# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D. C. 20549

## **FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF** 1934

For the quarterly period ended July 30, 2005

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF

For the transition period from

to

Commission file number 0-23071

## THE CHILDREN'S PLACE RETAIL STORES, INC.

(Exact name of registrant as specified in its charter)

**Delaware** 

(State or other jurisdiction of incorporation or organization)

31-1241495

(I. R. S. Employer Identification Number)

915 Secaucus Road Secaucus, New Jersey 07094

(Address of principal executive offices) (Zip Code)

(201) 558-2400

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes 🗵

No o

Indicate by check mark whether the registrant is an accelerated filer.

Yes 🗵

No o

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock, par value \$0.10 per share, outstanding at September 2, 2005: 27,729,362 shares.

THE CHILDREN'S PLACE RETAIL STORES, INC.

**QUARTERLY REPORT ON FORM 10-Q** 

FOR THE PERIOD ENDED JULY 30, 2005

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	Item 1. CONDE	NSED CONSOLIDATI	ED FINANCIAL ST	TATEMENTS	
	THE C	HILDREN'S PLACE R AND SUBSIDI		NC.	
	CONTRA			, P.M.O.	
		INSED CONSOLIDATI In thousands, except pe		EETS	
	`	, 11	·		
			July 30, 2005 (Unaudited)	January 29, 2005	July 31, 2004 (Unaudited) (As restated - Note 5)
	ASSETS				(
Current assets					
	ash equivalents	\$	121,958	\$ 165,196	
Accounts re			22,162	23,987	12,974
Inventories			180,708	161,969	136,563
Prepaid exp	penses and other current assets		60,551	41,007	26,631
Total cur	rent assets		385,379	392,159	207,501
Long-term ass					
	d equipment, net		228,918	222,722	212,298
Other assets		<u></u>	12,730	12,507	16,205
Total ass	ets	\$	627,027	\$ 627,388	\$ 436,004
LIA	ABILITIES AND STOCKHOLDERS' EQ	UITY			
LIABILITIE	S:				
Current liabili	ties:				
Revolving l		\$	23,090	\$ 37,268	\$ 0
	ayable		82,065	78,106	46,401
Accounts p			0	16,135	819
Income tax					
Income taxe Accrued ex	penses, interest and other current liabilities		89,330	83,440	41,612
Income taxo Accrued ex Total cur	penses, interest and other current liabilities rent liabilities	_	89,330 194,485	83,440 214,949	41,612 88,832
Income taxo Accrued ex Total cur Long-term lia	penses, interest and other current liabilities rent liabilities bilities:		194,485	214,949	88,832
Income taxe Accrued ex Total cur Long-term lia Deferred re	penses, interest and other current liabilities rent liabilities bilities: nt liabilities	_	194,485 96,056	214,949 91,111	88,832 84,137
Income taxo Accrued ex Total cur Long-term lia Deferred re Other long-	penses, interest and other current liabilities rent liabilities bilities: nt liabilities term liabilities		194,485 96,056 17,584	214,949 91,111 9,665	88,832 84,137 3,323
Income taxe Accrued ex Total cur Long-term lia Deferred re	penses, interest and other current liabilities rent liabilities bilities: nt liabilities term liabilities		194,485 96,056	214,949 91,111	88,832 84,137

## COMMITMENTS AND CONTINGENCIES

STOCKHOLDERS' EQUITY:			
Common stock, \$0.10 par value; 100,000,000 shares authorized;			
27,721,914 shares, 27,218,395 shares and 26,866,251 shares issued and			
outstanding, at July 30, 2005, January 29, 2005 and July 31, 2004,			
respectively	2,772	2,722	2,687
Additional paid-in capital	126,273	111,373	103,353
Accumulated other comprehensive income	5,293	4,935	2,701
Retained earnings	184,564	192,633	150,971
Total stockholders' equity	318,902	311,663	 259,712
Total liabilities and stockholders' equity	\$ 627,027	\$ 627,388	\$ 436,004

The accompanying notes to condensed consolidated financial statements are an integral part of these condensed consolidated statements.

# THE CHILDREN'S PLACE RETAIL STORES, INC. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

(In thousands, except per share amounts)

		Thirteen Weeks Ended				Twenty-Six V	Veeks	eeks Ended		
	Jul	y 30, 2005		July 31, 2004 (As restated – Note 5)		July 30, 2005	_	July 31, 2004 (As restated – Note 5)		
Net sales	\$	318,750	\$	189,165	\$	687,967	\$	414,945		
Cost of sales		219,675		128,426		447,362		260,023		
Gross profit		99,075		60,739		240,605		154,922		
Selling, general and administrative expenses		116,096		64,238		228,117		126,918		
Depreciation and amortization		13,271		12,830		26,146		25,452		
Operating (loss) income		(30,292)		(16,329)		(13,658)		2,552		
Interest (income), net		(335)		(81)		(430)		(106)		
(Loss) income before income taxes		(29,957)		(16,248)		(13,228)		2,658		
(Benefit) provision for income taxes		(11,683)		(6,337)		(5,159)		1,036		
Net (loss) income	\$	(18,274)	\$	(9,911)	\$	(8,069)	\$	1,622		
Basic net (loss) income per common share	\$	(0.66)	\$	(0.37)	\$	(0.29)	\$	0.06		
Basic weighted average common shares outstanding		27,683		26,860		27,533		26,837		
Diluted net (loss) income per common share	\$	(0.66)	\$	(0.37)	\$	(0.29)	\$	0.06		
Diluted weighted average common shares and common share										
equivalents outstanding		27,683		26,860		27,533		27,516		

The accompanying notes to condensed consolidated financial statements are an integral part of these condensed consolidated statements.

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# THE CHILDREN'S PLACE RETAIL STORES, INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) (In thousands)

		Twenty-Six	Weeks Ended	eeks Ended		
	Ju	ly 30, 2005		31, 2004		
CACH ELONIC EDOM ODED ATINO ACTIVITIES.			(As resta	ated – Note 5)		
CASH FLOWS FROM OPERATING ACTIVITIES:	ф	(0.000)	d.	1 (22		
Net (loss) income	\$	(8,069)	\$	1,622		
Adjustments to reconcile net (loss) income to net cash provided by operating activities:		20.440		25.452		
Depreciation and amortization		26,146		25,452		
Asset impairment charge		229		0		
Deferred financing fee amortization		180		29		
Amortization of lease buyouts		86		79		
Loss on disposals of property and equipment		246		367		
Deferred rent and lease incentives		(3,565)		(3,728)		
Deferred royalty, net		7,528		0		
Changes in operating assets and liabilities:						
Accounts receivable		1,858		(4,514)		
Inventories		(18,546)		(40,462)		
Prepaid expenses and other current assets		(3,766)		(1,464)		
Prepaid income taxes		(11,083)		(5,018)		
Other assets		(738)		(840)		
Accounts payable		3,057		11,245		
Income taxes payable		(16,136)		(8,914)		
Accrued expenses, interest and other current liabilities		6,074		1,367		
Other liabilities		8,799		6,443		
Total adjustments		369		(19,958)		
Net cash used by operating activities		(7,700)		(18,336)		
3 1 0						
CASH FLOWS FROM INVESTING ACTIVITIES:						
Property and equipment purchases		(32,185)		(26,739)		
Purchase of investments		(52,515)		(43,930)		
Sale of investments		52,515		66,270		

(157)

Lease buyouts

Other investing activities	(1,004)	0
Net cash used in investing activities	 (33,189)	(4,556)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Exercise of stock options and employee stock purchases	11,283	2,078
Borrowings under revolving credit facilities	267,391	59,618
Repayments under revolving credit facilities	(281,569)	(59,618)
Net cash (used) provided by financing activities	 (2,895)	2,078
Effect of exchange rate changes on cash	 546	(285)
Net decrease in cash and cash equivalents	 (43,238)	 (21,099)
Cash and cash equivalents, beginning of period	165,196	52,432
Cash and cash equivalents, end of period	\$ 121,958	\$ 31,333
		_
OTHER CASH FLOW INFORMATION:		
Cash paid during the period for interest	\$ 298	\$ 13
Cash paid during the period for income taxes	22,857	14,975

The accompanying notes to condensed consolidated financial statements are an integral part of these condensed consolidated statements.

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# THE CHILDREN'S PLACE RETAIL STORES, INC. AND SUBSIDIARIES

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)

#### 1. BASIS OF PRESENTATION

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States ("US GAAP") for interim financial information. Certain information and footnote disclosures required by US GAAP for complete financial statements have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission. In the opinion of management, the accompanying unaudited financial statements contain all material adjustments, consisting of normal recurring accruals, necessary to present fairly the Company's financial position, results of operations and cash flows for the periods indicated, and have been prepared in a manner consistent with the audited financial statements as of January 29, 2005, as amended. These financial statements should be read in conjunction with the audited financial statements and footnotes for the fiscal year ended January 29, 2005 included in the Company's Annual Report on Form 10-K for the year ended January 29, 2005 filed with the Securities and Exchange Commission, as amended. Due to the seasonal nature of the Company's business, the results of operations for the twenty-six weeks ended July 30, 2005 and July 31, 2004 are not necessarily indicative of operating results for a full fiscal year.

#### 2. STOCK-BASED COMPENSATION

The Company accounts for its stock option plans and its employee stock purchase plan under the intrinsic value method described in the provisions of Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees." Accordingly, no compensation expense has been recognized for stock-based compensation since the options granted were at prices that equaled or exceeded the estimated fair market value of the related stock at the date of grant. If compensation expense for the Company's stock options and employee stock purchases issued during the thirteen weeks and twenty-six weeks ended July 30, 2005 and the thirteen weeks and twenty-six weeks ended July 31, 2004 had been determined based on the fair value method of accounting, in accordance with Statement of Financial Accounting Standards ("SFAS") No. 123, "Accounting for Stock-Based Compensation," and the disclosure requirements of SFAS No. 148, "Accounting for Stock-Based Compensation, Transition and Disclosure," the Company's net (loss) income would have been adjusted to the pro forma amounts indicated below for the thirteen weeks and twenty-six weeks ended July 30, 2005 and July 31, 2004, respectively (in thousands, except per share amounts):

	Thirteen Weeks Ended					Twenty-Six V	s Ended	
		July 30, 2005		July 31, 2004 (As restated)	_	July 30, 2005	-	July 31, 2004 (As restated)
Net (loss) income, as reported	\$	(18,274)	\$	(9,911)	\$	(8,069)	\$	1,622
Deduct: Total stock-based compensation expense determined under fair value based method for all awards, net of related tax								
effects		(2,379)		(1,396)		(4,152)		(3,005)
Pro forma	\$	(20,653)	\$	(11,307)	\$	(12,221)	\$	(1,383)
(Loss) earnings per common share								
Basic – as reported	\$	(0.66)	\$	(0.37)	\$	(0.29)	\$	0.06
Basic – pro forma	\$	(0.75)	\$	(0.42)	\$	(0.44)	\$	(0.05)
Diluted – as reported	\$	(0.66)	\$	(0.37)	\$	(0.29)	\$	0.06
Diluted – pro forma	\$	(0.75)	\$	(0.42)	\$	(0.44)	\$	(0.05)

The reported and pro forma loss per share for the thirteen weeks and twenty-six weeks ended July 30, 2005 and the thirteen weeks ended July 31, 2004, excludes the dilutive effect of stock options, which would be anti-dilutive as a result of the net loss. Diluted pro forma earnings per common share for the twenty-six weeks ended July 31, 2004 excludes the dilutive effect of stock options, which would have been anti-dilutive as a result of the impact of unamortized stock-based compensation expense determined under fair value based methods.

