### UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

# FORM 8-K

# CURRENT REPORT

### Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): November 17, 2011

THE CHILDREN'S PLACE RETAIL STORES, INC.

(Exact Name of Registrants as Specified in Their Charters)

 Delaware

 (State or Other Jurisdiction of Incorporation)

 0-23071
 31-1241495

 (Commission File Number)
 (IRS Employer Identification No.)

 500 Plaza Drive, Secaucus, New Jersey
 07094

 (Address of Principal Executive Offices)
 (Zip Code)

 (201) 558-2400

 (Registrant's Telephone Number, Including Area Code)

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## Item 2.02 Results of Operations and Financial Condition.

On November 17, 2011, the Company issued a press release containing the Company's financial results for the third quarter of the fiscal year ending January 28, 2012 ("Fiscal 2011"), updating its earnings guidance range for Fiscal 2011 and providing a preliminary estimated range of earnings per diluted share from continuing operations for the fourth quarter of Fiscal 2011. A copy of the press release is being furnished as Exhibit 99.1 to this Current Report on Form 8-K.

The information under 2.02 in this report, including Exhibit 99.1, is being furnished pursuant to Item 2.02 of Form 8-K, insofar as it discloses historical information regarding the Company's results of operations and financial condition as of and for the third quarter of Fiscal 2011. In accordance with General Instructions B.2 of Form 8-K, such information in this Current Report on Form 8-K, including Exhibit 99.1, shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act"), as amended, or otherwise subject to the liability of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act except as shall be expressly set forth by specific reference in such a filing.

### Item 9.01 Financial Statement and Exhibits.

#### (d) Exhibits

Exhibit 99.1 Press release, dated November 17, 2011, issued by the Company (Exhibit 99.1 is furnished as part of this Current Report on Form 8-K).

### **Forward Looking Statements**

This Current Report on Form 8-K, including Exhibit 99.1, contains forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, including but not limited to statements relating to the Company's positioning, and forecasts regarding store openings, sales, gross margin and earnings per diluted share from continuing operations. Forward-looking statements typically are identified by use of terms such as "may," "will," "should," "plan," "project," "expect," "anticipate," "estimate" and similar words, although some forward-looking statements are expressed differently. These forward-looking statements are based upon the Company's current expectations and assumptions and are subject to various risks and uncertainties that could cause actual results and performance to differ materially. Some of these risks and uncertainties are described in the Company's filings with the Securities and Exchange Commission, including in the "Risk Factors" section of its annual report on Form 10-K for the fiscal year ended January 29, 2011. Included among the risks and uncertainties that could cause actual results that could cause actual results and performance to differ materially from the highly competitive nature of the Company's business and its dependence on consumer spending patterns, which may be affected by a further downturn in the economy or by other factors such as increases in the cost of gasoline and food, and the risk that the cost of raw materials or energy prices will increase beyond current expectations or that the Company is unable to offset cost increases through value engineering or price increases. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date they were made. The Company undertakes no obligation to release publicly any revisions to these forward-looking statements, which speak only as of the date they were made. The Company undertakes no obligation to release publicly any revisions

\* \* \*

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: November 17, 2011

# THE CHILDREN'S PLACE RETAIL STORES, INC.

By: /s/ Jane Elfers

Name: Jane Elfers

Title: President and Chief Executive Officer



### FOR IMMEDIATE RELEASE

### THE CHILDREN'S PLACE REPORTS THIRD QUARTER 2011 FINANCIAL RESULTS

#### **Management Updates Fiscal 2011 Earnings Guidance**

Secaucus, New Jersey – November 17, 2011 – The Children's Place Retail Stores, Inc. (Nasdaq: PLCE), the largest pure-play children's specialty apparel retailer in North America, today announced third quarter net sales of \$484.1 million for the thirteen weeks ended October 29, 2011, a 7% increase compared to \$453.4 million in the third quarter of fiscal 2010. Comparable retail sales increased 0.9% in the quarter.

Gross margin expanded 110 basis points to 41.3% for the third quarter of 2011, compared to 40.2% the prior year. Income from continuing operations after tax was \$33.7 million, or \$1.33 per diluted share, in the third quarter of 2011, compared to \$31.2 million, or \$1.14 per diluted share, in the third quarter of 2010.

