UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): March 15, 2016

THE CHILDREN'S PLACE, INC.

(Exact Name of Registrants as Specified in Their Charters)

Delaware

(State or Other Jurisdiction of Incorporation)

0-23071

(Commission File Number)

31-1241495 (IRS Employer Identification No.)

500 Plaza Drive, Secaucus, New Jersey (Address of Principal Executive Offices) 07094 (Zip Code)

Principal Executive Offices)

(201) 558-2400

(Registrant's Telephone Number, Including Area Code)

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (*see* General Instruction A.2. below):

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02 Results of Operations and Financial Condition.

On March 15, 2016, the Company issued a press release containing the Company's financial results for the fourth quarter of the fiscal year ended January 30, 2016 ("Fiscal 2015") and for Fiscal 2015, and providing a preliminary estimated range of adjusted net income per diluted share for the first quarter of the fiscal year ending January 29, 2017 ("Fiscal 2016") and for Fiscal 2016. A copy of the press release is being furnished as Exhibit 99.1 to this Current Report on Form 8-K.

The information in this Current Report is being furnished pursuant to Item 2.02 of Form 8-K, insofar as it discloses historical information regarding the Company's results of operations and financial condition. In accordance with General Instruction B.2 of Form 8-K, such information in this Current Report on Form 8-K, including Exhibit 99.1, shall not be deemed "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act"), as amended, or otherwise subject to the liability of that section, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act except as shall be expressly set forth by specific reference in such a filing.

Item 8.01 Other Events.

On March 15, 2016, the Company announced that its Board of Directors has approved the payment of a quarterly cash dividend of \$0.20 per share, with such dividend to be payable on April 28, 2016 to holders of record of the Company's common stock on April 7, 2016. A copy of the press release is being furnished as Exhibit 99.2 to this Current Report on Form 8-K.

Item 9.01 Financial Statement and Exhibits.

(d) Exhibits

Exhibit 99.1 Press release, dated March 15, 2016, issued by the Company (Exhibit 99.1 is furnished as part of this Current Report on Form 8-K).

Exhibit 99.2 Press release, dated March 15, 2016, issued by the Company (Exhibit 99.2 is furnished as part of this Current Report on Form 8-K).

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Forward Looking Statements

This Current Report on Form 8-K, including Exhibit 99.1 and Exhibit 99.2, contains forward-looking statements made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, including but not limited to statements relating to the Company's strategic initiatives and adjusted net income per diluted share from continuing operations. Forward-looking statements typically are identified by use of terms such as "may," "will," "should," "plan," "project," "expect," "anticipate," "estimate" and similar words, although some forward-looking statements are expressed differently. These forward-looking statements are based upon the Company's current expectations and assumptions and are subject to various risks and uncertainties that could cause actual results and performance to differ materially. Some of these risks and uncertainties are described in the Company's filings with the Securities and Exchange Commission, including in the "Risk Factors" section of its annual report on Form 10-K for the fiscal year ended January 31, 2015. Included among the risks and uncertainties that could cause actual results and performance to differ onsumer preferences, the risks resulting from the highly competitive nature of the Company's business and its dependence on consumer spending patterns, which may be affected by the weakness in the economy which continue to affect the Company's turenet expectations or that the Company is unable to offset cost increases through value engineering or price increases, and the uncertainty of weather patterns. Readers are caucioned not to place undue reliance on these forward-looking statements, which speak only as of the date they were made. The Company undertakes no obligation to release publicly any revisions to these forward-looking statements, which speak only as of the date they were made. The Company undertakes no obligation to release publicly any revisions to these forward-looking statements, which speak only as of the date there or or incremating or to reflec

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Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: March 15, 2016

THE CHILDREN'S PLACE, INC.