The fair value of issued stock options were estimated on the date of the grant using the Black-Scholes option pricing model, incorporating the following assumptions:

	July 30, 2005	July 31, 2004
Dividend yield	0%	0%
Volatility factor (1)	45.2%	61.0%
Weighted average risk-free interest rate	3.91%	3.79%
Expected life of options (2)	4.8 years	5 years
Weighted average fair value on grant date	\$ 16.532	\$ 13.384

(1) Commencing for options issued in the fourth quarter of fiscal 2004, the Company used the average of the implied volatility from the Company's market-traded options and the historical volatility of its stock price to compute the volatility factor.

(2) Commencing in fiscal 2005, the expected option term was determined using a Monte Carlo simulation for Black-Scholes based on historical employee exercise behavior.

SFAS No. 123 (Revised 2004), "Share-Based Payment," ("SFAS 123(R)") was issued on December 14, 2004 and was to become effective for reporting periods beginning after June 15, 2005. Recent Securities and Exchange Commission guidance has deferred the effective date for the Company until the first quarter of the next fiscal year. SFAS 123(R) requires an entity to recognize compensation expense in an amount equal to the fair value of share-based payments granted to employees. The Company plans to apply the standard using the modified prospective method, which requires compensation expense to be recorded for new and modified awards. Additionally, for any unvested portion of previously issued and outstanding awards, compensation expense is required to be recorded based on the previously disclosed SFAS 123 methodology and amounts. Prior periods presented are not required to be restated.

On June 23, 2005, at the Annual Meeting of Stockholders of the Company, the stockholders approved the adoption of the 2005 Equity Incentive Plan (the "2005 Plan"). The fundamental objective of the 2005 Plan is to ensure that the interests of the Company are advanced by aligning the interests of its key employees with the Company's performance through the grant of equity compensation. To preserve flexibility, the 2005 Plan enables the Compensation Committee of the Board of Directors to grant in addition to stock options, multiple forms of equity compensation such as stock appreciation rights, restricted stock awards, deferred stock awards and performance awards. As a result of the adoption of the 2005 Plan, and the ability under this plan to issue multiple forms of equity compensation, the Company is still assessing the impact of the adoption of SFAS 123(R) on its future results of operations and financial position.

#### 3. ACQUISITION OF THE DSNA BUSINESS

On November 22, 2004, effective as of November 21, 2004 (the "Closing Date"), two of the Company's wholly-owned subsidiaries acquired two Disney operating subsidiaries that were operating a total of 313 Disney Stores (the "DSNA Business"), consisting of all existing Disney Stores in the United States and Canada, other than certain "flagship" stores and stores located at Disney theme parks and other Disney properties, along with certain other assets used in the Disney Store business. Additionally, all store leases and certain other legal obligations of the acquired entities remain the obligations of the Hoop Operating Entities. Operations of the acquired DSNA Business from November 21, 2004 have been included in the Company's consolidated financial statements. The Company's subsidiaries that operate the Disney Store business are referred to interchangeably and collectively as the "Hoop Operating Entities." The Walt Disney Company and/or its subsidiaries are referred to interchangeably as "Disney."

The DSNA Business was acquired for a total estimated acquisition cost of \$110.6 million, including transaction costs. The Company estimates that the post-closing purchase price true-up will be finalized in the third quarter of 2005, and that the preliminary purchase price allocation made in the fourth quarter of 2004 will be finalized in either the third or fourth quarter of 2005. The Company does not believe that any adjustment to the purchase price as a result of the post-closing true-up or the finalization of the preliminary purchase price allocation will have a material adverse effect on the Company's results of operations or financial position.

In the preliminary allocation of purchase price, accrued liabilities were established to reflect liabilities incurred prior to the Closing Date but assumed by the Company. These estimated accrued liabilities may differ from actual results, which could cause future adjustment to the purchase price allocation. No such adjustments were made during the twenty-six weeks ended July 30, 2005. During the twenty-six weeks ended July 30, 2005, the Company utilized approximately \$0.6 million of the reserves established for the estimated cost of exiting certain Disney Store facilities, stores and operations.

The Company and one of its subsidiaries entered into a Guaranty and Commitment (the "Guaranty and Commitment") dated as of November 21, 2004, in favor of the Hoop Operating Entities and Disney. As required by the Guaranty and Commitment, the Company invested \$50 million in the Hoop Operating Entities concurrently with the consummation of the acquisition, and agreed to invest up to an additional \$50 million to enable the Hoop Operating Entities to comply with their obligations under the license agreement (the "License Agreement") (Note 4 – License Agreement with Disney) and otherwise fund the operations of the Hoop Operating Entities. The Company also agreed to guarantee the payment and performance of the Hoop Operating Entities (for their

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royalty payment and other obligations to Disney), subject to a maximum guaranty liability of \$25 million, plus expenses.

### **Pro Forma Financial Information**

The pro forma condensed consolidated financial information (the "Pro Forma Information") for the twenty-six weeks ended July 31, 2004 presented below gives pro forma effect to four transactions consummated as of November 21, 2004 (the "Transactions"): (i) the acquisition of the DSNA Business, (ii) the license of certain intellectual property of Disney under the License Agreement, (iii) the incurrence of debt for the acquisition and the initial funding requirement under the Guaranty and Commitment, pursuant to the terms of the Company's credit facility with Wells Fargo Retail Finance, LLC ("Wells

Fargo"), and (iv) the incurrence of debt for the acquisition pursuant to the terms of a new credit facility for the Hoop Operating Entities. The Pro Forma Information excludes any extraordinary gain on the acquisition of the DSNA Business and amounts related to stores not acquired.

The Pro Forma Information assumes that the Transactions took place on the first day of the period presented. The historical financial statements of the subsidiaries of Disney from which the DSNA Business was derived (the "Predecessor") were used in the preparation of the Pro Forma Information. These historical statements were not adjusted for differences in US GAAP, such as different generally accepted methods of inventory valuation. These historical financial statements had a fiscal year that ends on the Saturday closest to September 30. This differs from the Company's fiscal year, which ends on the Saturday closest to January 31. For purposes of the Pro Forma Information, the Company has used the Predecessor's unaudited historical results for the twenty-six week period ended June 26, 2004. The Company believes these differences in fiscal calendars do not materially impact the pro forma results presented. Amounts related to stores not acquired have been excluded from the accompanying Pro Forma Information.

The following table presents the Pro Forma Information (in thousands, except per share amounts):

	x Weeks Ended y 31, 2004
Net sales	\$ 639,418
Net loss	\$ (18,652)
Basic net loss per share	\$ (0.70)
Diluted net loss per share	\$ (0.70)

#### 4. LICENSE AGREEMENT WITH DISNEY

In connection with the acquisition of the DSNA Business, subsidiaries of the Company and Disney entered into a License Agreement under which the Hoop Operating Entities have the right to use certain Disney intellectual property, subject to Disney approval, in the DSNA Business in exchange for ongoing royalty payments.

Pursuant to the terms of the License Agreement, the Hoop Operating Entities operate retail stores in North America using the "Disney Store" name and contract to manufacture, source, offer and sell merchandise featuring Disney-branded characters, past, present and future. The initial term of the License Agreement is 15 years and, if certain financial performance and other conditions are satisfied, the License Agreement may be extended at the Company's option for up to three additional ten-year terms. The Hoop Operating Entities will make royalty payments to Disney beginning in November 2006 equal to 5% of net sales at physical Disney Store retail locations, subject to an additional royalty holiday with respect to a limited number of stores. The License Agreement provides for a minimum royalty to be paid in each year, beginning after November 21, 2006. Beginning in Spring 2006, the Hoop Operating Entities will also operate the www.disneystore.com Internet store, which will feature a select assortment of merchandise offered in the physical retail locations. Through October 2006, the Company will pay a 5% royalty on Internet sales. Thereafter, the Company will pay a 9% royalty on Internet sales, or in some instances, a 10% royalty on Internet sales.

The License Agreement includes provisions regarding the manner in which the Hoop Operating Entities will operate the Disney Store business and requires that approvals be obtained from a Disney affiliate for certain matters, including all uses of the intellectual property of Disney and its affiliates and the opening or closing of Disney Stores beyond certain parameters set forth in the License Agreement. The License Agreement obligates the Hoop Operating Entities to remodel stores as new long-term leases are executed.

The License Agreement limits the ability of the Hoop Operating Entities to make cash dividends or other distributions. The Hoop Operating Entities' independent directors must approve payment of any dividends or other distributions, other than payments of: (i) amounts due under the terms of tax sharing and intercompany services agreements; (ii) approximately \$61.5 million to recoup the portion of the purchase price paid by the Company to Disney (limited to cumulative cash flows since the date of the acquisition); and (iii) certain other dividend payments, subject to satisfaction of certain additional operating conditions, and limited to 50% of cumulative cash flows up to \$90 million, and 90% of cumulative cash flows thereafter (provided that at least \$90 million of cash and

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cash equivalents is maintained at the Hoop Operating Entities). The License Agreement also restricts the incurrence of indebtedness in excess of certain permitted amounts.

