UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): May 20, 2021

THE CHILDREN'S PLACE, INC.

(Exact Name of Registrant as Specified in Charter)

Delaware

(State or Other Jurisdiction of Incorporation)

0-23071	31-1241495
(Commission File Number)	(IRS Employer Identification No.)
500 Plaza Drive, Secaucus, New Jersey	07094
(Address of Principal Executive Offices)	(Zip Code)

(201) 558-2400

(Registrant's Telephone Number, Including Area Code)

Not Applicable

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12-b-2 of this chapter).

Emerging growth company \Box

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards pursuant to Section 13(a) of the Exchange Act.

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, \$0.10 par value	PLCE	NASDAQ Global Select Market

Item 2.02 Results of Operations and Financial Condition.

On May 20, 2021, the Company issued a press release containing the Company's financial results for the first quarter of the fiscal year ending January 29, 2022 ("Fiscal 2021"). A copy of the press release is being furnished as Exhibit 99.1 to this Current Report on Form 8-K.

The information in this Current Report is being furnished pursuant to Item 2.02 of Form 8-K, insofar as it discloses historical information regarding the Company's results of operations and financial condition as of and for the first quarter of Fiscal 2021. In accordance with General Instruction B.2 of Form 8-K, such information in this Current Report on Form 8-K, including Exhibit 99.1, shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liability of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act except as shall be expressly set forth by specific reference in such a filing.

Item 9.01 Financial Statement and Exhibits.

(d) Exhibits

Exhibit 99.1 Press Release, dated May 20, 2021, issued by the Company (Exhibit 99.1 is furnished as part of this Current Report on Form 8-K).
 Exhibit 104 Cover Page Interactive Data File – the cover page XBRL tags are embedded within the Inline XBRL document.

Forward-Looking Statements

This Current Report on Form 8-K, including Exhibit 99.1, contains or may contain forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, including but not limited to statements relating to the Company's strategic initiatives and adjusted net income per diluted share. Forward-looking statements typically are identified by use of terms such as "may," "will," "should," "plan," "project," "expect," "anticipate," "estimate" and similar words, although some forward-looking statements are expressed differently. These forwardlooking statements are based upon the Company's current expectations and assumptions and are subject to various risks and uncertainties that could cause actual results and performance to differ materially. Some of these risks and uncertainties are described in the Company's filings with the Securities and Exchange Commission, including in the "Risk Factors" section of its annual report on Form 10-K for the fiscal year ended January 30, 2021. Included among the risks and uncertainties that could cause actual results and performance to differ materially are the risk that the Company will be unsuccessful in gauging fashion trends and changing consumer preferences, the risks resulting from the highly competitive nature of the Company's business and its dependence on consumer spending patterns, which may be affected by changes in economic conditions, the risks related to the COVID-19 pandemic, including the impact of the COVID-19 pandemic on our business or the economy in general (including decreased customer traffic, schools adopting remote and hybrid learning models, closures of businesses and other activities causing decreased demand for our products and negative impacts on our customers' spending patterns due to decreased income or actual or perceived wealth, and the impact of the CARES Act and other legislation related to the COVID-19 pandemic, and any changes to the CARES Act or such other legislation), the risk that the Company's strategic initiatives to increase sales and margin are delayed or do not result in anticipated improvements, the risk of delays, interruptions and disruptions in the Company's global supply chain, including resulting from COVID-19 or other disease outbreaks, or foreign sources of supply in less developed countries or more politically unstable countries, or countries where vendors fail to comply with industry standards or ethical business practices, including the use of forced, indentured or child labor, the risk that the cost of raw materials or energy prices will increase beyond current expectations or that the Company is unable to offset cost increases through value engineering or price increases, various types of litigation, including class action litigations brought under consumer protection, employment, and privacy and information security laws and regulations, the imposition of regulations affecting the importation of foreign-produced merchandise, including duties and tariffs, and the uncertainty of weather patterns. Readers are cautioned not to place undue reliance on these forwardlooking statements, which speak only as of the date they were made. The Company undertakes no obligation to release publicly any revisions to these forward-looking statements that may be made to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: May 20, 2021

THE CHILDREN'S PLACE, INC.