By: /s/ Jane Elfers

Name: Jane Elfers Title: President and Chief Executive Officer



THE CHILDREN'S PLACE REPORTS FOURTH QUARTER AND FISCAL 2015 RESULTS

Reports Q4 2015 Comparable Retail Sales Increase of 6.7% Delivers Q4 2015 Adjusted Earnings per Share of \$1.19, a 26.6% Increase Increases Quarterly Dividend to \$0.20 per Share, a 33 1/3% Increase Issues Adjusted EPS Guidance of \$1.00 to \$1.06 for Q1 2016 Compared to \$0.83 in Q1 2015 And Adjusted EPS Guidance of \$4.00 to \$4.10 for FY 2016 Compared to \$3.60 in FY 2015

Secaucus, New Jersey – March 15, 2016 – The Children's Place, Inc. (Nasdaq: PLCE), the largest pure-play children's specialty apparel retailer in North America, today announced financial results for the thirteen weeks and the fiscal year ended January 30, 2016.

Jane Elfers, President and Chief Executive Officer, said, "Since mid-2014 we have consistently and publicly stated that our multi-pronged, company-wide transformation strategy would begin to deliver results in the back half of 2015. For the fourth quarter, we delivered adjusted earnings per diluted share of \$1.19 compared to \$0.94 in the fourth quarter of 2014, a 26.6% increase. Comparable retail sales were positive 6.7%, on top of a positive 3.7% comp in the fourth quarter of 2014. We leveraged adjusted gross margin by 130 basis points, leveraged adjusted operating margin by 70 basis points, our inventories were down 9.7% at quarter-end, on top of a 7.7% decline in the fourth quarter of 2014 and we returned \$41 million to shareholders through share repurchases and dividends."

Elfers continued, "Our four strategic growth initiatives – superior product, business transformation through technology, growth through alternate channels of distribution and store fleet optimization - are supported by a best in class management team and a foundation of operational excellence. For fiscal 2015, we delivered positive comparable retail sales, increased adjusted operating margin by 80 basis points to 6.4% compared to 5.6% in fiscal 2014, generated \$183 million in operating cash flow and returned over \$131 million to shareholders through our share repurchase and dividend programs. We have delivered four consecutive quarters of significant AUR increases and five consecutive quarters of significant year over year inventory decreases. Importantly, our wholesale and international businesses continued to expand and we now have 6 international franchise partners operating in 16 countries with 102 points of distribution."

Elfers concluded, "We achieved our long standing commitment to deliver on our transformation strategy in the back half of 2015. Looking ahead, we expect 2016 to be another strong year for The Children's Place. The first quarter is off to a strong start with comparable retail sales running positive 9.7% through the first 6 weeks."

Fourth Quarter 2015 Results

Net sales increased 4.0% to \$498.5 million in the fourth quarter of 2015. The quarter included the negative impact of approximately \$8.8 million from currency exchange rate fluctuations. On a constant currency basis, net sales were \$507.3 million, a 5.9% increase, compared to net sales of \$479.2 million in the fourth quarter of 2014. Comparable retail sales increased 6.7% in the fourth quarter of 2015.

Net income was \$17.5 million, or \$0.87 per diluted share, in the fourth quarter of 2015, compared to net income of \$17.0 million, or \$0.79 per diluted share, the previous year. Adjusted net income was \$24.1 million, or \$1.19 per diluted share, an increase of 26.6%, inclusive of a negative (\$0.03) impact due to foreign exchange, compared to \$20.2 million, or \$0.94 per diluted share, in the fourth quarter last year. On a constant currency basis, adjusted net income per diluted share was \$1.22, a 29.8% increase, compared to the fourth quarter of 2014.

Gross profit was \$177.5 million in the fourth quarter, compared to \$164.8 million in the fourth quarter of 2015. Adjusted gross profit was \$177.3 million in the fourth quarter, compared to \$164.4 million last year, and leveraged 130 basis points to 35.6% of sales primarily as a result of merchandise margin leverage and a higher AUR.

Selling, general and administrative expenses were \$131.2 million compared to \$123.7 million in the fourth quarter of 2015. Adjusted SG&A was \$126.9 million compared to \$120.1 million in the fourth quarter last year and deleveraged 40 basis points as a percentage of sales primarily as a result of increased incentive compensation expenses which were partially offset by decreased store expenses.