The License Agreement also entitles Disney to designate a representative to attend meetings of the Board of Directors of the Company as an observer. Upon the occurrence of certain specified events, including an uncured royalty breach and other repeated material breaches by the Hoop Operating Entities of the terms of License Agreement, certain material breaches by the Company of the terms of the Guaranty and Commitment, and certain changes in ownership or control of the Company or the Hoop Operating Entities, Disney will have the right to terminate the License Agreement, in which event Disney may require the Company to sell the Disney Store business to Disney or one of its affiliates or to a third party at a price to be determined by appraisal or, in the absence of such sale, to wind down the Disney Store business in an orderly manner.

During the thirteen and twenty-six weeks ended July 30, 2005, the Company accrued \$4.2 million and \$7.5 million, respectively for royalty expense and had an accrued royalty liability on its balance sheet of \$14.6 million as of July 30, 2005. However, due to the royalty holiday discussed above, there were no royalty amounts due or paid under the License Agreement during the thirteen and twenty-six weeks ended July 30, 2005.

#### 5. FINANCIAL RESTATEMENTS

#### **Lease-Related Accounting**

Under the requirements of Financial Accounting Standards Board ("FASB") Technical Bulletin 85-3, "Accounting for Operating Leases with Scheduled Rent Increases," rent expense is required to be recognized on a straight-line basis over the lease term. In prior periods, the Company had incorrectly determined that the term of the lease begins on the commencement date of the lease, which generally coincides with the store opening date. The Company has corrected this policy to properly commence the lease for accounting purposes when the Company takes physical possession of the property to begin construction. This correction has the effect of including the construction period in the determination of the period over which rent is calculated. The Company continues to capitalize occupancy costs incurred prior to the commencement of store pre-opening activities. These capitalized costs are amortized

over the remaining lease term. The net effect of this correction was to increase depreciation expense with a corresponding decrease to rent expense and to increase the amount of deferred rent liabilities with a corresponding increase in leasehold improvements. The Company has corrected the prior years' condensed consolidated financial statements to properly account for these lease-related issues.

In addition, under FASB Technical Bulletin 88-1, "Issues Relating to Accounting for Leases," lease incentives such as landlord construction allowances received to defray construction costs incurred by the Company should be reflected as a deferred lease incentive, amortized over the lease term and reflected as a reduction to rent expense. The Company had previously incorrectly classified landlord construction allowances as a reduction to property and equipment instead of as a deferred lease incentive. In fiscal 2004, the Company corrected its accounting policy to treat landlord construction allowances received as deferred lease incentives.

The primary impact of the restatement was to reclassify, and in some instances increase or decrease, certain expenses on the condensed consolidated statements of income. In addition, property and equipment and other long term assets were increased, with corresponding increases in deferred rent liabilities. While the correction of the errors did not change total cash position, changes in classification were made in the condensed consolidated statements of cash flows. Cash flows provided by operating activities increased with a corresponding increase in cash flows used in investing activities.

For the thirteen weeks and twenty-six weeks ended July 31, 2004, cost of sales was reduced by \$2.4 million and \$4.8 million, respectively. Conversely, depreciation expense increased by \$2.4 million and \$4.8 million in the thirteen and twenty-six weeks ended July 31, 2004, respectively, with no impact on reported net income. While the correction of the errors did not change the Company's total cash position, classification of landlord construction allowances received in the condensed consolidated statements of cash flows changed from cash flows used in investing activities to cash flows provided by operating activities. For the twenty-six weeks ended July 31, 2004, cash flows used by operating activities decreased by approximately \$6.4 million with offsetting increases in cash flows used in investing activities.

#### **Investments**

Under the requirements of SFAS No. 95, "Statement of Cash Flows," as amended, cash equivalents are short-term, highly liquid investments that are readily convertible to cash and have original maturities of less than three months. Historically, the Company recorded auction rate securities as cash equivalents. However, these securities do not meet the definition of cash equivalents due to their longer ultimate contractual maturities and pricing reset feature. Accordingly, the Company's management determined to restate prior period information to correct the classification of its auction rate securities from cash equivalents to investments. These securities were held by the Company as of May 1, 2004, but had been sold as of July 31, 2004. There is no impact on any income statement items, including earnings per share; total current assets or current liabilities; total assets or liabilities;

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stockholders' equity; debt covenants or liquidity; or cash flow from operating activities or cash flows from financing activities as a result of this restatement.

#### **Impacts to Previously Filed Condensed Consolidated Financial Statements**

The following tables summarize the impact of the lease-related accounting and investment restatements on previously filed quarterly condensed consolidated statements of income, balance sheet and cash flow data. The investment restatement did not impact the condensed consolidated statements of income and the balance sheet data listed below (in thousands, except per share amounts):

	Thirteen Weeks Ended July 31, 2004					Twenty-Six Weeks 1	d July 31, 2004	
	(A	(As reported)		(As restated)		(As reported)	(As restated)	
		100 10=	_	400 40=	_		_	
Net sales	\$	189,165	\$	189,165	\$	414,945	\$	414,945
Gross profit		58,299		60,739		150,158		154,922
Selling, general and administrative expenses		64,231		64,238		126,904		126,918
Depreciation and amortization		10,397		12,830		20,702		25,452
Net (loss) income		(9,911)		(9,911)		1,622		1,622
Basic net (loss) income per common share		(0.37)		(0.37)		0.06		0.06
Diluted net (loss) income per common share		(0.37)		(0.37)		0.06		0.06

	 July 3	1, 200	4
	(As reported)		(As restated)
Total current assets	\$ 207,501	\$	207,501
Property and equipment, net	146,016		212,298
Total assets	367,854		436,004
Current liabilities	88,818		88,832
Total liabilities	107,222		176,292
Total stockholders' equity	260,632		259,712

	Twenty-Six Weeks Ended July 31, 2004									
		As			Investment					
		Reported		Restatement		Restatement		As Restated		
Cash flows (used in) provided by operating activities	\$	(24,779)	\$	6,443	\$	_	\$	(18,336)		
Cash flows (used in) provided by investing activities		(20,453)		(6,443)		22,340		(4,556)		
Cash flows provided by financing activities		2,078		_		_		2,078		

### 6. NET (LOSS) INCOME PER COMMON SHARE

In accordance with SFAS No. 128, "Earnings Per Share," the following table reconciles net (loss) income and share amounts utilized to calculate basic and diluted net income per common share (amounts in thousands):

		Thirteen We	Ended		Twenty-Six V	Veek	s Ended	
	July 30	, 2005	July 31, 2004 (As restated)			July 30, 2005		July 31, 2004
								(As restated)
Net (loss) income	\$	(18,274)	\$	(9,911)	\$	(8,069)	\$	1,622

Basic shares	27,683	26,860	27,533	26,837
Dilutive effect of stock options	_	_	_	680
Dilutive shares	27,683	26,860	27,533	27,517
Anti-dilutive options	1,353	1,960	1,290	815

The net loss per share presented in the condensed consolidated statements of income for the thirteen weeks and twenty-six weeks ended July 30, 2005 as well as the thirteen weeks ended July 31, 2004, excludes the dilutive effect of stock options, which would be anti-dilutive as a result of the net loss. Anti-dilutive options consist of the weighted average of stock options for the twenty-six weeks ended July 31, 2004 that had an exercise price greater than the average market price during the period. Such options are therefore excluded from the computation of diluted shares.

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#### 7. COMPREHENSIVE (LOSS) INCOME

The following table presents the Company's comprehensive (loss) income (in thousands):

		Thirteen Weeks Ended			Twenty-six Weeks Ended			s Ended
	J	July 30, 2005		July 31, 2004		July 30, 2005		July 31, 2004
				(As restated)				(As restated)
Net (loss) income	\$	(18,274)	\$	(9,911)	\$	(8,069)	\$	1,622
Translation adjustments		1,212		865		358		(74)
Comprehensive (loss) income	\$	(17,062)	\$	(9,046)	\$	(7,711)	\$	1,548

#### 8. CREDIT FACILITIES

#### **Amended Loan Agreement**

The Company amended and restated its credit facility ("the Amended Loan Agreement") with Wells Fargo, as syndicate agent, partly in connection with its acquisition of the Disney Store retail chain as of October 30, 2004. The Amended Loan Agreement provides for borrowings up to \$130 million (including a sub-limit for letters of credit of \$100 million). The term of the facility ends on November 1, 2007 with successive one-year renewal options. The amount that could be borrowed under the credit facility depends on the Company's level of inventory and accounts receivable.

The Amended Loan Agreement is secured by a first priority security interest in substantially all the assets of the Company and its subsidiaries, other than assets in Canada and assets owned by the Company's subsidiaries that were formed in connection with the acquisition of the DSNA Business. Amounts outstanding under the Amended Loan Agreement bear interest at a floating rate equal to the prime rate or, at the Company's option, a LIBOR rate plus a predetermined spread. The LIBOR spread is 1.50% to 3.00%. The unused line fee under the Amended Loan Agreement is 0.38%.

On July 29, 2005, the Company entered into an amendment of its Amended Loan Agreement to provide a temporary overadvance facility under which the Company will have the right to borrow up to \$20 million through October 31, 2005 (the "Overadvance Facility"). Borrowings under this temporary Overadvance Facility will be in addition to advances that are made under the Amended Loan Agreement based upon the amount of the Company's eligible inventory and accounts receivable from time to time. Interest on any outstanding amounts under the temporary Overadvance Facility will accrue at LIBOR plus 4.0% per annum. All outstanding amounts under the temporary Overadvance Facility must be paid in full by October 31, 2005. There were no borrowings under the Overadvance Facility as of July 30, 2005.

The Company had \$23.1 million in borrowings under its Amended Loan Agreement as of July 30, 2005 and had letters of credit outstanding of \$58.9 million. The average balance during the twenty-six weeks ended July 30, 2005 was approximately \$15.0 million and the average interest rate was 5.84%. Availability under the Amended Loan Agreement as of July 30, 2005 was \$29.0 million, excluding the \$20 million available under the Overadvance Facility. During the twenty-six weeks ended July 30, 2005, maximum borrowings under the Amended Loan Agreement were \$37.3 million. The interest rate charged under the Amended Loan Agreement was 6.25% as of July 30, 2005.

The Amended Loan Agreement also contains covenants, which included limitations on the Company's annual capital expenditures, the maintenance of certain levels of collateral, and a prohibition on the payment of dividends. Noncompliance with these covenants can result in additional fees, could affect the Company's ability to borrow, or could require the Company to repay the outstanding balance. As of July 30, 2005, the Company was in compliance with all of its covenants under the Amended Loan Agreement.