By:/s/ Jane ElfersName:Jane ElfersTitle:President and Chief Executive Officer



THE CHILDREN'S PLACE REPORTS RECORD FIRST QUARTER 2021 RESULTS

Reports Q1 GAAP Earnings per Diluted Share of \$3.01 versus a Loss per Diluted Share of \$(7.86) in Q1 2020

Reports Q1 Adjusted Earnings per Diluted Share of \$3.25 versus an Adjusted Loss per Diluted Share of \$(3.33) in Q1 2020

Secaucus, New Jersey – May 20, 2021 – The Children's Place, Inc. (Nasdaq: PLCE), the largest pure-play children's specialty apparel retailer in North America, today announced financial results for the first quarter ended May 1, 2021.

Jane Elfers, President and Chief Executive Officer announced, "We delivered outstanding first quarter results with gross margin, operating margin, and EPS all at record levels. Our Q1 2021 net sales of \$435 million exceeded our pre-COVID Q1 2019 net sales of \$412 million, despite having 261 or 27% fewer stores ending Q1 2021 versus Q1 2019."

Ms. Elfers continued, "All key metrics across both our digital and stores channels exceeded expectations. Our top line results were driven by several factors, including double digit increases in AUR versus Q1 2020, resulting from strong product acceptance, higher price realization, reduced promotional activity, and unprecedented stimulus, as well as an acceleration in back-to-school sales, our ability to retain new digital customers we acquired during the pandemic, and a significant reactivation of store customers that we had temporarily lost during the government-mandated closure of all of our stores. Our record gross margin was driven by significantly higher merchandise margins versus Q1 2020 in both our digital and stores channels, significant occupancy savings from favorable lease negotiations and fewer stores, and meaningful e-commerce fulfillment optimization."

Ms. Elfers continued, "We leveraged a very difficult period in 2020 to accelerate our strategic transformation and we are now well positioned for accelerated operating margin expansion in 2021 and beyond. The acceleration of our digital business, our highest operating margin channel, made possible by our pre-pandemic digital transformation investments, combined with the significant sales transfer rate we are achieving from our strategic decision to close 300, or a third, of our stores in less than 20 months, is resulting in an industry leading approximately 50% steady state annual digital penetration. Our long-standing fleet optimization strategy enables us to close the 300 stores, without financial penalty, and reset our occupancy costs. These occupancy cost reductions should continue to be a significant operating margin tailwind throughout 2021 and beyond. In addition, by aligning our overhead cost structure in 2020 to our digital first strategy, we have gained efficiencies and removed significant expense from our P&L, which will continue to benefit us in 2021 and beyond. We anticipate further operational efficiencies and sales opportunities when social distancing and other restrictions, such as limits on hours of operation, are further removed and we are able to return to normal operations in both our stores and distribution centers."

Ms. Elfers concluded, "We are operating at a high level. We continue to navigate the extraordinary complexity of the pandemic while remaining firmly on offense. Our long-standing strategic plan has served us well. We are a stronger company today than we were prior to the pandemic and we look forward to continuing to deliver accelerated operating margin expansion for our shareholders in 2021 and beyond."



First Quarter 2021 Results

Net sales increased \$180.3 million, or 70.6%, to \$435.5 million in the three months ended May 1, 2021, compared to \$255.2 million in the three months ended May 2, 2020 primarily driven by strong customer response to our product assortment and the unprecedented level of stimulus payments from the recent government pandemic relief legislation. Our fiscal 2021 first quarter net sales were negatively impacted by permanent and temporary store closures and the impact of reduced operating hours in our mall stores, as mandated by the mall owners. Our fiscal 2020 first quarter sales were negatively impacted by the initial onset of the COVID-19 pandemic. Comparable retail sales were 83.0% for the quarter.

