as the case may be, and shall be proportionately adjusted for stock splits, reorganizations or similar transactions occurring during the Performance Period.

 (Awardee Initials)
,
 (Company Representative)

#### TIME-BASED RESTRICTED STOCK UNIT AWARD AGREEMENT

### THE CHILDREN'S PLACE, INC.

This Time-Based Restricted Stock Unit Award Agreement (the " <u>Agreement</u> "), effective as of May 6, 2015 (the " <u>Award Date</u> "), is entered into by and between The Children's Place, Inc., a Delaware corporation (the " <u>Company</u> "), and
[] (the "Awardee").
WHEREAS, the Company desires to provide the Awardee an incentive to participate in the success and growth of the Company through the opportunity to earn a proprietary interest in the Company;
WHEREAS, to give effect to the foregoing intentions, the Company desires to grant the Awardee the right to receive shares of the Company's common stock, par value \$0.10 per share (the "Common Stock"), pursuant to Section 9 of the 2011 Equirement of the Company (the "Plan"), subject to the terms and conditions set forth herein; and
WHEREAS, capitalized terms not otherwise defined herein shall have the meanings ascribed thereto in the Plan.
NOW THEREFORE, in consideration of the mutual covenants hereinafter set forth and for other good and valuable consideration, the parties hereto agree as follows:
1. Award. Subject to the terms and conditions set forth in this Agreement, and as otherwise provided in the Plan, the Company shall issue and deliver to the Awardee (i) [] shares of Common Stock on or within 10 days following May 6, 2016 (the "First Vesting Date"), (ii) [] shares of Common Stock on or within 10 days following May 6, 2017 (the "Second Vesting Date") and (iii) [] shares of Common Stock on or within 10 days following May 6, 2018 (the "Third Vesting Date"); provided, however, that the shares of Common Stock deliverable in accordance with the foregoing (the "Deferred Shares") on or following each of the First Vesting Date, the Second Vesting Date and the Third Vesting Date, respectively, shall not be so delivered unless the Awardee is in the employ of the Company or its subsidiaries on such respective First Vesting Date, Second Vesting Date and Third Vesting Date. The total number of Deferred Shares that may be earned if Awardee remains employed by the Company or its subsidiaries through the Third Vesting Date is [] shares.  Notwithstanding the foregoing, all of the unvested Deferred Shares shall vest upon the death, Disability or Retirement of the Awardee while in the employ of the Company or its subsidiaries,

and the Company shall issue and deliver such Deferred Shares to the Awardee within 10 days following such event.

2. <u>Incorporation by Reference, Etc.</u> The provisions of the Plan are hereby incorporated herein by reference. Except as otherwise expressly set forth herein, this Agreement shall be construed in accordance with the provisions of the Plan and any interpretations, amendments, rules and regulations promulgated by the Committee from time to time pursuant to the Plan. Any capitalized terms not otherwise defined in this Agreement shall have the definitions set forth in the Plan. The Committee shall have final authority to interpret and construe the Plan and this Agreement and to make any and all determinations under them, and its decision shall be binding and conclusive upon the Awardee and his or her legal representative in respect of any questions arising under the Plan or this Agreement. By signing this Agreement, Awardee acknowledges that he or she has had an opportunity to review the Plan and agrees to be bound by all the terms and provisions of the Plan (and this Agreement).

### 3. Termination and Change in Control.

Notwithstanding any provision herein to the contrary, in the event that an Involuntary Termination Event occurs either (i) within six (6) months prior to or (ii) within one (1) year following the occurrence of a Change in Control, the outstanding unvested Deferred Shares shall immediately become fully vested and be immediately delivered to the Awardee (in the case of an Involuntary Termination occurring prior to the occurrence of a Change in Control, such delivery shall be made immediately prior to the occurrence of the Change in Control, and in the case of an Involuntary Termination occurring after a Change in Control, such delivery shall be made immediately following the occurrence of the Involuntary Termination). For purposes hereof:

- (a) The term "Involuntary Termination Event" shall mean (i) the involuntary termination of the Awardee's employment with Company or any of its subsidiaries (other than for Cause, death or Disability) or (ii) the Awardee's resignation of employment with Company or any of its subsidiaries for Good Reason.
- (b) The term "Good Reason" shall mean the occurrence of any of the following without the Awardee's prior written consent: (i) a material reduction in the Awardee's then current base salary or target bonus percentage, (ii) a material diminution of the Awardee's duties or responsibilities, (iii) the assignment to the Awardee of duties or responsibilities which are materially inconsistent with the Awardee's previous duties or responsibilities, or (iv) relocation of the Awardee's principal work location to a location more than thirty (30) miles from the Awardee's previous principal work location; provided, however, that no such occurrence shall constitute Good Reason unless the Awardee provides the Company with written notice of the matter within thirty (30) days after the Awardee first has knowledge of the matter and, in the case of clauses (i), (ii) or (iii) hereof, the Company fails to cure such matter within ten (10) days after its receipt of such notice.

- 4. <u>Termination of Service</u>. Except as otherwise provided in Sections 1 or 3 above, upon termination of the Awardee's employment with the Company and its subsidiaries, this Award shall terminate and all of Awardee's rights to receive unvested Deferred Shares and dividend equivalents otherwise credited pursuant to Section 5 below shall be forfeited immediately.
- 5. <u>Dividend Equivalents</u>. The Company shall credit the Awardee in respect of each Deferred Share subject to this Award with dividend equivalents in the form of a number of shares of Common Stock (including any fractional shares) (the "<u>Dividend Equivalent Shares</u>") equal to the (i) the amount of each dividend (including extraordinary dividends if so determined by the Committee) declared to other stockholders of the Company in respect of one share of Common Stock divided by (ii) the Fair Market Value of a share of Common Stock on the payment date for the applicable dividend. On the date(s) that Deferred Shares are delivered to the Awardee hereunder (whether pursuant to Sections 1 or 3), the Dividend Equivalent Shares in respect of the aggregate number of delivered Deferred Shares shall also be delivered to the Awardee, with the aggregate number of such Dividend Equivalent Shares being rounded down to the nearest whole share (but, in any event, no fewer than one share). No dividend equivalents shall be accrued for the benefit of the Awardee with respect to record dates occurring prior to the Award Date, or with respect to record dates occurring on or after the date, if any, on which the Awardee's rights to receive Deferred Shares are forfeited.
- 6. <u>Transfer Restrictions</u>. Prior to delivery of any Common Stock with respect to the Deferred Shares or the Dividend Equivalent Shares, the Awardee shall not be deemed to have any ownership or stockholder rights (including without limitation dividend and voting rights) with respect to such shares, nor may the Awardee sell, assign, pledge or otherwise transfer (voluntarily or involuntarily) this Award, or any of the Deferred Shares or any of the Dividend Equivalent Shares prior to delivery thereof.
- 7. Changes in Capitalization. In the event of (a) any dividend (other than regular cash dividends) or other distribution (whether in the form of cash, shares of Common Stock, other securities or other property), recapitalization, stock split, reverse stock split, reorganization, merger, consolidation, split-up, split-off, spin-off, combination, repurchase or exchange of shares of Common Stock or other securities of the Company, issuance of warrants or other rights to acquire shares of Common Stock or other securities of the Company, or other similar corporate transaction or event that affects the shares of Common Stock, or (b) unusual or nonrecurring events affecting the Company, any Affiliate, or the financial statements of the Company or any Affiliate, or changes in applicable rules, rulings, regulations or other requirements of any governmental body or securities exchange or inter-dealer quotation service, accounting principles or law, such that in any case an adjustment to this Award is determined by the Committee in its sole discretion to be necessary or appropriate, then this Award shall be adjusted in such manner as the Committee may deem equitable in accordance with Section 12 of the Plan.
- 8. <u>Government Regulations</u>. Notwithstanding anything contained herein to the contrary, the Company's obligation to issue or deliver the Deferred Shares or any certificates evidencing such shares shall be subject to the terms of all applicable laws, rules and regulations

and to such approvals by any governmental agencies or national securities exchanges as may be required.