#### **Hoop Loan Agreement**

In connection with the acquisition of the DSNA Business, the United States Hoop Operating Entity entered into a Loan and Security Agreement (the "Hoop Loan Agreement") dated as of November 21, 2004 with certain financial institutions and Wells Fargo, as administrative agent, establishing a senior secured credit facility for the DSNA Business. The Hoop Loan Agreement provides for borrowings up to \$100 million (including a sub-limit for letters of credit of \$90 million), subject to the amount of eligible inventory and accounts receivable for the domestic Hoop Operating Entity from time to time. The term of the facility extends until November 21, 2007. Amounts outstanding under the Hoop Loan Agreement bear interest at a floating rate equal to the prime rate plus a pre-determined margin or, at the Hoop Operating Entities' option, the LIBOR rate plus a pre-determined margin. The prime rate margin is 0.25% and the LIBOR margin is 2.0% or 2.25%, depending on the United States Hoop Operating Entity's level of excess availability from time to time. The unused line fee is 0.30%.

The Hoop Loan Agreement contains various covenants, including limitations on indebtedness, maintenance of certain levels of excess collateral and restrictions on the payment of intercompany dividends and indebtedness. Credit extended under the Hoop Loan Agreement is secured by a first priority security interest in substantially all the assets of the Hoop Operating Entities as well as a pledge of a portion of the equity interests in the Canada Hoop Operating Entity. Borrowings and letters of credit under the Hoop Loan

Agreement are used by the Hoop Operating Entities for working capital purposes for the Disney Store business.

There were no borrowings under the Hoop Loan Agreement as of July 30, 2005. During the twenty-six weeks ended July 30, 2005, there were no borrowings under the Hoop Loan Agreement other than letters of credit that cleared after business hours. The average balance during the twenty-six weeks ended July 30, 2005 was approximately \$407,000 and the average interest rate was 6.31%. The maximum outstanding letters of credit were \$37.2 million during the twenty-six weeks ended July 30, 2005. Letters of credit outstanding as of July 30, 2005 were \$37.2 million and availability as of July 30, 2005 was \$1.5 million. The interest rate charged under the Hoop Loan Agreement was 6.5% as of July 30, 2005.

#### **Toronto Dominion Credit Facility**

The Company has an \$8.2 million credit facility with Toronto Dominion Bank (the "Toronto Dominion Credit Facility") to support its Canadian subsidiary, which operates "The Children's Place" stores in Canada. Since February 3, 2005, the Toronto Dominion Credit Facility has not been secured by a standby letter of credit to permit borrowings. The Toronto Dominion Credit Facility remains in place to support the Company's Canadian subsidiary which operates "The Children's Place" stores in Canada, should the need arise. The Toronto Dominion Bank can demand repayment and cancel the availability of the Toronto Dominion Credit Facility at any time.

#### 9. LITIGATION

The Company reserves for litigation settlements when it can determine the probability of outcome and can estimate costs. Estimates are adjusted as facts and circumstances require. The Company is involved in various legal proceedings arising in the normal course of its business. In the opinion of management, any ultimate liability arising out of such proceedings will not have a material adverse effect on the Company's financial position or results of operations.

#### 10. INCOME TAXES

The Company computes income taxes using the liability method. This method requires recognition of deferred tax assets and liabilities, measured by enacted rates, attributable to temporary differences between financial statement and income tax basis of assets and liabilities. Temporary differences result primarily from accelerated depreciation and amortization for tax purposes and various accruals and reserves being deductible for future tax periods. The income tax provision recorded for the thirteen and twenty-six weeks ended July 30, 2005 was 39% and reflects the Company's estimated expected annual effective tax rate.

For the thirteen and twenty-six weeks ended July 30, 2005, the Company has recorded a tax benefit for stock option exercises in its additional paid-in-capital of \$2.3 million and \$3.7 million, respectively.

As of July 30, 2005, the Company has not made a U.S. tax provision on approximately \$24 million of unremitted earnings of its international subsidiaries. These earnings are currently expected to be reinvested overseas to fund expansion in Asia and other foreign markets. Accordingly, the Company has not provided any provision for income tax expenses in excess of foreign jurisdiction income tax requirements relative to such unremitted earnings in the accompanying financial statements.

On October 22, 2004, American Jobs Creation Act of 2004 (the "Act") was signed into law. The Act creates a temporary incentive for U.S. corporations to repatriate accumulated income earned abroad by providing an 85% dividend-received deduction for certain dividends from controlled foreign corporations. The deduction is subject to a number of limitations that requires guidance, some of which the U.S. Treasury has issued. As of July 30, 2005, the Company had not decided whether, and to what extent, it might repatriate foreign earnings under the Act, and accordingly, the financial statements do not reflect any provision for taxes on unremitted foreign earnings. It is expected that further analysis and evaluation of the Act's provisions will be conducted by the Company. This analysis and evaluation is expected to be completed in fiscal 2005, at which time recommendations may be made to the Board of Directors for their approval to repatriate a portion of the total available unremitted earnings as an extraordinary dividend.

#### 11. SEGMENT INFORMATION

Prior to the acquisition of the DSNA Business, the Company operated under one operating segment. Since November 21, 2004, the Company has segmented its operations based on management team responsibility: The Children's Place stores and the Disney Stores. Direct administrative expenses are recorded by each segment. Non-allocable expenses are considered shared services and principally include executive management, finance, real estate, human resources, legal and information technology services. Shared service assets principally represent capitalized software and computer equipment.

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The following tables provide segment level financial information for the thirteen weeks and twenty-six weeks ended July 30, 2005 (dollars in millions):

	Thirteen Weeks Ended July 30, 2005						
		Children's Place		Disney Store	 Shared Services		Total Company
Net sales	\$	215.3	\$	103.4	\$ _	\$	318.7
Segment operating (loss)		(2.3)		(10.4)	(17.6)		(30.3)
Operating (loss) as a percent of net sales		(1.1)%	ı	(10.1)%	N/A		(9.5)%

				Twenty-Six Weeks E	nded	July 30, 2005	
	_	The Children's Place		Disney Store		Shared Services	 Total Company
Net sales	\$	496.0	\$	192.0	\$	_	\$ 688.0
Segment operating profit (loss)		39.8		(23.9)		(29.6)	(13.7)
Operating income (loss) as a percent of net sales		8.0%	)	(12.5)%		N/A	(2.0)%

Total assets	\$ 444.6 \$	172.8 \$	9.6 \$	627.0
Capital expenditures	25.1	5.4	1.7	32.2

#### 12. SUBSEQUENT EVENT - HURRICANE KATRINA

On August 29, 2005, Hurricane Katrina made landfall in Louisiana, Mississippi and Alabama. The Company has 10 stores that were impacted by this storm, four of which were reopened within a few days of the storm and are now operational. The other six stores have likely been significantly damaged or destroyed. The Company has not yet physically assessed these six stores and therefore is unable to determine the extent of the damage.

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## Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

This Quarterly Report on Form 10-Q contains forward-looking statements within the meaning of federal securities laws, which are intended to be covered by the safe harbors created thereby. Those statements include, but may not be limited to, the discussions of the Company's operating and growth strategy. Investors are cautioned that all forward-looking statements involve risks and uncertainties including, without limitation, those set forth under the caption "Risk Factors" in the Business section of the Company's Annual Report on Form 10-K for the year ended January 29, 2005, as amended. Although the Company believes that the assumptions underlying the forward-looking statements contained herein are reasonable, any of the assumptions could prove to be inaccurate, and therefore, there can be no assurance that the forward-looking statements included in this Quarterly Report on Form 10-Q will prove to be accurate. In light of the significant uncertainties inherent in the forward-looking statements included herein, the inclusion of such information should not be regarded as a representation by the Company or any other person that the objectives and plans of the Company will be achieved. The Company undertakes no obligation to publicly release any revisions to any forward-looking statements contained herein to reflect events and circumstances occurring after the date hereof or to reflect the occurrence of unanticipated events.

The following discussion should be read in conjunction with the Company's unaudited condensed consolidated financial statements and notes thereto included elsewhere in this Quarterly Report on Form 10-Q and the annual audited consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the year ended January 29, 2005, as amended, filed with the Securities and Exchange.

#### **Financial Restatements**

#### **Lease-Related Accounting**

Under the requirements of Financial Accounting Standards Board ("FASB") Technical Bulletin 85-3, "Accounting for Operating Leases with Scheduled Rent Increases," rent expense is required to be recognized on a straight-line basis over the lease term. In prior periods, we had incorrectly determined that the term of the lease begins on the commencement date of the lease, which generally coincides with the store opening date. We have corrected this policy to properly commence the lease for accounting purposes when we take physical possession of the property to begin construction. This correction has the effect of including the construction period in the determination of the period over which rent is calculated. We continue to capitalize occupancy costs incurred prior to the commencement of store pre-opening activities. These capitalized costs are amortized over the remaining lease term. The net effect of this correction was to increase depreciation expense with a corresponding decrease to rent expense and to increase the amount of deferred rent liabilities with a corresponding increase in leasehold improvements. We have corrected the prior years' condensed consolidated financial statements to properly account for these lease-related issues.

In addition, under FASB Technical Bulletin 88-1, "Issues Relating to Accounting for Leases," lease incentives such as landlord construction allowances received to defray construction costs should be reflected as a deferred lease incentive, amortized over the lease term and reflected as a reduction to rent expense. We had previously incorrectly classified landlord construction allowances as a reduction to property and equipment instead of as a deferred lease incentive. In fiscal 2004, we corrected our accounting policy to treat landlord construction allowances received as deferred lease incentives.

The primary impact of the restatement was to reclassify, and in some instances increase or decrease, certain expenses on the condensed consolidated statements of income. In addition, property and equipment and other long-term assets were increased, with corresponding increases in deferred rent liabilities. While the correction of the errors did not change total cash position, changes in classification were made in the condensed consolidated statements of cash flows. Cash flows provided by operating activities increased with a corresponding increase in cash flows used in investing activities.

For the thirteen and twenty-six weeks ended July 31, 2004, cost of sales was reduced by \$2.4 million and \$4.8 million, respectively. Conversely, depreciation expense increased by \$2.4 million and \$4.8 million in the thirteen and twenty-six weeks ended July 31, 2004, respectively, with no impact on reported net income. While the correction of the errors did not change our total cash position, classification of landlord construction allowances received in the condensed consolidated statements of cash flows changed from cash flows used in investing activities to cash flows used in operating activities. For the twenty-six weeks ended July 31, 2004, cash flows used in operating activities decreased by approximately \$6.4 million with offsetting increases in cash flows used in investing activities.