Gross profit increased \$207.9 million to \$188.2 million in the three months ended May 1, 2021, compared to a gross loss of (\$19.7) million in the three months ended May 2, 2020. Adjusted gross profit increased \$143.9 million to \$189.2 million in the three months ended May 1, 2021, compared to \$45.3 million in the comparable period last year, and leveraged 2,571 basis points to 43.4% of net sales. The increase was primarily a result of the leverage of fixed expenses resulting from the increase in net sales, higher merchandise margins in both our digital and stores channels, and lower occupancy expenses due to rent abatements of \$8 million, favorable lease negotiations, and permanent store closures.

Selling, general, and administrative expenses were \$106.7 million in the three months ended May 1, 2021, compared to \$98.5 million in the three months ended May 2, 2020. Adjusted SG&A was \$104.1 million in the three months ended May 1, 2021, compared to \$92.4 million in the comparable period last year, and leveraged 1,231 basis points to 23.9% of net sales, primarily as a result of the leverage of fixed expenses resulting from the increase in net sales, partially offset by higher incentive compensation accruals.

Operating income increased \$239.1 million to \$65.9 million in the three months ended May 1, 2021, compared to an operating loss of (\$173.1) million in the three months ended May 2, 2020. Operating margin improved to 15.1%, compared to (67.8%) in the prior year period. Adjusted operating income increased \$135.7 million to \$70.7 million in the three months ended May 1, 2021, compared to an adjusted operating loss of (\$64.9) million in the comparable period last year, and leveraged 4,168 basis points to 16.2% of net sales.

Net interest expense was \$4.4 million in the three months ended May 1, 2021, compared to \$1.8 million in the three months ended May 2, 2020. The increase in interest expense was driven by a higher debt balance and the higher interest rate associated with our term loan.

Net income increased \$160.0 million to \$45.2 million, or \$3.01 per diluted share, in the three months ended May 1, 2021, compared to net loss of \$(114.8) million, or \$(7.86) per diluted share, in the three months ended May 2, 2020. Adjusted net income increased \$97.5 million to \$48.7 million, or \$3.25 per diluted share, compared to an adjusted net loss of \$(48.7) million, or \$(3.33) per diluted share, in the comparable period last year.

Non-GAAP Reconciliation

The Company's results are reported in this press release on a GAAP and as adjusted, non-GAAP basis. Adjusted net income (loss), adjusted net income (loss) per diluted share, adjusted gross profit (loss), adjusted selling, general, and administrative expenses, and adjusted operating income (loss) are non-GAAP measures, and are not intended to replace GAAP financial information, and may be different from non-GAAP measures reported by other companies. The Company believes the income and expense items excluded as non-GAAP adjustments are not reflective of the performance of its core business, and that providing this supplemental disclosure to investors will facilitate comparisons of the past and present performance of its core business.

Beginning with the fourth quarter of fiscal 2020, the Company modified its reporting practices regarding the use of non-GAAP measures. As a result, the Company does not exclude (1) occupancy charges for rent at our stores when they were temporarily closed and (2) payroll and benefits for certain store employees during the period our stores were temporarily closed, net of a payroll tax credit benefit resulting from the Coronavirus Aid, Relief, and Economic Security Act ("CARES"). The presentation of adjusted net income (loss), adjusted net income (loss) per diluted share, adjusted gross profit (loss), adjusted selling, general, and administrative expenses, and adjusted operating income (loss) reflects these changes for prior periods. Reconciliation of Non-GAAP Financial Information to GAAP tables setting forth reconciliations reflecting the above modifications for quarters in fiscal 2020 were provided in our Form 8-K filed with the U.S. Securities and Exchange Commission on March 9, 2021.

The Company's adjusted results exclude net expenses of approximately \$1.6 million comprising certain items, which the Company believes are not reflective of the performance of its core business as a result of the COVID-19 pandemic, including incremental operating expenses, primarily incentive pay and personal protective equipment for our associates.

Additionally, the Company excluded net expenses of \$3.2 million related to accelerated depreciation, contract termination costs, and restructuring costs, which were unrelated to the COVID-19 pandemic.