- 9. <u>Withholding Taxes</u>. Awardee shall be required to pay to the Company or its subsidiary, and the Company or its subsidiary shall have the right (but not the obligation) and is hereby authorized to withhold from amounts payable and/or property deliverable to the Awardee, the amount of any required withholding taxes in respect of the Deferred Shares and the Dividend Equivalent Shares, or any other payment or transfer under the Award, and to take such other action as may be necessary in the opinion of the Committee or the Company to satisfy all obligations for the payment of such withholding taxes.
- 10. Awardee Representations. The Awardee has reviewed with his or her own tax advisors the federal, state, local and foreign tax consequences of the transactions contemplated by this Agreement. The Awardee is relying solely on such advisors and not on any statements or representations of the Company or any of its agents, if any, made to the Awardee. The Awardee understands that the Awardee (and, subject to Section 9 above, not the Company) shall be responsible for the Awardee's own tax liability arising as a result of the transactions contemplated by this Agreement.
- 11. <u>Clawback/Forfeiture</u>. The Committee may in its sole discretion cancel this Award if the Awardee, without the consent of the Company, while employed by or providing services to the Company or any Affiliate or after termination of such employment or service, violates a non-competition, non-solicitation, non-disparagement, non-disclosure covenant or agreement or otherwise has engaged in or engages in activity that is in conflict with or adverse to the interest of the Company or any Affiliate, including fraud or conduct contributing to any financial restatements or irregularities, as determined by the Committee in its sole discretion. If the Awardee otherwise has engaged in or engages in any activity referred to in the preceding sentence, as determined by the Committee in its sole discretion, the Awardee will forfeit any compensation, gain or other value realized thereafter on the vesting or settlement of this Award, the sale or other transfer of this Award, or the sale of shares of Common Stock acquired in respect of this Award, and must promptly repay such amounts to the Company. If the Awardee receives any amount in excess of what the Awardee should have received under the terms of this Award for any reason (including without limitation by reason of a financial restatement, mistake in calculations or other administrative error), all as determined by the Committee in its sole discretion, then the Awardee shall be required to promptly repay any such excess amount to the Company. To the extent required by applicable law (including without limitation Section 302 of the Sarbanes-Oxley Act of 2002 and Section 954 of the Dodd Frank Wall Street Reform and Consumer Protection Act) and/or the rules and regulations of NASDAO or other securities exchange or inter-dealer quotation system on which the Common Stock is listed or quoted, or if so required pursuant to a written policy adopted by the Company, this Award shall be subject (including on a retroactive basis) to clawback, forfeiture or similar requirements (and such requirements shall be deemed incorporated by reference into this Award and this Agreement). In the event that this Section 11 and/or such written policy is deemed to be unenforceable, then the award of Deferred Shares shall be deemed to be unenforceable due to the lack of adequate consideration.

- 12. <u>Employment</u>. Neither this Agreement nor any action taken hereunder shall be construed as giving the Awardee any right of continuing employment by the Company or its subsidiaries.
- 13. <u>Notices</u>. Notices or communications to be made hereunder shall be in writing and shall be delivered in person, by registered mail, by confirmed facsimile or by a reputable overnight courier service to the Company at its principal office or to the Awardee at his or her address contained in the records of the Company.
- 14. <u>Governing Law</u>. This Agreement shall be construed under the laws of the State of Delaware, without regard to conflict of laws principles.
- 15. <u>Entire Agreement</u>. This Agreement constitutes the entire agreement between the parties hereto with respect to the subject matter hereof, and supersedes all prior agreements and understandings relating to the subject matter of this Agreement. Notwithstanding the foregoing, this Agreement and the Award made hereby shall be subject to the terms of the Plan. In the event of a conflict between this Agreement and the Plan, the terms and conditions of the Plan shall control.
- 16. <u>Binding Effect</u>. This Agreement shall be binding upon and inure to the benefit of the Company and the Awardee and their respective permitted successors, assigns, heirs, beneficiaries and representatives. This Agreement is personal to the Awardee and may not be assigned by the Awardee without the prior written consent of the Company. Any attempted assignment in violation of this Section shall be null and void.
- 17. <u>Amendment</u>. This Agreement may be amended or modified only as provided in Section 14 of the Plan or by a written instrument executed by both the Company and the Awardee.
- 18. <u>Survivorship</u>. This Agreement shall continue in effect until there are no further rights or obligations of the parties outstanding hereunder and shall not be terminated by either party without the express written consent of both parties.