#### Investments

Under the requirements of Statement of Financial Accounting Standard ("SFAS") No. 95, "Statement of Cash Flows," as amended, cash equivalents are short-term, highly liquid investments that are readily convertible to cash and have original maturities of

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less than three months. Historically, we recorded auction rate securities as cash equivalents. However, these securities do not meet the definition of cash equivalents due to their longer ultimate contractual maturities and pricing reset feature. Accordingly, we determined to restate prior period information to correct the classification of our auction rate securities from cash equivalents to investments. These securities were held as of May 1, 2004, but had been sold as of July 31, 2004. There is no impact on any income statement items, including earnings per share; total current assets or current liabilities; total assets or

liabilities; stockholders' equity; debt covenants or liquidity; or cash flow from operating activities or cash flow from financing activities as a result of this restatement.

#### **Critical Accounting Policies**

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States ("US GAAP") requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements, as well as the reported revenues and expenses during the reported period. Actual results could differ from our estimates. The accounting policies that we believe are the most critical to aid in fully understanding and evaluating reported financial results include the following:

**Revenue Recognition** – Sales are recognized upon purchase by customers at our retail stores or when received by the customer if the product was purchased via the Internet, net of coupon redemptions and anticipated sales returns. Actual sales return rates have historically been within our expectations and the allowance established. However, in the event that the actual rate of sales returns by customers increased significantly, our operational results could be adversely affected. Our net sales include the 7% commission we receive from a Disney subsidiary on the sale of Walt Disney World® Resort and Disneyland® Resort tickets.

Our policy with respect to gift cards is to record revenue as the gift cards are redeemed for merchandise. For The Children's Place, prior to their redemption, unredeemed gift cards are recorded as a liability, included within accrued expenses and other current liabilities. For the Disney Store, we act as agent on behalf of Disney for gift cards sold to customers. Therefore, we do not record a customer gift card liability for the Disney Store business. However, we recognize a trade payable to Disney for the net purchases and redemptions of Disney gift cards.

We offer a private label credit card to our Children's Place customers that provides a discount on future purchases, once a minimum annual purchase threshold has been exceeded. We estimate the future discounts to be provided based on prior year history, the number of customers who have earned or are likely to earn the discount and current year sales trends on the private label credit card. We defer a proportionate amount of revenue from customers based on an estimated value of future discounts. We recognize such deferred revenue as future discounts are taken on sales above the annual minimum. This is done by utilizing estimates based upon sales trends and the number of customers who have earned the discount privilege. All deferred revenue is recognized by the end of the fiscal year, as our private label customers must earn the discount privilege on an annual basis, and such privilege expires prior to our fiscal year end. As of July 30, 2005, approximately \$705,000 in revenue has been deferred and will be recognized over the remainder of fiscal 2005.

Inventory Valuation – Merchandise inventories are stated at the lower of average cost or market, using the retail inventory method. Under the retail inventory method, the valuation of inventories at cost and the resulting gross margins are calculated by applying a cost-to-retail ratio by merchandise department to the retail value of inventories. At any one time, inventories include items that have been marked down to our best estimate of their fair market value. We base our decision to mark down merchandise upon its current rate of sale, the season, age and sell-through of the item. The Company estimates its rate of shrink based on historical results of physical inventories. To the extent that our markdown estimates or shrink reserves are not adequate, additional markdowns or reserves may have to be recorded, which could reduce our gross profit and operating results. Our success is largely dependent upon our ability to gauge the fashion taste of our customers, including the popularity and relevancy of the Disney characters, and provide a well-balanced merchandise assortment that satisfies customer demand. Any inability to provide the proper quantity of appropriate merchandise in a timely manner could increase future markdown rates.

Accounting for Acquisitions – The acquisition of the DSNA Business is being accounted for under the purchase method of accounting in accordance with SFAS No. 141, Business Combinations ("SFAS 141"). As such, the Company has undertaken an analysis of the fair value of identified tangible and intangible assets acquired and liabilities assumed, and determined the preliminary excess of fair value of net assets acquired over cost. We utilized estimates to determine the fair value of inventory, acquired leases and certain acquisition costs. We will continue to monitor our estimates of the fair value of the assets acquired and the liabilities assumed, and we will adjust these amounts during fiscal 2005. We believe that any changes to these amounts will not have a material adverse impact on our financial condition or results of operation.

Accounting for Royalties – In exchange for the right to use certain Disney intellectual property, we are required to make to Disney royalty payments pursuant to a License and Conduct of Business Agreement (the "License Agreement"). Minimum royalty commitments are recorded on a straight-line basis over the life of the initial 15 year term of the License Agreement. During each period, amounts due in excess of the minimum royalty commitment are recorded as an expense if we expect to surpass the minimum

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royalty commitment on an annual basis, even if the contingency threshold has not been surpassed in that particular period.

We were granted a royalty holiday for all stores for two years. In addition, depending on the specific store location, certain stores have an extension of the royalty holiday for up to eight years. The actual value of the royalty holiday is not determinable until the completion of the royalty holiday period, and may differ materially from our current estimate. Changes in the estimates for the royalty holiday are adjusted on a periodic basis. The amortization of the estimated value of the royalty holiday is recognized on a straight-line basis as a reduction of royalty expense over the term of the License Agreement. Royalty expense, and the associated amortization of the royalty holiday, is recorded in selling, general and administrative expenses.

The royalty percentage does not increase over the initial 15 year term of the License Agreement, except for royalties on Internet sales. Through October 2006, the Internet sales royalty is 5%. Thereafter, the Company will pay a 9% royalty on Internet sales, and in certain instances, a 10% royalty on Internet sales. We expect the effective net royalty expense to range from 4.3% to 5.0% of net sales of the Disney Store business.

Rent Expense and Deferred Rent – Rent expense and rent incentives, including landlord construction allowances, are recognized on a straight-line basis over the lease term, beginning on the date of physical possession. The Company records rent expense and rent incentives as a component of cost of sales. The unamortized portion of deferred rent is included in accrued expenses and deferred rent liabilities. Rent incurred during construction, prior to commencement of store pre-opening activities, is capitalized and then amortized starting over the remaining lease term. Unamortized pre-opening rent is included in leasehold improvements.

**Impairment of Assets** – We continually evaluate each store's performance and measure the carrying value of each location's fixed assets, principally leasehold improvements and fixtures, versus its projected cash flows. An impairment loss is recorded if the projected future cash flows are

insufficient to recapture the net book value of their assets. To the extent our estimates of future cash flows are incorrect, additional impairment charges may be recorded in future periods.

**Litigation** – We reserve for litigation settlements when we can determine the probability of outcome and can estimate costs. Estimates are adjusted as facts and circumstances require. We are involved in various legal proceedings arising in the normal course of our business. In our opinion, any ultimate liability arising out of such proceedings will not have a material adverse effect on our business.

**Stock Options** – We record no compensation expense on our financial statements for stock-based compensation, since we grant stock options at prices that equal or exceed the fair market value of the related shares at the date of the grant. Effective in fiscal 2006, we will be required to recognize compensation expense in an amount equal to the fair value of the stock-based compensation granted to employees.

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#### **Results of Operations**

The following table sets forth, for the periods indicated, selected income statement data expressed as a percentage of net sales:

	Thirteen Week	Thirteen Weeks Ended		eks Ended
	July 30, 2005	July 31, 2004	July 30, 2005	July 31, 2004
		(As restated)		(As restated)
Net sales	100.0%	100.0%	100.0%	100.0%
Cost of sales	68.9	67.9	65.0	62.7
Gross profit	31.1	32.1	35.0	37.3
Selling, general and administrative expenses	36.4	33.9	33.2	30.6
Depreciation and amortization	4.2	6.8	3.8	6.1
Operating (loss) income	(9.5)	(8.6)	(2.0)	0.6
Interest income, net	(0.1)	_	(0.1)	_
(Loss) income before income taxes	(9.4)	(8.6)	(1.9)	0.6
(Benefit) provision for income taxes	(3.7)	(3.4)	(0.8)	0.2
Net (loss) income	(5.7)%	(5.2)%	(1.1)%	0.4%
		<u> </u>		
Number of stores, end of period	1,075	715	1,075	715

#### **Hurricane Katrina**

On August 29, 2005, Hurricane Katrina made landfall in Louisiana, Mississippi and Alabama. The Company has 10 stores that were impacted by this storm, four of which were reopened within a few days of the storm and are now operational. The other six stores have likely been significantly damaged or destroyed. The Company has not yet physically assessed these six stores and therefore is unable to determine the extent of the damage.

#### Thirteen Weeks Ended July 30, 2005 (the "Second Quarter 2005") Compared to Thirteen Weeks Ended July 31, 2004 (the "Second Quarter 2004")

Net sales increased by \$129.5 million, or 68%, to \$318.7 million during the Second Quarter 2005 from \$189.2 million during the Second Quarter 2004. Net sales include \$215.3 million in net sales from The Children's Place business, which represented a 14% increase over the \$189.2 million in net sales reported in the thirteen weeks ended July 31, 2004, and \$103.4 million in net sales from the Disney Store business. Comparable store sales increased 4% and contributed \$6.8 million of our net sales increase in the Second Quarter 2005. Our comparable store sales increase was primarily the result of a 9% increase in our average dollar transaction size, partially offset by a 5% decrease in the number of comparable store sales transactions. Comparable store sales increased 10% during the Second Quarter 2004. Net sales from our new stores, as well as other stores that did not qualify as comparable stores, contributed \$19.3 million to our sales increase during the Second Quarter 2005.

Since we did not operate the Disney Store business for the majority of fiscal 2004, those stores will not be included in the comparable store sales base until February 2006, when we expect approximately 270 Disney Stores to be added. We define comparable store sales as net sales from stores that have been open for more than 14 months and have not been substantially remodeled during that time.

During the Second Quarter 2005, we opened 16 The Children's Place stores and one Disney Store. In addition, we closed one The Children's Place store during the Second Quarter 2005.

During the Second Quarter 2005, our West, Southwest and Southeast regions reported the strongest comparable store sales increases, while our Northeast, Metro New York and Mid-Atlantic regions reported low single-digit comparable store sales declines. By department, our boys department was strongest with high single digit comparable store sales increases, followed by the girls and newborn departments with low single digit comparable store sales increases. Accessories reported a low single digit comparable store sales decline. Our annual profitability is highly dependent on our sales and gross margin performance during the third and fourth quarters, which represent the back-to-school and holiday selling season. During the four weeks ended August 27, 2005, our comparable store sales increased 4% as compared to a 21% comparable store sales increase for the four weeks ended August 28, 2004.