The total impact on income taxes for the above items was \$1.3 million.

Store Update

As of May 1, 2021, the Company had 679 of 724 stores open to the public in the U.S., Canada, and Puerto Rico, with all of the temporarily closed stores located in Canada.

Consistent with the Company's store fleet optimization initiative, the Company permanently closed 25 stores in the three months ended May 1, 2021. The Company is planning to close an additional 98 stores in fiscal 2021 bringing total closures to our previously announced target of 300 closures.

The Company ended the quarter with 724 stores and square footage of 3.4 million, a decrease of 20.2% compared to the prior year. Since the Company's fleet optimization initiative was announced in 2013, it has permanently closed 474 stores.

Balance Sheet and Cash Flow

As of May 1, 2021, the Company had approximately \$65.4 million of cash and cash equivalents and \$196.9 million outstanding on its revolving credit facility. Additionally, the Company used approximately \$16.6 million in operating cash flow in the three months ended May 1, 2021.

On April 24, 2020, the Company amended its revolving credit facility to provide for an additional \$35 million of availability under an accordion feature for one year, increasing availability to \$360 million. On April 23, 2021, the Company amended its revolving credit facility to extend the additional \$35 million of availability for an additional year until April 23, 2022.

Inventories as of May 1, 2021 were \$417.8 million compared to inventories of \$335.8 million, net of a COVID-19 pandemic related inventory reserve of \$63.2 million, as of May 2, 2020. The increase is primarily due to the absence of COVID-19 related inventory reserves in the current year as well as higher levels of back-to-school basics inventory.

Outlook

As a result of the continued volatility created by the COVID-19 pandemic, the Company is not providing EPS guidance.

Conference Call Information

The Children's Place will host a conference call Thursday, May 20, 2021 at 8:00 a.m. Eastern Time to discuss its first quarter fiscal 2021 results.

The call will be broadcast live at <u>http://investor.childrensplace.com</u>. An audio archive will be available on the Company's website approximately one hour after the conclusion of the call. A conference call transcript will also be posted on our website.

About The Children's Place

The Children's Place is the largest pure-play children's specialty apparel retailer in North America. The Company designs, contracts to manufacture, sells at retail and wholesale, and licenses to sell fashionable, high-quality merchandise predominantly at value prices, primarily under the proprietary "The Children's Place", "Place", "Baby Place", and "Gymboree" brand names. As of May 1, 2021, the Company had 724 stores in the United States, Canada, and Puerto Rico, online stores at <u>www.childrensplace.com</u> and <u>www.gymboree.com</u>, and the Company's eight international franchise partners had 213 international points of distribution in 19 countries.

Forward Looking Statements

This press release contains or may contain forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, including but not limited to statements relating to the Company's strategic initiatives and adjusted net income per diluted share. Forward-looking statements typically are identified by use of terms such as "may," "will," "should," "plan," "project," "expect," "anticipate," "estimate" and similar words, although some forward-looking statements are expressed differently. These forward-looking statements are based upon the Company's current expectations and assumptions and are subject to various risks and uncertainties that could cause actual results and performance to differ materially. Some of these risks and uncertainties are described in the Company's filings with the Securities and Exchange Commission, including in the "Risk Factors" section of its annual report on Form 10-K for the fiscal year ended January 30, 2021. Included among the risks and uncertainties that could cause actual results and performance to differ materially are the risk that the Company will be unsuccessful in gauging fashion trends and changing consumer preferences, the risks resulting from the highly competitive nature of the Company's business and its dependence on consumer spending patterns, which may be affected by changes in economic conditions, the risks related to the COVID-19 pandemic, including the impact of the COVID-19 pandemic on our business or the economy in general (including decreased customer traffic, schools adopting remote and hybrid learning models, closures of businesses and other activities causing decreased demand for our products and negative impacts on our customers' spending patterns due to decreased income or actual or perceived wealth, and the impact of the CARES Act and other legislation related to the COVID-19 pandemic, and any changes to the CARES Act or such other legislation), the risk that the Company's strategic initiatives to increase sales and margin are delayed or do not result in anticipated improvements, the risk of delays, interruptions and disruptions in the Company's global supply chain, including resulting from COVID-19 or other disease outbreaks, or foreign sources of supply in less developed countries, more politically unstable countries, or countries where vendors fail to comply with industry standards or ethical business practices, including the use of forced, indentured or child labor, the risk that the cost of raw materials or energy prices will increase beyond current expectations or that the Company is unable to offset cost increases through value engineering or price increases, various types of litigation, including class action litigations brought under consumer protection, employment, and privacy and information security laws and regulations, the imposition of regulations affecting the importation of foreign-produced merchandise, including duties and tariffs, and the uncertainty of weather patterns. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date they were made. The Company undertakes no obligation to release publicly any revisions to these forward-looking statements that may be made to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events.