\* \* \*

**IN WITNESS WHEREOF**, the parties hereto have executed this Agreement or caused their duly authorized officer to execute this Agreement as of the date first written above.

# THE CHILDREN'S PLACE, INC.

Ву:	Name: Title:		
<b>4W</b> .	ARDEE		
Ву:	Name:		
	Date:		

#### TIME-BASED RESTRICTED STOCK UNIT AWARD AGREEMENT

### THE CHILDREN'S PLACE, INC.

This Time-Based Restricted Stock Unit Award Agreement (the " <u>Agreement</u> "), effective as of May 6, 2015 (the " <u>Award Date</u> "), is entered into by and between The Children's Place, Inc., a Delaware corporation (the " <u>Company</u> "), and
[] (the " <u>Awardee</u> ").
WHEREAS, the Company desires to provide the Awardee an incentive to participate in the success and growth of the Company through the opportunity to earn a proprietary interest in the Company;
WHEREAS, to give effect to the foregoing intentions, the Company desires to grant the Awardee the right to receive shares of the Company's common stock, par value \$0.10 per share (the "Common Stock"), pursuant to Section 9 of the 2011 Equirement of the Company (the "Plan"), subject to the terms and conditions set forth herein; and
WHEREAS, capitalized terms not otherwise defined herein shall have the meanings ascribed thereto in the Plan.
NOW THEREFORE, in consideration of the mutual covenants hereinafter set forth and for other good and valuable consideration, the parties hereto agree as follows:
1. Award. Subject to the terms and conditions set forth in this Agreement, and as otherwise provided in the Plan, the Company shall issue and deliver to the Awardee (i) [] shares of Common Stock on or within 10 days following May 6, 2016 (the "First Vesting Date"), (ii) [] shares of Common Stock on or within 10 days following May 6, 2017 (the "Second Vesting Date") and (iii) [] shares of Common Stock on or within 10 days following May 6, 2018 (the "Third Vesting Date"); provided, however, that the shares of Common Stock deliverable in accordance with the foregoing (the "Deferred Shares") on or following each of the First Vesting Date, the Second Vesting Date and the Third Vesting Date, respectively, shall not be so delivered unless the Awardee is in the employ of the Company or its subsidiaries on such respective First Vesting Date, Second Vesting Date and Third Vesting Date. The total number of Deferred Shares that may be earned if Awardee remains employed by the Company or its subsidiaries through the Third Vesting Date is [] shares.  Notwithstanding the foregoing, all of the unvested Deferred Shares shall vest upon the death, Disability or Retirement of the Awardee while in the employ of the Company or its subsidiaries,

and the Company shall issue and deliver such Deferred Shares to the Awardee within 10 days following such event.

2. <u>Incorporation by Reference, Etc.</u> The provisions of the Plan are hereby incorporated herein by reference. Except as otherwise expressly set forth herein, this Agreement shall be construed in accordance with the provisions of the Plan and any interpretations, amendments, rules and regulations promulgated by the Committee from time to time pursuant to the Plan. Any capitalized terms not otherwise defined in this Agreement shall have the definitions set forth in the Plan. The Committee shall have final authority to interpret and construe the Plan and this Agreement and to make any and all determinations under them, and its decision shall be binding and conclusive upon the Awardee and his or her legal representative in respect of any questions arising under the Plan or this Agreement. By signing this Agreement, Awardee acknowledges that he or she has had an opportunity to review the Plan and agrees to be bound by all the terms and provisions of the Plan (and this Agreement).