Gross profit increased by \$38.4 million to \$99.1 million during the Second Quarter 2005 from \$60.7 million during the

leveraging of occupancy and distribution costs of 0.4%. The decrease in gross margin was primarily attributable to the Disney Store, which has a lower gross margin structure than The Children's Place business. We have begun to apply our low-cost sourcing strategies to the Disney Store, which we expect to positively impact operating results in the second half of fiscal 2005. For The Children's Place business, our gross margin was higher than the Second Quarter 2004 due to a higher initial markup, the leveraging of occupancy and distribution costs over a higher sales base and lower markdowns, partially offset by higher production and design costs.

Selling, general and administrative expenses increased \$51.9 million to \$116.1 million during the Second Quarter 2005 from \$64.2 million during the Second Quarter 2004. Selling, general and administrative expenses increased 2.5% to 36.4% of net sales during the Second Quarter 2005 from 33.9% of net sales during the Second Quarter 2004. This increase, as a percentage of net sales, was due primarily to Disney Store expenses that we did not have last year, such as royalty expense, higher benefit expenses and higher store repair, maintenance and remodel costs, partially offset by lower marketing expenses and store payroll. During the Second Quarter 2005, Disney Store royalty expense represented approximately 1.3% of net sales and was non-cash due to the royalty holiday. During the Second Quarter 2005, benefit expenses were approximately 1.5% higher as a percentage of net sales due primarily to higher medical costs and increased participation in our management incentive plans. During the Second Quarter 2005, repair, maintenance and remodel expenses were approximately 0.9% higher as a percentage of net sales due to our continued focus on the store environment and the commencement of the Disney Store remodel program, which included a "Magic Makeover" initiative. The "Magic Makeover" initiative included an upgrade to the merchandising displays and windows in all the Disney Stores. During the remainder of fiscal 2005, we plan to remodel 32 Disney Stores. Our marketing expenses in the Second Quarter 2005 were approximately 1.0% lower than the Second Quarter 2004, as a percentage of net sales, due primarily to lower direct marketing costs. Our store payroll expenses were approximately 0.8% lower, as a percentage of net sales, than the Second Quarter 2004.

Depreciation and amortization amounted to \$13.3 million, or 4.2% of net sales, during the Second Quarter 2005, as compared to \$12.8 million, or 6.8% of net sales, during the Second Quarter 2004. Depreciation and amortization decreased, as a percentage of net sales, as the result of the leveraging of the expense over a larger sales base and minimal depreciation and amortization for the Disney Store. Consistent with US GAAP, since the fair value of assets acquired and liabilities assumed exceeded the amounts paid to acquire the Disney Stores, we recorded no basis in the property, plant and equipment we acquired with the business, and therefore no depreciation was recorded on these assets. During the Second Quarter 2005, we recorded \$0.1 million in depreciation and amortization for the Disney Store business, primarily reflecting assets acquired to support the Disney Store administrative offices.

Interest income during the Second Quarter 2005 was \$0.3 million as compared to \$0.1 million during the Second Quarter 2004. The increase in interest income is primarily due to our higher cash position at July 30, 2005 and interest income on cash held by the Disney Store. Liquidity is managed separately for The Children's Place and the Disney Store.

Our income tax benefit was \$11.7 million and \$6.3 million during the Second Quarter 2005 and the Second Quarter 2004, respectively. Our effective tax rate was 39.0% during both periods.

Our net loss in the Second Quarter 2005 was \$18.3 million as compared with a net loss of \$9.9 million during the Second Quarter 2004, due to the factors discussed above.

#### Twenty-Six Weeks Ended July 30, 2005 compared to Twenty-Six Weeks Ended July 31, 2004

Net sales increased \$273.1 million, or 66% to \$688.0 million during the twenty-six weeks ended July 30, 2005 from \$414.9 million during the twenty-six weeks ended July 31, 2004. Net sales include \$496.0 million in net sales from The Children's Place business, which represented a 20% increase over the \$414.9 million in net sales reported in the twenty-six weeks ended July 31, 2004, and \$192.0 million in net sales from the Disney Store business. Comparable store sales increased 9% and contributed \$35.5 million of our net sales increase in the twenty-six weeks ended July 30, 3005. Our comparable store sales increase was primarily the result of a 7% increase in our average dollar transaction size and a 2% increase in the number of comparable store sales transactions. Comparable store sales increased 13% during the twenty-six weeks ended July 31, 2004. Net sales for our new stores, as well as other stores that did not qualify as comparable stores, increased our net sales by \$45.6 million.

During the twenty-six weeks ended July 30, 2005, we opened 20 The Children's Place stores and two Disney Stores. In addition, we closed three stores (two The Children's Place and one Disney Store) during the twenty-six weeks ended July 30, 2005.

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Gross profit increased by \$85.7 million to \$240.6 million during the twenty-six weeks ended July 30, 2005 from \$154.9 million during the twenty-six weeks ended July 31, 2004. As a percentage of net sales, gross profit decreased 2.3% to 35.0% during the twenty-six weeks ended July 30, 2005 from 37.3% during the twenty-six weeks ended July 31, 2004. This decrease in gross profit, as a percentage of net sales, was comprised of a lower merchandise margin of 2.0% of net sales, a charge related to the fair value write-up of Disney Store inventory of 0.2% of net sales and higher distribution and occupancy costs of 0.1% of net sales. The \$1.2 million charge represented the remaining sell-through of inventory acquired from the acquisition of the Disney Store. The decrease in gross margin was primarily attributable to the Disney Store, which has a lower gross margin structure than The Children's Place business. For The Children's Place, our gross margin was higher in the twenty-six weeks ended July 30, 2005 than the prior year comparable period due to the leveraging of occupancy and distribution costs over a higher sales base and a higher initial markup, partially offset by higher markdowns.

Selling, general and administrative expenses increased \$101.2 million to \$228.1 million during the twenty-six weeks ended July 30, 2005 from \$126.9 million during the twenty-six weeks ended July 31, 2004. As a percentage of net sales, selling, general and administrative expenses increased 2.6% to 33.2% of net sales during the twenty-six weeks ended July 30, 2005 from 30.6% of net sales during the twenty-six weeks ended July 31, 2004. This increase, as a percentage of net sales, was due primarily to Disney Store expenses that we did not have last year, such as royalty expenses and transitional services, higher benefit expenses and higher store repair, maintenance and remodel costs, partially offset by lower marketing and store payroll. During the twenty-six weeks ended July 30, 2005, Disney Store royalty and transition costs represented approximately 1.7% of net sales. During the twenty-six weeks ended July 30, 2005, benefit expenses were approximately 1.0% higher, as a percentage of net sales, due primarily to higher medical costs and increased participation in our management incentive plans. During the twenty-six weeks ended July 30, 2005, repair, maintenance and remodel expenses were approximately 0.6% higher as a percentage of net sales. Our marketing expenses in the twenty-six weeks ended July 30, 2005 were approximately 0.9% lower as a percentage of net sales than the twenty-six weeks ended July 31, 2004, due primarily to lower direct marketing costs. Due to our strong comparable store sales performance, during the twenty-six weeks ended July 30, 2005, our store payroll expenses were approximately 0.4% lower, as a percentage of net sales, than the twenty-six weeks ended July 31, 2004.

Depreciation and amortization amounted to \$26.1 million or 3.8% of net sales, during the twenty-six weeks ended July 30, 2005 as compared to \$25.5 million, or 6.1% of net sales, during the twenty-six weeks ended July 31, 2004. Depreciation and amortization decreased, as a percentage of net sales, as the result of leveraging of the expense over a larger sales base and minimal depreciation for the Disney Store.

Our income tax benefit was \$5.2 million during the twenty-six weeks ended July 30, 2005 due to our net loss. During the twenty-six weeks ended July 31, 2004, we recorded a tax provision of \$1.0 million. Our effective tax rate was 39.0% during both periods.

Due to the factors discussed above, we recorded a net loss of \$8.1 million during the twenty-six weeks ended July 30, 2005 as compared to net income of \$1.6 million during the twenty-six weeks ended July 31, 2004.

#### **Liquidity and Capital Resources**

#### **Debt Service/Liquidity**

Our working capital needs follow a seasonal pattern, peaking during the second and third quarters when inventory is purchased for the back-to-school and holiday selling seasons. In general, our primary uses of cash are financing new store openings and providing for working capital, which principally represents the purchase of inventory. We have been able to meet our cash needs principally by using cash on hand, cash flows from operations and seasonal borrowings under our credit facilities. As of July 30, 2005, we had no long-term debt obligations. We manage liquidity for The Children's Place and Disney Stores separately, including cash receipts, disbursements and credit facilities.

In connection with the acquisition of the DSNA Business, subsidiaries of the Company and Disney entered into a license agreement ("License Agreement") under which the Hoop Operating Entities have the right to use certain Disney intellectual property in the DSNA Business in exchange for ongoing royalty payments. The License Agreement limits the ability of the Hoop Operating Entities to make cash dividends or other distributions. The Hoop Operating Entities' independent directors must approve payment of any dividends or other distributions, other than payments of: amounts due under the terms of tax sharing and intercompany services agreements; approximately \$61.5 million to recoup the portion of the purchase price paid by the Company to Disney (limited to cumulative cash flows since the date of the acquisition); and certain other dividend payments, subject to satisfaction of certain additional operating conditions, and limited to 50% of cumulative cash flows up to \$90 million, and 90% of cumulative cash flows thereafter (provided that at least \$90 million of cash and cash equivalents is maintained at the Hoop Operating Entities). The License Agreement also restricts the incurrence of indebtedness in excess of certain permitted amounts.

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We amended and restated our credit facility (the "Amended Loan Agreement") with Wells Fargo Retail Finance, LLC ("Wells Fargo"), partly in connection with our acquisition of the DSNA Business as of October 30, 2004. The Amended Loan Agreement provides for borrowings up to \$130 million (including a sub-limit for letters of credit of \$100 million). The term of the facility ends on November 1, 2007 with successive one-year renewal options. The amount that could be borrowed under the Amended Loan Agreement depends on our level of inventory and accounts receivable.