Jane Elfers, President and Chief Executive Officer, commented, "The Children's Place delivered solid financial results for the quarter, including positive comparable retail sales, accelerated total sales growth, continued gross margin expansion and a strong earnings per share increase. We attribute these results to a combination of our enhanced merchandise offerings, our intense focus on inventory management and the momentum from our other strategic growth initiatives which enabled us to drive sales and expand margin despite significantly higher product costs and a difficult macroeconomic environment."

#### **Fiscal Year-to-Date**

Net sales increased 3% to \$1,258.4 million fiscal year-to-date 2011, compared to \$1,220.8 million for the same period last year. Comparable retail sales declined 2.4% fiscal year-to-date.

Gross margin expanded 70 basis points to 39.7%, compared to 39.0% fiscal year-to-date 2010. Income from continuing operations after tax was \$53.0 million, or \$2.05 per diluted share, fiscal year-to-date 2011, compared to \$50.9 million, or \$1.83 per diluted share, last year.

#### **Store Openings and Closures**

During the third quarter of 2011, The Children's Place opened 18 stores and closed two. Fiscal year-to-date 2011, the Company has opened 88 stores and closed seven.

#### **Share Repurchase Program**

During the third quarter of fiscal 2011, the Company repurchased 647 thousand shares for approximately \$27.9 million. Fiscal year-to-date 2011, the Company repurchased 1.6 million shares for approximately \$74.5 million. At the end of the third quarter, \$35.6 million of the \$100 million share repurchase program authorized in March 2011 remained available for future share repurchases. Under the 2011 share repurchase program, the Company may repurchase shares in the open market at current market prices at the time of purchase or in privately negotiated transactions. The timing and actual number of shares repurchased under the program will depend on a variety of factors including price, corporate and regulatory requirements, and other market and business conditions. The Company may suspend or discontinue the program at any time, and may thereafter reinstitute purchases, all without prior announcement.

### PLCE – Third Quarter 2011 Financial Results Page 2

### Outlook

The Company updated its guidance for fiscal 2011 and now projects earnings per diluted share from continuing operations will be in the range of \$3.24 to \$3.29 for fiscal 2011, compared to its previous guidance of \$3.13 to \$3.25. The Company is providing initial guidance for earnings per diluted share from continuing operations for the fourth quarter of 2011 to be in the range of \$1.19 to \$1.24, assuming flat to slightly positive comparable retail sales.

The Company expects gross margin expansion of 30 to 50 basis points in fiscal 2011 due to a higher IMU, lower markdowns and disciplined inventory management. SG&A is expected to deleverage 60 to 80 basis points, as the Company anticipates higher variable and equity compensation payout in fiscal 2011. In addition, the Company plans to remodel 12 stores in January 2012 which is expected to negatively impact earnings by approximately 4 cents per diluted share for the fourth quarter and fiscal 2011.

The earnings guidance for the fourth quarter and fiscal 2011 assumes that currency exchange rates will remain where they are today, and does not include the impact of further potential share repurchases.

# **Conference Call Information**

The Children's Place will host a conference call to discuss its third quarter 2011 results today at 8:00 a.m. Eastern Time. The call will be broadcast live at <u>http://investor.childrensplace.com</u>. An audio archive will be available on the Company's website approximately one hour after the conclusion of the call.

# About The Children's Place Retail Stores, Inc.

The Children's Place is the largest pure-play children's specialty apparel retailer in North America. The Company designs, contracts to manufacture and sells fashionable, high-quality merchandise at value prices, primarily under the proprietary "The Children's Place" brand name. As of October 29, 2011, the Company operated 1,076 stores and an online store at <u>www.childrensplace.com</u>.