#### 3. <u>Termination and Change in Control</u>.

Notwithstanding any provision herein to the contrary, in the event that an Involuntary Termination Event occurs within one (1) year following the occurrence of a Change in Control, the outstanding unvested Deferred Shares shall immediately become fully vested and be immediately delivered to the Awardee. For purposes hereof:

- (a) The term "Involuntary Termination Event" shall mean (i) the involuntary termination of the Awardee's employment with Company or any of its subsidiaries (other than for Cause, death or Disability) or (ii) the Awardee's resignation of employment with Company or any of its subsidiaries for Good Reason.
- (b) The term "Good Reason" shall mean the occurrence of any of the following without the Awardee's prior written consent: (i) a material reduction in the Awardee's then current base salary or target bonus percentage, (ii) a material diminution of the Awardee's duties or responsibilities, (iii) the assignment to the Awardee of duties or responsibilities which are materially inconsistent with the Awardee's previous duties or responsibilities, or (iv) relocation of the Awardee's principal work location to a location more than thirty (30) miles from the Awardee's previous principal work location; provided, however, that no such occurrence shall constitute Good Reason unless the Awardee provides the Company with written notice of the matter within thirty (30) days after the Awardee first has knowledge of the matter and, in the case of clauses (i), (ii) or (iii) hereof, the Company fails to cure such matter within ten (10) days after its receipt of such notice.
- 4. <u>Termination of Service</u>. Except as otherwise provided in Sections 1 or 3 above, upon termination of the Awardee's employment with the Company and its subsidiaries, this Award shall terminate and all of Awardee's rights to receive unvested Deferred Shares and

dividend equivalents otherwise credited pursuant to Section 5 below shall be forfeited immediately.

- 5. <u>Dividend Equivalents</u>. The Company shall credit the Awardee in respect of each Deferred Share subject to this Award with dividend equivalents in the form of a number of shares of Common Stock (including any fractional shares) (the "<u>Dividend Equivalent Shares</u>") equal to the (i) the amount of each dividend (including extraordinary dividends if so determined by the Committee) declared to other stockholders of the Company in respect of one share of Common Stock divided by (ii) the Fair Market Value of a share of Common Stock on the payment date for the applicable dividend. On the date(s) that Deferred Shares are delivered to the Awardee hereunder (whether pursuant to Sections 1 or 3), the Dividend Equivalent Shares in respect of the aggregate number of delivered Deferred Shares shall also be delivered to the Awardee, with the aggregate number of such Dividend Equivalent Shares being rounded down to the nearest whole share (but, in any event, no fewer than one share). No dividend equivalents shall be accrued for the benefit of the Awardee with respect to record dates occurring prior to the Award Date, or with respect to record dates occurring on or after the date, if any, on which the Awardee's rights to receive Deferred Shares are forfeited.
- 6. <u>Transfer Restrictions</u>. Prior to delivery of any Common Stock with respect to the Deferred Shares or the Dividend Equivalent Shares, the Awardee shall not be deemed to have any ownership or stockholder rights (including without limitation dividend and voting rights) with respect to such shares, nor may the Awardee sell, assign, pledge or otherwise transfer (voluntarily or involuntarily) this Award, or any of the Deferred Shares or any of the Dividend Equivalent Shares prior to delivery thereof.
- 7. Changes in Capitalization. In the event of (a) any dividend (other than regular cash dividends) or other distribution (whether in the form of cash, shares of Common Stock, other securities or other property), recapitalization, stock split, reverse stock split, reorganization, merger, consolidation, split-up, split-off, spin-off, combination, repurchase or exchange of shares of Common Stock or other securities of the Company, issuance of warrants or other rights to acquire shares of Common Stock or other securities of the Company, or other similar corporate transaction or event that affects the shares of Common Stock, or (b) unusual or nonrecurring events affecting the Company, any Affiliate, or the financial statements of the Company or any Affiliate, or changes in applicable rules, rulings, regulations or other requirements of any governmental body or securities exchange or inter-dealer quotation service, accounting principles or law, such that in any case an adjustment to this Award is determined by the Committee in its sole discretion to be necessary or appropriate, then this Award shall be adjusted in such manner as the Committee may deem equitable in accordance with Section 12 of the Plan.
- 8. <u>Government Regulations</u>. Notwithstanding anything contained herein to the contrary, the Company's obligation to issue or deliver the Deferred Shares or any certificates evidencing such shares shall be subject to the terms of all applicable laws, rules and regulations and to such approvals by any governmental agencies or national securities exchanges as may be required.