The Amended Loan Agreement is secured by a first priority security interest in substantially all of our assets, other than assets in Canada and assets owned by our subsidiaries that were formed in connection with the acquisition of the DSNA Business. Amounts outstanding under the Amended Loan Agreement bear interest at a floating rate equal to the prime rate or, at our option, a LIBOR rate plus a pre-determined spread. The LIBOR spread is 1.50% to 3.00%. The unused line fee under the Amended Loan Agreement is 0.38%.

On July 29, 2005, we entered into an amendment of our Amended Loan Agreement to provide a temporary overadvance facility under which we will have the right to borrow up to \$20 million through October 31, 2005 (the "Overadvance Facility"). Borrowings under the Overadvance Facility will be in addition to advances that are made under the Amended Loan Agreement based upon the amount of our eligible inventory and accounts receivable from time to time. Interest on any outstanding amounts under the Overadvance Facility will accrue at LIBOR plus 4.0% per annum. All outstanding amounts under the Overadvance Facility must be paid in full by October 31, 2005. There were no borrowings under the Overadvance Facility as of July 30, 2005.

As of July 30, 2005, we had \$23.1 million in borrowings under our Amended Loan Agreement and had outstanding letters of credit of \$58.9 million. Availability as of July 30, 2005 under the Amended Loan Agreement was \$29.0 million, excluding the \$20 million available under the Overadvance Facility. The maximum borrowings during the twenty-six weeks ended July 30, 2005 were \$37.3 million. We were in compliance with all of the covenants under the Amended Loan Agreement as of July 30, 2005. Noncompliance with these covenants could result in additional fees, could affect our ability to borrow or could require us to repay the outstanding balance.

In connection with our acquisition of the DSNA Business, the Hoop Operating Entities entered into a Loan and Security Agreement (the "Hoop Loan Agreement") with certain financial institutions and Wells Fargo, as administrative agent, establishing a senior secured credit facility for the DSNA Business. The Hoop Loan Agreement provides for borrowings of up to \$100 million (including a sub-limit for letters of credit of \$90 million), subject to the amount of eligible inventory and accounts receivable of the domestic Hoop Operating Entity. The term of the facility extends until November 21, 2007. Amounts outstanding under the Hoop Loan Agreement bear interest at a floating rate equal to the prime rate plus a pre-determined margin or, at Hoop Operating Entities' option, the LIBOR rate plus a pre-determined margin. The prime rate margin is 0.25% and the LIBOR margin is 2.0% or 2.25%, depending on the domestic Hoop Operating Entity's level of excess availability. The unused line fee is 0.30%.

The Hoop Loan Agreement contains various covenants, including limitations on indebtedness, maintenance of certain levels of excess collateral and restrictions on the payment of dividends and payment of any indebtedness. Credit extended under the Hoop Loan Agreement is secured by a first priority security interest in substantially all the assets of Hoop Operating Entities as well as a pledge of a portion of the equity interests in the Canada Hoop Operating Entity. Borrowings and letters of credit under the Hoop Loan Agreement are used by the Hoop Operating Entities for working capital purposes for the Disney Store business.

As of July 30, 2005, we had no borrowings under the Hoop Loan Agreement and had outstanding letters of credit of \$37.2 million. Availability as of July 30, 2005 under the Hoop Loan Agreement was \$1.5 million. During the twenty-six weeks ended July 30, 2005, there were no borrowings under the Hoop Loan Agreement other than letters of credit that cleared after business hours. The average balance under the Hoop Loan Agreement during the twenty-six weeks ended July 30, 2005 was approximately \$407,000 and the average interest rate was 6.31%. The maximum outstanding letters of credit outstanding during the twenty-six weeks ended July 30, 2005 were \$37.2 million.

During fiscal 2005, we expect to have no borrowings under the Hoop Loan Agreement and seasonal borrowings under the Amended Loan Agreement. We expect to use both credit facilities to support letters of credit throughout fiscal 2005.

We have an \$8.2 million credit facility with Toronto Dominion Bank to support our Canadian subsidiary, which operates "The Children's Place" stores in Canada. Since February 3, 2005, this credit facility has not been secured by a standby letter of credit to permit borrowings. This credit facility remains in place to support our Canadian subsidiary which operates The Children's Place stores in Canada, should the need arise.

#### **Cash Flows/Capital Expenditures**

During the twenty-six weeks ended July 30, 2005, operating activities used \$7.7 million in cash flow as compared to \$18.3 million used by operating activities during the twenty-six weeks ended July 31, 2004. Cash flow used by operating activities

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decreased during the twenty-six weeks ended July 30, 2005 due primarily to a lower seasonal buildup of inventory, partially offset by higher income tax payments. The lower seasonal buildup of inventory reflects less prior season goods at the end of the Second Quarter 2005 as well as our strategic decision to shift inventory purchases from back-to-school to holiday and spring transitional product. In addition, as a result of a higher initial markup, our balance sheet reflects lower inventory costs.

Cash flows used in investing activities were \$33.2 million and \$4.6 million in the twenty-six weeks ended July 30, 2005 and the twenty-six weeks ended July 31, 2004, respectively. Cash flows used in investing activities during the twenty-six weeks ended July 31, 2004 included the net sale of \$22.3 million of short-term investments. During the twenty-six weeks ended July 30, 2005, capital expenditures during the twenty-six weeks ended July 30, 2005 were \$32.2 million as compared with \$26.7 million during the twenty-six weeks ended July 31, 2004. The increase in capital expenditures in the twenty-six weeks ended July 30, 2005 primarily reflects capital expenditures made for our new distribution center in South Brunswick, New Jersey and upgrades to our other distribution centers, as well as our new office facility in Pasadena, California. During the twenty-six weeks ended July 30, 2005 and the twenty-six weeks ended July 31, 2004, we opened 22 stores and 26 stores and remodeled seven stores and four stores, respectively. Our capital expenditures also include ongoing store, office, information technology and equipment needs. We anticipate that total capital expenditures for The Children's Place and Disney Store businesses during fiscal 2005 will be approximately \$10 million. We also anticipate receiving approximately \$10 million in lease incentives during fiscal 2005.

Cash flows used in financing activities were \$2.9 million during the twenty-six weeks ended July 30, 2005 reflecting the repayment of borrowings under our credit facilities, partially offset by funds received from the exercise of employee stock options and employee stock purchases. During the twenty-six weeks ended July 31, 2004, cash flows provided by financing activities were \$2.1 million and reflected funds received from the exercise of employee stock options and employee stock purchases.

We currently anticipate opening 53 Children's Place stores in fiscal 2005. The remaining 33 stores to be opened are planned evenly between the third and fourth quarters. We also anticipate opening 16 to 18 Disney Stores during fiscal 2005, an increase from our original plan of eight to 10 stores. These Disney Store openings will include 12 outlets, an increase from our previous expectation of six outlets. In addition, we plan to close a total of four Disney Stores and remodel approximately 32 stores this year. Fifteen new Disney stores and approximately 24 remodels are planned for the third quarter with the balance of new stores and remodels planned for the fourth quarter.

As of September 2, 2005, we are leasing approximately 90 Disney Stores on a month-to-month basis, pending the consummation of executed lease contracts. We expect to execute these leases in the normal course of business.

We believe that cash generated from operations and funds available under our credit facilities will be sufficient to fund our capital and other cash flow requirements for at least the next 12 months. Our ability to meet our capital requirements will depend on our ability to generate cash from operations. In addition, we will consider additional sources of financing to fund our long-term growth.

#### Item 3. Quantitative and Qualitative Disclosures about Market Risks.

In the normal course of business, the Company's financial position and results of operations are routinely subject to market risk associated with interest rate movements on borrowings and investments and currency rate movements on non-U.S. dollar denominated assets, liabilities and income. The Company utilizes cash from operations and short-term borrowings to fund its working capital and investment needs.

Cash, cash equivalents and investments are normally invested in financial instruments that will be used in operations within a year of the balance sheet date. Because of the short-term nature or interest rate reset features of these investments, changes in interest rates would not materially affect the fair value of these financial instruments.

The Company's credit facilities with Wells Fargo provide a source of financing for its working capital requirements. The Company's credit facilities bear interest at either a floating rate equal to the prime rate or, a floating rate equal to the prime rate plus a pre-determined spread. At the Company's option, it could also borrow at a LIBOR rate plus a pre-determined spread. As of July 30, 2005, the Company had \$23.1 million in borrowings under its Amended Loan Agreement and had no borrowings outstanding under its Hoop Loan Agreement or the Overadvance Facility. The Company expects to continue to utilize its credit facilities to support its working capital needs for its expanded business in the future.

Assets and liabilities outside the United States are primarily located in Canada. The Company's investment in foreign subsidiaries with a functional currency other than the U.S. dollar, are generally considered long-term. The Company generally does not hedge these net investments. As of July 30, 2005, the Company is not a party to any derivative financial investments. As of July 30, 2005, the Company had approximately \$30.1 million of its cash balance held in foreign currencies, of which approximately \$27.6 million was in Canada and approximately \$2.5 million was in Hong Kong. While the Company does not have substantial financial

assets in China, it imports a large percentage of its merchandise from that country. The Company believes that the recent revaluation of the Chinese Yuan should have no material impact on its fiscal 2005 financial results as purchase orders are negotiated in US dollars. Similarly, the Company believes that it has no exposure to the apparel safeguards enacted by the US government on certain product categories manufactured in China as it chose not to take the risk of sourcing those categories from China. However, any significant or sudden change in China's political, foreign trade, financial, banking or currency policies and practices could have a material adverse impact on the Company's financial position or results of operations.

#### Item 4. Controls and Procedures.

(a) <u>Disclosure controls and procedures.</u> As of the end of the Company's most recently completed fiscal quarter covered by this report, the Company carried out an evaluation, with the participation of the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the Company's disclosure controls and procedures pursuant to Rule 13a-15 under the Securities Exchange Act of 1934, as amended (the "Securities Exchange Act"). Based upon that evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded, as of the end of the period covered by this report, that the Company's disclosure controls and procedures are effective in ensuring that information required by the Securities Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms and to ensure that information required to be disclosed by an issuer in the reports that it files or submits under the Act is accumulated and communicated to the issuer's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding disclosure.

A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Because of inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues, if any, within a company have been detected. Accordingly, our disclosure controls and procedures are designed to provide reasonable, not absolute, assurance that the objectives of our disclosure control system are met.

(b) <u>Changes in internal control over financial reporting.</u> During the second quarter, the Company instituted a Technical Accounting and Policy Committee, chaired by the Chief Financial Officer and comprised of various members of the financial management team, which reports significant developments in accounting guidance and policy to the Chairman of the Audit Committee and the Company's Chief Executive Officer.