Contact: Investor Relations (201) 558-2400 ext. 14500

(Tables follow)



THE CHILDREN'S PLACE, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share amounts) (Unaudited)

	First Quarter Ended			nded
		May 1, 2021		May 2, 2020
Net sales	\$	435,481	\$	255,207
Cost of sales		247,275		274,880
Gross profit (loss)		188,206		(19,673)
Selling, general and administrative expenses		106,738		98,491
Asset impairment charges		-		37,091
Depreciation and amortization		15,561		17,888
Operating income (loss)		65,907		(173,143)
Interest expense		(4,411)		(1,840)
Income (loss) before taxes		61,496		(174,983)
Provision (benefit) for income taxes		16,291		(60,173)
Net income (loss)	\$	45,205	\$	(114,810)
Earnings (loss) per common share				
Basic	\$	3.08	\$	(7.86)
Diluted	\$	3.01	\$	(7.86)
Weighted average common shares outstanding				
Basic		14,670		14,611
Diluted		15,002		14,611

THE CHILDREN'S PLACE, INC. RECONCILIATION OF NON-GAAP FINANCIAL INFORMATION TO GAAP (In thousands, except per share amounts) (Unaudited)

	First Qua	First Quarter Ended			
	May 1, 2021		May 2, 2020		
Net income (loss)	\$ 45,205	\$	(114,810)		
Non-GAAP adjustments:					
Incremental COVID-19 operating expenses	1,567		2,374		
Accelerated depreciation	1,238		141		
Fleet optimization	753		-		
Contract termination costs	750		-		
Restructuring costs	532		3,391		
Inventory provision	-		63,247		
Asset impairment charges	-		37,091		
Accounts receivables	-		1,043		
Gymboree integration costs	-		640		
Legal reserve	-		302		
Aggregate impact of Non-GAAP adjustments	4,840		108,229		
Income tax effect (1)	(1,312))	(28,663)		
Prior year uncertain tax positions (2)	-		-		
Impact of CARES Act (3)	-		(13,477)		
Net impact of Non-GAAP adjustments	3,528		66,089		
Adjusted net income (loss)	\$ 48,733	\$	(48,721)		
	<u>+,</u>		(,)		
GAAP net income (loss) per common share	\$ 3.01	\$	(7.86)		
Adjusted net income (loss) per common share	\$ 3.25	\$	(3.33)		

(1) The tax effects of the non-GAAP items are calculated based on the statutory rate of the jurisdiction in which the discrete item resides.

(2) Prior year tax related to uncertain tax positions.

(3) Primarily due to the impact of the CARES Act.