- 9. <u>Withholding Taxes</u>. Awardee shall be required to pay to the Company or its subsidiary, and the Company or its subsidiary shall have the right (but not the obligation) and is hereby authorized to withhold from amounts payable and/or property deliverable to the Awardee, the amount of any required withholding taxes in respect of the Deferred Shares and the Dividend Equivalent Shares, or any other payment or transfer under the Award, and to take such other action as may be necessary in the opinion of the Committee or the Company to satisfy all obligations for the payment of such withholding taxes.
- 10. Awardee Representations. The Awardee has reviewed with his or her own tax advisors the federal, state, local and foreign tax consequences of the transactions contemplated by this Agreement. The Awardee is relying solely on such advisors and not on any statements or representations of the Company or any of its agents, if any, made to the Awardee. The Awardee understands that the Awardee (and, subject to Section 9 above, not the Company) shall be responsible for the Awardee's own tax liability arising as a result of the transactions contemplated by this Agreement.
- 11. <u>Clawback/Forfeiture</u>. The Committee may in its sole discretion cancel this Award if the Awardee, without the consent of the Company, while employed by or providing services to the Company or any Affiliate or after termination of such employment or service, violates a non-competition, non-solicitation, non-disparagement, non-disclosure covenant or agreement or otherwise has engaged in or engages in activity that is in conflict with or adverse to the interest of the Company or any Affiliate. including fraud or conduct contributing to any financial restatements or irregularities, as determined by the Committee in its sole discretion. If the Awardee otherwise has engaged in or engages in any activity referred to in the preceding sentence, as determined by the Committee in its sole discretion, the Awardee will forfeit any compensation, gain or other value realized thereafter on the vesting or settlement of this Award, the sale or other transfer of this Award, or the sale of shares of Common Stock acquired in respect of this Award, and must promptly repay such amounts to the Company. If the Awardee receives any amount in excess of what the Awardee should have received under the terms of this Award for any reason (including without limitation by reason of a financial restatement, mistake in calculations or other administrative error), all as determined by the Committee in its sole discretion, then the Awardee shall be required to promptly repay any such excess amount to the Company. To the extent required by applicable law (including without limitation Section 302 of the Sarbanes-Oxley Act of 2002 and Section 954 of the Dodd Frank Wall Street Reform and Consumer Protection Act) and/or the rules and regulations of NASDAQ or other securities exchange or inter-dealer quotation system on which the Common Stock is listed or quoted, or if so required pursuant to a written policy adopted by the Company, this Award shall be subject (including on a retroactive basis) to clawback, forfeiture or similar requirements (and such requirements shall be deemed incorporated by reference into this Award and this Agreement). In the event that this Section 11 and/or such written policy is deemed to be unenforceable, then the award of Deferred Shares shall be deemed to be unenforceable due to the lack of adequate consideration.