Operating income was \$29.3 million, compared to \$20.7 million in the fourth quarter of 2014. Adjusted operating income in the fourth quarter of 2015 was \$33.5 million compared to adjusted operating income of \$28.8 million in the fourth quarter last year, and leveraged 70 basis points to 6.7% of sales.

During the fourth quarter, the Company recorded charges of \$6.6 million for unusual items, which primarily consisted of certain non-recurring items, including expenses related to reserves for prior year uncertain tax positions, restructuring costs, and store disposition costs.

Adjusted net income, adjusted net income per diluted share, adjusted gross profit, adjusted SG&A, and adjusted operating income are non-GAAP measures, and are not intended to replace GAAP financial information. The Company believes the excluded items are not indicative of the performance of its core business and that providing this supplemental disclosure to investors will facilitate comparisons of its past and present performance. A reconciliation to GAAP financial information is provided at the end of this release.

Fiscal 2015

Net sales declined (2.0%) to \$1.73 billion, including the negative impact of approximately \$29.9 million from currency exchange rate fluctuations. On a constant currency basis, net sales were \$1.76 billion, a (0.3%) decrease compared to net sales of \$1.76 billion in the prior year. Comparable retail sales increased 0.4% in fiscal 2015.

Net income was \$57.9 million, or \$2.80 per diluted share, in the fiscal 2015, compared to net income of \$56.9 million, or \$2.59 per diluted share, the previous year. Adjusted net income was \$74.6 million, or \$3.60 per diluted share, inclusive of a negative (\$0.14) impact due to foreign exchange, compared to \$66.9 million, or \$3.05 per diluted share, an increase of 18.0%, compared to the previous year. On a constant currency basis, adjusted net income per diluted share was \$3.74, a 22.6% increase compared to the previous year.

Gross profit was \$625.1 million in fiscal 2015, compared to \$622.3 million last year. Adjusted gross profit was \$625.3 million, or 36.2% of net sales, leveraging 90 basis points compared to last year.

Selling, general and administrative expenses in fiscal 2015 were \$469.9 million, compared to \$470.7 million last year. Adjusted SG&A was \$451.8 million, compared to \$462.6 million last year, leveraging 10 basis points.

Operating income was \$90.1 million, compared to operating income of \$80.0 million in fiscal 2015. Adjusted operating income was \$110.8 million, or 6.4% of net sales, compared to \$99.1 million, or 5.6% of net sales last year.

During fiscal 2015, the Company recorded charges of \$16.7 million for unusual items, which primarily consisted of certain non-recurring items, including expenses related to the proxy contest, restructuring costs, a class action wage and hour legal settlement, store disposition costs, reserves for prior year uncertain tax positions, a sales tax audit settlement and distribution center exit costs.

Store Openings and Closures

Consistent with our store fleet rationalization initiative, the Company closed 16 stores during the fourth quarter of 2015. For fiscal 2015, the Company opened 4 stores and closed 32. The Company ended the fourth quarter with 1,069 stores and square footage of 4.991 million, a decrease of 2.7% compared to the prior year. The Company's international franchise partners opened 11 points of distribution in the fourth quarter, and the Company ended the quarter with 102 international points of distribution open and operated by its 6 franchise partners in 16 countries.

Capital Return Program

During the fourth quarter of 2015, the Company returned approximately \$41 million to shareholders through the repurchase of 676,273 shares and its quarterly dividend payment. For fiscal 2015, the Company returned over \$131 million to shareholders through the repurchase of 1,978,321 shares and its quarterly dividend payments. Since 2009, the Company has returned approximately \$624 million to its investors through share repurchases and dividends. At the end of fiscal 2015, approximately \$271 million remained available for future share repurchases under the Company's existing share repurchase programs.

Additionally, the Company's Board of Directors increased the quarterly dividend by 33 1/3% from \$0.15 per share to \$0.20 per share, payable on April 28, 2016 to shareholders of record at the close of business on April 7, 2016.

Outlook

The Company is providing initial guidance for the first quarter and full year 2016.