	First Qua	rter Ended	
	May 1, 2021	May 2, 2020	
Operating income (loss)	\$ 65,907	\$ (173,143)	
Non-GAAP adjustments:			
Incremental COVID-19 operating expenses	1,567	2,374	
Accelerated depreciation	1,238	141	
Fleet optimization	753	-	
Contract termination costs	750	-	
Restructuring costs	532	3,391	
Inventory provision	-	63,247	
Asset impairment charges	-	37,091	
Accounts receivables	-	1,043	
Gymboree integration costs	-	640	
Legal reserve	-	302	
Aggregate impact of Non-GAAP adjustments	4,840	108,229	
Adjusted operating income (loss)	<u>\$ 70,747</u>	<u>\$ (64,914)</u>	

THE CHILDREN'S PLACE, INC. RECONCILIATION OF NON-GAAP FINANCIAL INFORMATION TO GAAP (In thousands, except per share amounts) (Unaudited)

	First	Quarter Ended
	May 1, 2021	May 2, 2020
Gross profit (loss)	\$ 188,2	
Non-GAAP adjustments:		
Incremental COVID-19 operating expenses	1(1,690
Inventory provision		- 63,247
Fleet optimization		
Aggregate impact of Non-GAAP adjustments	1,(000 64,937
Adjusted Gross profit (loss)	\$ 189,2	206 \$ 45,264
	φ 105,	
	First	Quarter Ended
	May 1,	May 2,
	2021	2020
Selling, general and administrative expenses	\$ 106,7	738 \$ 98,491
Non-GAAP adjustments:		
Fleet optimization	(7	- '53) -
Contract termination costs	(1	- 750) -
Incremental COVID-19 operating expenses	(5	667) (684)
Restructuring costs	(1	(3,391)
Accounts receivables		- (1,043)
Gymboree integration costs		- (640)
Legal reserve		- (302)
Aggregate impact of Non-GAAP adjustments	(2,0	602) (6,060)
Adjusted Selling, general and administrative expenses	\$ 104,3	.36 \$ 92,431

THE CHILDREN'S PLACE, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands) (Unaudited)

		May 1, 2021	Ja	anuary 30, 2021*		May 2, 2020
Assets:						
Cash and cash equivalents	\$	65,376	\$	63,548	\$	71,751
Accounts receivable		42,619		39,534		37,173
Inventories		417,808		388,141		335,795
Other current assets		56,629		55,860		23,521
Total current assets		582,432		547,083	_	468,240
Property and equipment, net		172,090		181,801		212,011
Right-of-use assets		260,919		283,624		349,646
Tradenames, net		72,292		72,492		73,090
Other assets, net		45,969		55,127		81,949
Total assets	\$	1,133,702	\$	1,140,127	\$	1,184,936
Liabilities and Stockholders' Equity:						
Revolving loan	\$	196,893	\$	169,778	\$	234,554
Accounts payable		228,149		252,124		263,984
Current lease liabilities		129,070		174,585		150,463
Accrued expenses and other current liabilities		125,357		122,012		109,999
Total current liabilities		679,469		718,499		759,000
Long-term lease liabilities		195,435		214,173		281,839
Term loan		74,526		75,346		-
Other liabilities		39,263		38,732		39,062
Total liabilities		988,693		1,046,750		1,079,901
Stockholders' equity		145,009		93,377	_	105,035
Total liabilities and stockholders' equity	\$	1,133,702	\$	1,140,127	\$	1,184,936
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* Derived from the audited consolidated financial statements included in the Company's Annual Report on Form 10-K for the fiscal year ended January 30, 2021.

THE CHILDREN'S PLACE, INC. CONDENSED CONSOLIDATED CASH FLOWS (In thousands) (Unaudited)

		13 Weeks Ended May 1,		13 Weeks Ended
				May 2,
		2021		2020
Net income (loss)	\$	45,205	\$	(114,810)
Non-cash adjustments		58,914		29,331
Working capital		(120,682)		45,028
Net cash used in operating activities		(16,563)		(40,451)
Net cash used in investing activities		(6,708)		(5,612)
Net cash provided by financing activities		24,450		49,187
Effect of exchange rate changes on cash		649		140
Net increase in cash and cash equivalents		1,828		3,264
Cash and cash equivalents, beginning of period		63,548		68,487
		<u> </u>		
Cash and cash equivalents, end of period	\$	65,376	\$	71,751
	<u> </u>	-)	<u> </u>	, -

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