The Company excluded from its assessment any changes in internal control over financial reporting at the Disney Store business, which was acquired as of November 21, 2004, and whose financial statements reflect total assets and net sales constituting 28% and 28%, respectively, of the related condensed consolidated financial statement amounts as of and for the twenty-six weeks ended July 30, 2005. The Company will include the Disney Store business in its evaluation of the design and effectiveness of internal control over financial reporting as at January 28, 2006.

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#### Part II - Other Information

#### Item 1. Legal Proceedings.

We reserve for litigation settlements when we can determine the probability of outcome and can estimate costs. Estimates are adjusted as facts and circumstances require. The Company is involved in various legal proceedings arising in the normal course of its business. In the opinion of management, any ultimate liability arising out of such proceedings will not have a material adverse effect on the Company's financial position or results of operations.

#### Item 4. Submission of Matters to a Vote of Security Holders.

The Company's Annual Meeting of Stockholders was held on June 23, 2005. The following matters were voted on by the stockholders:

- 1. Election of two Directors. Ezra Dabah and Chuck Crovitz were elected to the Company's Board of Directors for a term expiring in 2008. The results of the voting were as follows for Mr. Dabah: 23,277,158 votes in favor of Mr. Dabah and 811,699 votes withheld. The results of the voting were as follows for Mr. Crovitz: 23,459,322 votes in favor of Mr. Crovitz and 629,535 votes withheld. There were no abstentions and no broker non-votes. Continuing Class I directors, whose terms will expire in 2007, are Robert Fisch and Stanley Silverstein. Continuing Class III directors, whose terms will expire in 2006, are Malcolm Elvey and Sally Frame Kasaks.
- 2. Ratification of Deloitte and Touche LLP as the independent registered public accounting firm of the Company for the fiscal year ending January 28, 2006. The results of the votes were as follows: 23,797,565 votes in favor, with 288,139 votes against, 3,153 votes abstaining and 103 broker non-votes.
- 3. Approval of the Company's 2005 Equity Incentive Plan. The results of the voting were as follows: 12,509,587 votes in favor, 6,803,084 votes against, 551,851 votes abstaining and 4,224,438 broker non-votes.

#### Item 6. Exhibits and Reports on Form 8-K.

#### (a) Exhibits

Exhibit No.	Description of Document
10.2	Letter Agreement dated May 17, 2005 modifying certain terms of Mr. Dabah's Employment Agreement dated June 27, 1996.
10.3	Letter agreement dated May 17, 2005 modifying certain terms of Mr. Goldberg's Amended and Restated Employment Agreement dated January 22, 2004.
31	Section 302 Certifications
32	Section 906 Certifications

#### (b) Reports on Form 8-K.

	Amendment No. 2 to the Completion of an Acquisition of Assets with The Walt Disney Company - Financial Statement and Proforma Information, dated May 3, 2005.
	April 2004 Sales, dated May 5, 2005.
	First Quarter 2005 Earnings, dated May 19, 2005.
	Transcript of Investor Community Conference Call held on May 19, 2005, dated May 24, 2005.
	Amendments to Mr. Dabah's and Mr. Goldberg's Employment Contracts, dated May 24, 2005.
	Press Release to Announce Restatement of the Annual Report on Form 10-K for the year ended January 29, 2005, dated June 10, 2005.
	Approval of the 2005 Equity Incentive Plan and CEO Compensation, dated June 29, 2005.
	Third Amendment to the Fourth Amended and Restated Loan and Security Agreement, dated July 29, 2005.
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	SIGNATURES
u	ursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

THE CHILDREN'S PLACE RETAIL STORES, INC.

Date: September 8, 2005 By: /s/ Ezra Dabah

Chairman of the Board and Chief Executive Officer (Principal Executive Officer)

Date: September 8, 2005

By: /s/ Hiten D. Patel

Senior Vice President and

Senior Vice President and Chief Financial Officer (Principal Financial Officer) May 17, 2005

Ezra Dabah Chief Executive Officer and Chairman The Children's Place 915 Secaucus Road Secaucus, NJ 07094

Dear Ezra:

This letter set forth the terms of our agreement modifying your Employment Agreement dated June 27, 1996 (the "Agreement"). The parties agree that Exhibit A, Section 2 of the Agreement shall be amended in its entirety as follows:

Following each Bonus Period (as defined below), Executive shall be entitled to receive a Performance Bonus based upon the Operating Income of Employer during such Bonus Period. The Performance Bonus for each such Bonus Period will be payable within ninety (90) days after the end of such Bonus Period. The amount of the Performance Bonus for each Bonus Period will be equal to a product equal to (a) Executive's annual Base Salary, times (b) 75%, times (c) the Bonus Percentage (as defined below). The following provisions shall apply to determinations relating to Performance Bonus.

"Bonus Percentage" shall mean, for each Bonus period, a percentage for such period that is determined upon Operating Income in accordance with a schedule adopted by the Compensation Committee for all senior executives prior to commencement of such period or as soon thereafter as possible, except that the percentage shall not be more than 200% for any Bonus Period.

"Bonus Period" shall mean each fiscal year of the Employer.

"Operating Income" shall mean, for each Bonus Period, the operating income of Employer for such period as determined in accordance with generally accepted accounting principles. The amount of Operating Income shall be determined by the Compensation Committee with respect to each Bonus Period.

Except as modified by this letter, all other terms of the Agreement shall remain in full force and effect.

If the foregoing accurately sets forth the terms of our agreement, please return the signed letter to my attention at your earliest convenience.

Sincerely,

/s/ Steven Balasiano

Steven Balasiano Senior Vice President, General Counsel and Chief Administrative Officer

Agreed and accepted on this 18<sup>th</sup> day of May, 2005

/s/ Ezra Dabah

Ezra Dabah Chairman and Chief Executive Officer May 17, 2005

Neal Goldberg President The Children's Place 915 Secaucus Road Secaucus, NJ 07094

Dear Neal:

This letter set forth the terms of our agreement modifying your Amended and Restated Employment Agreement dated January 22, 2004 (the "Agreement"). Capitalized terms not otherwise defined herein shall have the meanings ascribed to them under the Agreement.

You acknowledge and agree that you have not been and shall not be granted any stock options pursuant to Section 4.05(ii) of the Agreement. You also agree that any failure to grant such stock options shall not be deemed a breach of the Agreement, and you hereby waive any breach of such Section 4.05(ii) of the Agreement.

In consideration of the foregoing, the Company agrees that, on April 21, 2005, you were granted stock options to purchase 50,000 shares of Common Stock of the Company at an exercise price equal to the Fair Market Value (as that term is defined in the Company's 1997 Stock Option Plan) of the Company's common stock as of April 21, 2005 (the "Stock Option") and pursuant to the vesting schedule set forth herein.

You shall vest in the Stock Option granted on April 21, 2005 in accordance with the following schedule: 10,000 shares on October 31, 2005, 10,000 shares on January 31, 2006, and 10,000 shares on each subsequent January 31<sup>st</sup> anniversary thereafter until fully vested; provided, however, that such vesting shall be subject to the provisions of Section 6.02 of the Agreement (except that the reference in such Section 6.02 to "the next anniversary date" shall be deemed, for purposes of the Stock Option, to be a reference to "the next vesting date").

The Company further agrees to pay to you the sum of \$130,000 within ten (10) days of May 12, 2005 and on each vesting date commencing January 31, 2006. Receipt of each \$130,000 payment described herein is conditioned on your continued employment on each such payment date.

With respect to Exhibit A, Section 2 of the Agreement, the parties agree that the amount of the Performance Bonus for each Bonus Period will be equal to a product equal to (a) Executive's annual Base Salary, times (b) 60%, times (c) the Bonus Percentage. The parties further agree that the term "Bonus Period" shall mean each fiscal year of the Employer. The parties further agree that, with respect to the term "Bonus Percentage," the reference to the "Board" shall be stricken and replaced with the "Compensation Committee."

Except as modified by this letter, all other terms of the Agreement shall remain in full force and effect.

Please return the signed letter to my attention if the above accurately sets forth the terms of our agreement.

Sincerely,

/s/ Steven Balasiano

Steven Balasiano Senior Vice President, General Counsel and Chief Administrative Officer

Agreed and accepted on this 18<sup>th</sup> day of May, 2005

/s/ Neal Goldberg

Neal Goldberg President

#### **SECTION 302 CERTIFICATIONS**

#### **CERTIFICATIONS**

#### I, Ezra Dabah, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of The Children's Place Retail Stores, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under my supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles.
- (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
- (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the Audit Committee of the registrant's Board of Directors (or persons performing equivalent functions):
- (a) All significant deficiencies and material weaknesses in the design or operation of internal controls over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: September 8, 2005	By:	/s/ Ezra Dabah
		Chairman of the Board and
		Chief Executive Officer

## CERTIFICATIONS

#### I, Hiten D. Patel, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of The Children's Place Retail Stores, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
- (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
- (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under my supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external

purposes in accordance with generally accepted accounting principles.
(c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
(d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

- 5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the Audit Committee of the registrant's Board of Directors (or persons performing equivalent functions):
- (a) All significant deficiencies and material weaknesses in the design or operation of internal controls over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
- (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: September 8, 2005	Ву:	/s/ Hiten D. Patel
		Senior Vice President and Chief Financial Officer

#### **SECTION 906 CERTIFICATIONS**

#### **CERTIFICATIONS**

I, Ezra Dabah, Chairman and Chief Executive Officer of The Children's Place Retail Stores, Inc. (the "Company"), pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, do hereby certify as follows:

- 1. The quarterly report of the Company on Form 10-Q for the period ended July 30, 2005 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in such quarterly report fairly presents, in all material respects, the financial condition and results of operations of the Company.

IN WITNESS WHEREOF, I have executed this Certification this 8th day of September, 2005.

By:	/s/ Ezra Dabah
	Chairman of the Board and
	Chief Executive Officer

I, Hiten D. Patel, Senior Vice President and Chief Financial Officer of The Children's Place Retail Stores, Inc. (the "Company"), pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, do hereby certify as follows:

- 1. The quarterly report of the Company on Form 10-Q for the period ended July 30, 2005 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in such quarterly report fairly presents, in all material respects, the financial condition and results of operations of the Company.

IN WITNESS WHEREOF, I have executed this Certification this 8th day of September, 2005.

By:	/s/ Hiten D. Patel
	Senior Vice President and
	Chief Financial Officer