For fiscal 2016, the Company expects adjusted net income per diluted share will be in the range of \$4.00 to \$4.10, inclusive of a \$0.16 negative impact from foreign exchange. This compares to adjusted net income per diluted share of \$3.60 in fiscal 2015. This guidance assumes a positive low single digit increase in comparable retail sales for the year.

The Company expects adjusted net income per diluted share in the first quarter of 2016 will be between \$1.00 and \$1.06, inclusive of an estimated \$0.03 negative impact from foreign exchange. This compares to adjusted net income per diluted share of \$0.83 in the first quarter of 2015. This guidance assumes a positive mid single digit increase in comparable retail sales.

Annual Meeting

The Children's Place will hold its Annual Meeting of Stockholders at its Headquarters at 500 Plaza Drive in Secaucus, New Jersey at 8:30 a.m. on May 25, 2016.

Conference Call Information

The Children's Place will host a conference call to discuss its fourth quarter 2015 results today at 8:00 a.m. Eastern Time. The call will be broadcast live at http://investor.childrensplace.com. An audio archive will be available on the Company's website approximately one hour after the conclusion of the call.

About The Children's Place, Inc.

The Children's Place is the largest pure-play children's specialty apparel retailer in North America. The Company designs, contracts to manufacture, sells at retail and wholesale, and licenses to sell fashionable, high-quality merchandise at value prices, primarily under the proprietary "The Children's Place," "Place" and "Baby Place" brand names. As of January 30, 2016, the Company operated 1,069 stores in the United States, Canada and Puerto Rico, an online store at www.childrensplace.com, and had 102 international points of distribution open and operated by its 6 franchise partners in 16 countries.

Forward Looking Statements

This press release (and the above referenced call) may contain certain forward-looking statements regarding future circumstances, including statements relating to the Company's strategic initiatives and adjusted net income per diluted share. These forward-looking statements are based upon the Company's current expectations and assumptions and are subject to various risks and uncertainties that could cause actual results and performance to differ materially. Some of these risks and uncertainties are described in the Company's filings with the Securities and Exchange Commission, including in the "Risk Factors" section of its annual report on Form 10-K for the fiscal year ended January 31, 2015. Included among the risks and uncertainties that could cause actual results and performance to differ materially are the risk that the Company will be unsuccessful in gauging fashion trends and changing consumer preferences, the risks resulting from the highly competitive nature of the Company's target customer, the risk that the Company's strategic initiatives to increase sales and margin are delayed or do not result in anticipated improvements, the risk that the cost of raw materials or energy prices will increase beyond current expectations or that the Company is unable to offset cost increases through value engineering or price increases, and the uncertainty of weather patterns. Readers are cautioned not to place undue reliance on these forward-looking statements that may be made to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events. The inclusion of any statements that may be made to reflect events or circumstances after the date hereof or to reflect the occurrence of unanticipated events. The inclusion of any statement in this release (or on the above referenced call) does not constitute an admission by the Company or any other person that the events or circumstances described in such statement are material.

Contact: Robert Vill, Group Vice President, Finance, (201) 453-6693

(Tables Follow)

THE CHILDREN'S PLACE, INC. CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (In thousands, except per share amounts) (Unaudited)

		Fourth Quarter Ended			Year-to-Date Ended			
	Ja	January 30, January 31, 2016 2015		J	January 30, 2016		anuary 31, 2015	
Net sales	\$	498,544	\$	479,243	\$	1,725,777	\$	1,761,324
Cost of sales		321,038		314,433		1,100,645		1,139,024
Gross profit		177,506		164,810		625,132		622,300
Selling, general and administrative expenses		131,245		123,735		469,898		470,686
Asset impairment charges		-		4,794		2,371		11,145
Other costs (income)		11		85		98		(68)
Depreciation and amortization		16,903		15,542		62,685		60,494
Operating income		29,347		20,654		90,080		80,043
Interest expense		(63)		(45)		(698)		(168)
Income before taxes		29,284		20,609		89,382		79,875
Provision for income taxes		11,811		3,572		31,498		22,987
Net income	\$	17,473	\$	17,037	\$	57,884	\$	56,888
<u>Earnings per common share</u>								
Basic	\$	0.88	\$	0.80	\$	2.83	\$	2.62
Diluted	\$	0.87	\$	0.79	\$	2.80	\$	2.59
Weighted average common shares outstanding								
Basic		19,865		21,195		20,438		21,681
Diluted		20,174		21,512		20,702		21,924