- 12. <u>Employment</u>. Neither this Agreement nor any action taken hereunder shall be construed as giving the Awardee any right of continuing employment by the Company or its subsidiaries.
- 13. <u>Notices</u>. Notices or communications to be made hereunder shall be in writing and shall be delivered in person, by registered mail, by confirmed facsimile or by a reputable overnight courier service to the Company at its principal office or to the Awardee at his or her address contained in the records of the Company.
- 14. <u>Governing Law</u>. This Agreement shall be construed under the laws of the State of Delaware, without regard to conflict of laws principles.
- 15. <u>Entire Agreement</u>. This Agreement constitutes the entire agreement between the parties hereto with respect to the subject matter hereof, and supersedes all prior agreements and understandings relating to the subject matter of this Agreement. Notwithstanding the foregoing, this Agreement and the Award made hereby shall be subject to the terms of the Plan. In the event of a conflict between this Agreement and the Plan, the terms and conditions of the Plan shall control.
- 16. <u>Binding Effect</u>. This Agreement shall be binding upon and inure to the benefit of the Company and the Awardee and their respective permitted successors, assigns, heirs, beneficiaries and representatives. This Agreement is personal to the Awardee and may not be assigned by the Awardee without the prior written consent of the Company. Any attempted assignment in violation of this Section shall be null and void.
- 17. <u>Amendment</u>. This Agreement may be amended or modified only as provided in Section 14 of the Plan or by a written instrument executed by both the Company and the Awardee.
- 18. <u>Survivorship</u>. This Agreement shall continue in effect until there are no further rights or obligations of the parties outstanding hereunder and shall not be terminated by either party without the express written consent of both parties.

\* \* \*

**IN WITNESS WHEREOF**, the parties hereto have executed this Agreement or caused their duly authorized officer to execute this Agreement as of the date first written above.

# THE CHILDREN'S PLACE, INC.

Ву:	Name: Title:		
<b>4W</b> .	ARDEE		
Ву:	Name:		
	Date:		

# <u>Certificate of Principal Executive Officer pursuant to</u> <u>Section 302 of the Sarbanes-Oxley Act of 2002</u>

#### I, Jane T. Elfers, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of The Children's Place, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 20, 2015 By: S/JANE T. ELFERS

JANE T. ELFERS
Chief Executive Officer and President
(Principal Executive Officer)

#### <u>Certificate of Principal Financial Officer pursuant to</u> <u>Section 302 of the Sarbanes-Oxley Act of 2002</u>

#### I, Anurup Pruthi, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of The Children's Place, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 20, 2015 By: \( \text{S/ANURUP PRUTHI} \)

ANURUP PRUTHI
Chief Financial Officer
(Principal Accounting and Financial Officer)

# <u>Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant</u> to Section 906 of the Sarbanes-Oxley Act of 2002

I, Jane T. Elfers, Chief Executive Officer and President of The Children's Place, Inc. (the "Company"), pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, do hereby certify that to my knowledge:

- 1. The Quarterly Report of the Company on Form 10-Q for the quarter ended May 2, 2015 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in such quarterly report fairly presents, in all material respects, the financial condition and results of operations of the Company.

IN WITNESS WHEREOF, I have executed this Certification this 20th day of May, 2015.

By: /S/ JANE T. ELFERS

Chief Executive Officer and President (Principal Executive Officer)

I, Anurup Pruthi, Chief Financial Officer of The Children's Place, Inc. (the "Company"), pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, do hereby certify that to my knowledge:

- 1. The Quarterly Report of the Company on Form 10-Q for the quarter ended May 2, 2015 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in such quarterly report fairly presents, in all material respects, the financial condition and results of operations of the Company.

IN WITNESS WHEREOF, I have executed this Certification this 20th day of May, 2015.

By: /S/ ANURUP PRUTHI

Chief Financial Officer (Principal Accounting and Financial Officer)

This certification accompanies the Quarterly Report on Form 10-Q of The Children's Place, Inc. for the quarter ended May 2, 2015 pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 and shall not, except to the extent required by the Sarbanes-Oxley Act of 2002, be deemed filed by the Company for purposes of Section 18 of the Securities Exchange Act of 1934, as amended.

A signed original copy of this written statement required by Section 906 of the Sarbanes Oxley Act of 2002 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission and its staff upon request.