# **Forward-Looking Statements**

This press release (and the above referenced call) may contain certain forward-looking statements regarding future circumstances, including statements relating to the Company's positioning, and forecasts regarding sales, gross margin and earnings per diluted share from continuing operations. These forward-looking statements are based upon the Company's current expectations and assumptions and are subject to various risks and uncertainties that could cause actual results and performance to differ materially. Some of these risks and uncertainties are described in the Company's filings with the Securities and Exchange Commission, including in the "Risk Factors" section of its annual report on Form 10-K for the fiscal year ended January 29, 2011. Included among the risks and uncertainties that could cause actual results and performance to differ materially are the risk that the Company will be unsuccessful in gauging fashion trends and changing consumer preferences, the risks resulting from the highly competitive nature of the Company's business and its dependence on consumer spending patterns, which may be affected by a further downturn in the economy or by other factors such as increases in the cost of gasoline and food, and the risk that the cost of raw materials or energy prices will increase beyond current expectations or that the Company is unable to offset cost increases through value engineering or price increases. Readers (or listeners on the call) are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date they were made. The Company undertakes no obligation to release publicly any revisions to these forward-looking statements that may be made to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events. The inclusion of any statement in this release does not constitute an admission by the Company or any other person that the events or circumstances described in such statement are material.

**CONTACT:** 

Jane Singer, VP, Investor Relations, (201) 453-6955

(Tables Follow)

# Table 1 THE CHILDREN'S PLACE RETAIL STORES, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share amounts) (Unaudited)

	Third Quarter Ended				Year-to-Date Ended				
	October 29,		October 30,		October 29,		October 30,		
		2011		2010		2011		2010	
Net sales	\$	484,085	\$	453,395	\$	1,258,399	\$	1,220,829	
Cost of sales		284,034		271,052		759,136		745,208	
Gross profit		200,051		182,343		499,263		475,621	
Selling, general and administrative expenses		126,741		114,210		355,348		334,946	
Asset impairment charges		369		354		1,747		2,506	
Depreciation and amortization		18,493		17,738		54,722		53,562	
Operating income		54,448		50,041		87,446		84,607	
Interest (expense), net		(70)		(390)		(655)		(1,227)	
Income from continuing operations before									
income taxes		54,378		49,651		86,791		83,380	
Provision for income taxes		20,686		18,493		33,792		32,483	
Income from continuing operations		33,692		31,158		52,999		50,897	
Income from discontinued operations,									
net of income taxes		-		151		-		81	
Net income	\$	33,692	\$	31,309	\$	52,999	\$	50,978	
Basic earnings per share amounts									
Income from continuing operations	\$	1.34	\$	1.16	\$	2.07	\$	1.86	
Income from discontinued operations		-		0.01		-		-	
Net income	\$	1.34	\$	1.16	\$	2.07	\$	1.86	
Basic weighted average common shares outstanding		25,121		26,907		25,657		27,415	
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<u>Diluted earnings per share amounts</u>									
Income from continuing operations	\$	1.33	\$	1.14	\$	2.05	\$	1.83	
Income from discontinued operations		-		0.01		-		-	
Net income	\$	1.33	\$	1.15	\$	2.05	\$	1.84	
Diluted weighted average common shares outstanding		25,279		27,238		25,868		27,764	

Note: Table may not add due to rounding

# Table 2 THE CHILDREN'S PLACE RETAIL STORES, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands) (Unaudited)

Assets:	October 29, 2011		January 29, 2011*		0	ctober 30, 2010
Cash and investments	\$	152,621	\$	185,915	\$	172,745
Accounts receivable	•	25,867		16,121		20,945
Inventories		256,425		210,523		232,902
Other current assets		54,448		65,142		71,326
Total current assets		489,361		477,701		497,918
Property and equipment, net		326,623		320,601		317,564
Other assets, net		58,196		56,029		59,961
Total assets	\$	874,180	\$	854,331	\$	875,443
Liabilities and Stockholders' Equity:						
Accounts payable	\$	54,960	\$	50,730	\$	79,626
Accrued expenses and other current liabilities		94,161		79,666		97,853
Total current liabilities		149,121		130,396		177,479
Other liabilities		118,418		116,208		118,291
Total liabilities		267,539		246,604		295,770
Stockholders' equity		606,641		607,727		579,673
Total liabilities and stockholders' equity	\$	874,180	\$	854,331	\$	875,443

\* Derived from the audited consolidated financial statements included in the Company's Annual Report on Form 10-K for the fiscal year ended January 29, 2011.

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