THE CHILDREN'S PLACE, INC. RECONCILIATION OF NON-GAAP FINANCIAL INFORMATION TO GAAP (In thousands, except per share amounts)

(Unaudited)

	Fourth Quarter Ended			Year-to-Date Ended				
	Jar	nuary 30, 2016	J	anuary 31, 2015	Ja	nuary 30, 2016	Ja	nuary 31, 2015
Net income	\$	17,473	\$	17,037	\$	57,884	\$	56,888
Non-GAAP adjustments:								
Store disposition and other		249		5,429		3,184		12,041
Restructuring costs		3,866		2,604		5,346		7,085
Proxy costs		(5)		-		5,768		-
Legal settlement		-		-		5,000		-
Sales tax audit		-		-		1,350		-
DC exit costs (income)		11		85		98		(68)
Aggregate impact of Non-GAAP adjustments		4,121		8,118		20,746		19,058
Income tax effect ⁽¹⁾		(1,501)		(3,190)		(8,019)		(7,302)
International tax structure ⁽²⁾		-		(1,793)		-		(1,793)
Prior year uncertain tax positions ⁽³⁾		3,167		-		3,167		-
Prior year uncertain deferred tax adjustment ⁽⁴⁾		810		-		810		-
Net impact of Non-GAAP adjustments		6,597		3,135		16,704		9,963
Adjusted net income	\$	24,070	\$	20,172	\$	74,588	\$	66,851
GAAP net income per common share	\$	0.87	\$	0.79	\$	2.80	\$	2.59
Adjusted net income per common share	\$	1.19	\$	0.94	\$	3.60	\$	3.05

(1) The tax effects of the non-GAAP items are calculated based on the statutory rate of the jurisdiction in which the discrete item resides.

 $^{(2)}\,\mathrm{Prior}$ year tax benefit related to the allocation of certain foreign income.

⁽³⁾ Prior year tax provision related to uncertain tax positions.

 $^{\rm (4)}$ Prior year tax provision related to deferred tax adjustment.

Operating income	\$ 29,347	\$ 20,654	\$ 90,080	\$ 80,043
Non-GAAP adjustments:				
Store disposition and other	249	5,429	3,184	12,041
Restructuring costs	3,866	2,604	5,346	7,085
Proxy costs	(5)	-	5,768	-
Legal settlement	-	-	5,000	-
Sales tax audit	-	-	1,350	-
DC exit costs (income)	11	85	98	(68)
Aggregate impact of Non-GAAP adjustments	4,121	 8,118	20,746	19,058
Adjusted operating income	\$ 33,468	\$ 28,772	\$ 110,826	\$ 99,101

THE CHILDREN'S PLACE, INC. RECONCILIATION OF NON-GAAP FINANCIAL INFORMATION TO GAAP (In thousands, except per share amounts) (Unaudited)

	Fourth Quarter Ended			Year-to-Date Ended				
	Ja	January 30, January 31, 2016 2015		January 30, 2016		January 31, 2015		
Gross Profit	\$	177,506	\$	164,810	\$	625,132	\$	622,300
Non-GAAP adjustments:								
Store disposition and other		(240)		440		166		701
Restructuring costs		-		(821)		-		(821)
Aggregate impact of Non-GAAP adjustments		(240)		(381)		166		(120)
Adjusted Gross Profit	\$	177,266	\$	164,429	\$	625,298	\$	622,180
Selling, general and administrative expenses	\$	131,245	\$	123,735	\$	469,898	\$	470,686
Non-GAAP adjustments:								
Store disposition and other		(1,107)		(195)		(1,221)		(195)
Restructuring costs		(3,248)		(3,425)		(4,772)		(7,906)
Legal settlement		-		-		(5,000)		-
Sales tax audit		-		-		(1,350)		-
Proxy costs		5		-		(5,768)		-
Aggregate impact of Non-GAAP adjustments		(4,350)		(3,620)		(18,111)		(8,101)
Adjusted Selling, general and administrative expenses	\$	126,895	\$	120,115	\$	451,787	\$	462,585

THE CHILDREN'S PLACE, INC. CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands) (Unaudited)

	Ja	January 30, 2016		nuary 31, 2015 ⁽¹⁾
Assets:				
Cash and cash equivalents	\$	187,534	\$	173,291
Short-term investments		40,100		52,000
Accounts receivable		26,315		31,928
Inventories		268,831		297,631
Other current assets		58,528		54,429
Total current assets		581,308		609,279
Property and equipment, net		290,980		310,301
Other assets, net		25,660		39,038
Total assets	\$	897,948	\$	958,618
Liabilities and Stockholders' Equity:				
Accounts payable		154,541		155,323
Accrued expenses and other current liabilities		120,481		119,144
Total current liabilities		275,022		274,467
Other liabilities		95,133		95,033
Total liabilities		370,155		369,500
Stockholders' equity		527,793		589,118
Total liabilities and stockholders' equity	\$	897,948	\$	958,618

(1) Derived from the audited consolidated financial statements included in the Company's Annual Report on Form 10-K for the fiscal year ended January 31, 2015.

THE CHILDREN'S PLACE, INC. CONDENSED CONSOLIDATED CASH FLOWS (In thousands) (Unaudited)

		52 Weeks Ended				
	Ja	January 30, 2016		nuary 31, 2015		
Net income	\$	57,884	\$	56,888		
Non-cash adjustments	Ψ	88,399	Ψ	88,100		
Working Capital		36,367		16,422		
Net cash provided by operating activities		182,650		161,410		
Net cash used in investing activities		(30,624)		(61,707)		
Net cash used in financing activities		(131,353)		(87,603)		
Effect of exchange rate changes on cash		(6,430)		(12,806)		
Net increase (decrease) in cash and cash equivalents		14,243		(706)		
Cash and cash equivalents, beginning of period		173,291		173,997		
Cash and cash equivalents, end of period	\$	187,534	\$	173,291		

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THE CHILDREN'S PLACE ANNOUNCES A 33 1/3 % INCREASE IN ITS QUARTERLY DIVIDEND

Secaucus, New Jersey – March 15, 2016 – The Children's Place, Inc. (Nasdaq: PLCE), the largest pure-play children's specialty apparel retailer in North America, today announced that its Board of Directors has increased the Company's quarterly dividend to \$0.20 per share from \$0.15 per share.

Jane Elfers, President and Chief Executive Officer, commented, "This increase in our quarterly dividend is a further reflection of our confidence in our ability to execute on our growth strategies and our continuing commitment to return excess capital to shareholders. The Children's Place has a profitable business model which generates strong cash flow. Over the past seven years, we have returned nearly \$624 million to shareholders through dividends and share repurchases," concluded Ms. Elfers.

The Board declared a quarterly cash dividend of \$0.20 per share to be paid April 28, 2016 to shareholders of record at the close of business on April 7, 2016. Future declarations of quarterly dividends and the establishment of future record and payment dates are subject to approval by the Company's Board of Directors based on a number of factors, including business and market conditions, the Company's future financial performance and other investment priorities.

About The Children's Place, Inc.

The Children's Place is the largest pure-play children's specialty apparel retailer in North America. The Company designs, contracts to manufacture, sells at retail and wholesale, and licenses to sell fashionable, high-quality merchandise at value prices, primarily under the proprietary "The Children's Place," "Place" and "Baby Place" brand names. As of January 30, 2016, the Company operated 1,069 stores in the United States, Canada and Puerto Rico, an online store at www.childrensplace.com, and had 102 international points of distribution open and operated by its 6 franchise partners in 16 countries.

Forward Looking Statements

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Contact: Robert Vill, Group Vice President, Finance, (201) 453-6693